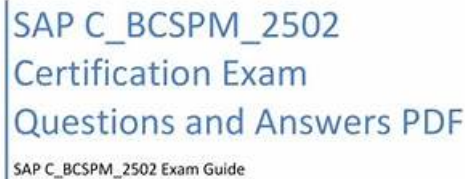


Recommended C-BCSPM-2502 Exam Questions To Pass In First Try



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SAP C-BCSPM-2502 Exam Syllabus Topics:

| Topic | Details |
|---------|--|
| Topic 1 | <ul style="list-style-type: none">Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings. |

| | |
|---------|---|
| Topic 2 | <ul style="list-style-type: none"> • Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance. |
|---------|---|

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SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q24-Q29):

NEW QUESTION # 24

How does SAP Ariba enable businesses to align with sustainability goals? Note: There are 2 correct answers to this question.

- A. By prioritizing the need for manual compliance measures
- **B. By providing tools to track and manage environmental impacts**
- **C. By fostering relationships with environmentally responsible suppliers**
- D. By focusing on cost savings

Answer: B,C

NEW QUESTION # 25

Why is Spend Management critical for organizations today?

- **A. It enables improved compliance, cost savings, and alignment with sustainability goals.**
- B. It prioritizes short-term savings over long-term strategic benefits.
- C. It focuses on reducing the need for supplier collaboration for increased efficiency.
- D. It eliminates the need for automation in procurement processes.

Answer: A

NEW QUESTION # 26

Which feature of SAP Concur uses Generative AI to automatically itemize complex hotel receipts?

- A. Verify
- B. Intelligent Audit
- C. Concur Request
- **D. ExpenseIt**

Answer: D

NEW QUESTION # 27

What are the key functionalities of SAP Ariba Sourcing with AI that streamline the sourcing process? Note: There are 3 correct answers to this question.

- A. Generates a list of supplier preferences and locations
- B. Suggests AI-driven contract terms
- C. Seamlessly integrates information from spreadsheets into requests
- D. Generates a list of potential suppliers based on user preferences and historical purchases
- E. Offers tailored questions for suppliers based on historic sourcing activity

Answer: B,D,E

NEW QUESTION # 28

Which key features of SAP Ariba contribute to optimizing procurement processes? Note: There are 2 correct answers to this question.

- A. Increased focus on manual approvals
- B. Integration with other solutions
- C. Automation of manual procurement tasks
- D. Limiting supplier collaboration requirements

Answer: B,C

NEW QUESTION # 29

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