

Exam Questions Plat-101 Vce & Valid Plat-101 Exam Fee



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The Salesforce Plat-101 practice test software also keeps a record of attempts, keeping users informed about their progress and allowing them to improve themselves. This feature makes it easy for Plat-101 desktop-based practice exam software users to focus on their mistakes and overcome them before the original attempt. Overall, the Windows-based Salesforce Certified Platform Foundations (Plat-101) practice test software has a user-friendly interface that facilitates candidates to prepare for the Salesforce Plat-101 exam without facing technical issues.

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>> Exam Questions Plat-101 Vce <<

Valid Plat-101 Exam Fee & Plat-101 Valid Exam Topics

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Salesforce Plat-101 Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> • Salesforce Ecosystem: This section of the exam measures skills of Marketing Cloud Administrators and covers the overall Salesforce ecosystem. It focuses on understanding the different resources available for learning and skill development, recognizing how Salesforce Customer 360 products can be applied in real business use cases, and explaining how organizations make use of Salesforce in daily operations. It also highlights awareness of job roles and career opportunities within the Salesforce ecosystem.
Topic 2	<ul style="list-style-type: none"> • Data Model: This section of the exam measures skills of Marketing Cloud Administrators and covers Salesforce's data model. It involves understanding the relationship between core standard objects such as Accounts, Contacts, Leads, Opportunities, and Cases. The section also evaluates knowledge of ensuring data visibility through features and maintaining data integrity using the right tools in different business scenarios.
Topic 3	<ul style="list-style-type: none"> • Navigation: This section of the exam measures the skills of Marketing Specialists and covers how users navigate Salesforce. It tests the ability to locate and access necessary information in given scenarios and to identify where different types of Salesforce customizations take place. The emphasis is on practical system navigation that supports marketing operations.
Topic 4	<ul style="list-style-type: none"> • Reports & Dashboards: This section of the exam measures skills of Marketing Specialists and covers reporting and visualization in Salesforce. It includes describing how reports are built, how dashboards present insights, and how these tools help organizations monitor performance and make informed marketing decisions.

Salesforce Certified Platform Foundations Sample Questions (Q24-Q29):

NEW QUESTION # 24

A Salesforce associate is viewing information within a report and needs to export the data. Into which types of files can the report be exported?

- A. PDF (.pdf) or Excel (.xlsx or .xls)
- B. Word (.doc or .docx) or comma-separated values(.csv)
- **C. Excel (.xlsx or .xls) file or comma- separated values (.csv)**

Answer: C

Explanation:

Excel (.xlsx or .xls) file or comma-separated values (.csv) are the types of files that the report can be exported into. Exporting a report allows the user to save the report data as a file that can be opened and edited in other applications, such as Microsoft Excel or Google Sheets. The user can choose to export the report as a formatted report, which preserves the report formatting and layout, or as a details only report, which includes only the report data without the formatting and layout. A formatted report can be exported as an Excel (.xlsx or .xls) file or a PDF (.pdf) file. A details only report can be exported as a comma-separated values (.csv) file. A Word (.doc or .docx) file is not a type of file that the report can be exported into.

NEW QUESTION # 25

A salesforce associate is excited to find they can combine the challenge of learning new skills with the chance of winning prizes?

- **A. Ranks**
- B. Quests
- C. Super badges

Answer: A

Explanation:

The Salesforce feature that allows an associate to combine the challenge of learning new skills with the chance of winning prizes is Ranks. Ranks are a way to measure your progress and compare it with other learners on Trailhead. You can earn ranks by completing modules, projects, superbadges, and trails. Each rank has a minimum number of points and badges required to achieve it. You can also win prizes by participating in quests, which are time-limited challenges that reward you with swag, certifications, or other goodies¹. Superbadges are not a feature that offers prizes, but they are a way to showcase your advanced skills and earn real-

NEW QUESTION # 26

The Salesforce account executive for Get Cloudy Consulting (GCC) advises the company to use United Clouds to assist with its transition to using Salesforce as its CRM. GCC also plans to add an app in Salesforce from Connected Mail.

What is the role of each of these companies?

- A. Get Cloudy Consulting - Customer Connected Mail - Consultant - United Clouds - Partner
- **B. Get Cloudy Consulting - Customer Connected Mail - Independent Software Vendor (ISV) United Clouds - Partner**
- C. Get Cloudy Consulting - Customer Connected Mail - Product United Clouds - Partner Independent Software Vendor (ISV)

Answer: B

Explanation:

The role of each of these companies is as follows:

- * Get Cloudy Consulting - Customer: GCC is the customer of Salesforce, which means it uses Salesforce products and services to run its business.
- * Connected Mail - Independent Software Vendor (ISV): Connected Mail is an ISV, which means it develops and sells applications that are built on the Salesforce platform and are available on the AppExchange.
- * United Clouds - Partner: United Clouds is a partner of Salesforce, which means it provides consulting, implementation, integration, or training services to help customers succeed with Salesforce.

NEW QUESTION # 27

A Salesforce associate wants to retrieve a record for a business but only remembers a portion of the business name.

Using the fewest clicks, how should the associate search the account records for the desired business?

- **A. The global Search box**
- B. A list view of all accounts
- C. A report of all accounts

Answer: A

Explanation:

Using the global search box is the best way to search the account records for the desired business using the fewest clicks. The global search box is a feature that allows the user to search for records across multiple objects and fields using keywords or phrases. The global search box also supports wildcards, operators, and filters to refine the search results. For example, the user could enter "Get*" in the global search box to find all account records that start with "Get". Using a list view of all accounts would not work, because a list view is a filtered set of records that display data in a tabular format. A list view does not support wildcards or operators, and it requires more clicks to apply filters and sort the records. Using a report of all accounts would not work, because a report is a tool that displays data from one or more objects in a tabular or graphical format. A report does not support wildcards or operators, and it requires more clicks to create, run, and filter the report.

NEW QUESTION # 28

How should a Salesforce associate ensure a dashboard has the most current data?

- A. By refreshing the browser
- **B. By clicking refresh**
- C. By opening the dashboard

Answer: B

Explanation:

To ensure a dashboard has the most current data, you need to click refresh on the dashboard page. Refreshing the browser or opening the dashboard will not update the data in the dashboard components. You can also schedule a dashboard to refresh automatically at regular intervals.

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