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## CIPS L5M10 Exam Syllabus Topics:

| Topic | Details |
|---|---|
| Topic 1 | • Analyse the Role and Activities of Logistics Management: This section of the exam measures the skills of Logistics Managers and covers the essential concepts, functions, and strategic importance of logistics within modern supply chains. It explains what logistics is, how its key elements work together—such as transportation, warehousing, inventory, packaging, information flow, and security—and how these components support procurement, production, distribution, after-sales processes, and product disposal. The section explores how logistics integrates with broader supply chain management and introduces the idea of total logistics and total cost thinking, showing how multimodal transport and pipeline inventory contribute to efficiency. Candidates must understand how logistics creates competitive advantage by aligning operations with business strategy, managing customer service levels, measuring service quality, and recognizing its financial impact. This heading also evaluates the increasing role of technology in logistics, including barcoding, RFID, e-fulfilment systems, warehouse management systems, automated data capture, and the integration of digital tools across the logistics network. |
| Topic 2 | • Understand Capacity Planning and Control in Logistics Management: This section of the exam measures the skills of Operations Planners and focuses on the techniques and systems used to manage capacity, demand, and resource planning across logistics activities. It explains how organizations balance planning with real-time control, adjust to fluctuating demand, and schedule workloads effectively. Candidates are expected to understand capacity concepts, constraints, demand forecasting, capacity measurement, and different planning approaches such as level planning, chase demand strategies, and demand management methods. The section also examines the use of technology in capacity planning, particularly Materials Requirements Planning (MRP), MRP II, ERP systems, master production scheduling, inventory data, and bills of materials, while recognizing the limitations of these tools. Finally, it covers the role of reverse logistics, emphasizing the handling of customer returns, the development of return policies, and how returned items are reintegrated into the supply chain. |

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# CIPS Logistics Management Sample Questions (Q51-Q56):

**NEW QUESTION # 51**
Demand for a product can be classified as either dependent or independent. Which of the following companies produces a dependent demand item?

- A. A dairy farm producing organic milk
- B. A company that produces tyres for cars
- C. An online clothing retailer
- D. An ice cream van operating from April to September

**Answer: B**

Explanation:
Comprehensive and Detailed Explanation From Exact Extract:
Dependent demand refers to items whose demand is directly derived from another product's production-e.
g., tyres depend on car production volumes. In contrast, demand for end products such as ice cream or clothing is independent, influenced by consumer behaviour rather than other production outputs.
(Reference: CIPS L5M10 Study Guide, Dependent vs. independent demand concepts, p. 114)

**NEW QUESTION # 52**
Jerry is a Supply Chain Manager at Barnacles Ltd. He wants a system that enhances integration with suppliers and allows joint visibility of inventory. Which system should he invest in?

- A. Warehouse Management System
- B. Data Warehousing
- C. Six Sigma
- D. Collaborative Planning, Forecasting and Replenishment (CPFR)

**Answer: D**

Explanation:
Comprehensive and Detailed Explanation From Exact Extract:
CPFR promotes collaborative data sharing and joint visibility between supply chain partners, improving forecasting, replenishment, and inventory management accuracy. Data warehousing and WMS are internal systems; Six Sigma focuses on quality improvement, not collaboration.
(Reference: CIPS L5M10 Study Guide, CPFR systems and supply chain visibility, p. 5)

**NEW QUESTION # 53**
Which of the following are benefits of using Service Life-Cycle Management (SLM)? Select TWO.

- A. Effective planning of resources
- B. Accurate demand forecasting
- C. Cost savings
- D. Customer retention

**Answer: A,D**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:
SLM manages services across their life cycle - including after-sales and support - improving customer retention and resource planning. While beneficial long-term, it may increase costs rather than reduce them.
(Reference: CIPS L5M10 Study Guide, Service Life-Cycle Management, p. 65)

## NEW QUESTION # 54

What is the name of the common indicator, often expressed as a percentage of time when an organisation's core resource (equipment or people) is engaged in production or transformation activities?

- A. Downtime rate
- B. Waiting rate
- C. Production rate
- D. Utilisation rate

**Answer: D**

Explanation:
Comprehensive and Detailed Explanation From Exact Extract:
Utilisation rate measures the proportion of available capacity that is actually used for productive activity. It is calculated as:
This indicator helps managers understand how efficiently facilities or resources are being used. High utilisation may indicate efficiency but could also suggest limited flexibility. (Reference: CIPS L5M10 Study Guide, Capacity utilisation and performance measures, p. 132)

## NEW QUESTION # 55

Strategic planning is long-term planning, usually over 5-10 years in the future. Is this sentence correct?

- A. No - strategic plans detail the objectives of the organisation over the upcoming year
- B. Yes - strategic plans have more detail than short-term plans
- C. Yes - the longer the strategic plan, the less detail it will include
- D. No - long-term plans are tactical rather than strategic

**Answer: C**

Explanation:
Comprehensive and Detailed Explanation From Exact Extract:
Strategy deals with long-term direction and typically contains broad objectives with lower detail; tactical (mid- term) and operational (short-term) plans add specificity and detail. Therefore, longer-horizon strategic plans contain less operational detail than short-term plans. (Reference: CIPS L5M10 Study Guide, Planning horizons-strategic/tactical/operational, pp. 99-100)

## NEW QUESTION # 56

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