

C_BCSBN_2502 Valid Exam Pdf - C_BCSBN_2502 Study Reference



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SAP C_BCSBN_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.
Topic 2	<ul style="list-style-type: none">Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.
Topic 3	<ul style="list-style-type: none">Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.

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It is important to mention here that the SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions practice questions played important role in their SAP C_BCSBN_2502 Exams preparation and their success. So we can say that with the SAP C_BCSBN_2502 exam questions you will get everything that you need to learn, prepare and pass the difficult SAP C_BCSBN_2502 exam with good scores. The LatestCram C_BCSBN_2502 Exam Questions are

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SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q22-Q27):

NEW QUESTION # 22

How does SAP Business Network support real-time order tracking and dispute resolution in retail? Note: There are 2 correct answers to this question.

- A. Simplifies manufacturing processes, strengthening coordination within the company
- B. Allows digital collaboration through connections with trading partners
- C. Increases operational efficiency through automation of internal financial processes
- D. Provides supply chain visibility for informed decision-making with partners

Answer: B,D

Explanation:

Solution:

The two correct answers from learning.sap.com are:

- * A. Allows digital collaboration through connections with trading partners SAP Business Network enables real-time collaboration and document exchange-purchase orders, confirmations, ship notices, invoices-with both SAP and non-SAP suppliers, allowing all parties to interact via a unified platform.
- * C. Provides supply chain visibility for informed decision-making with partners It also integrates with Global Track & Trace to deliver real-time order tracking details-shipment status, ETAs, delays-and supports event-based communications to resolve disputes faster.

Options B and D are not emphasized in learning.sap.com's context for order tracking and dispute resolution in retail.

NEW QUESTION # 23

Which aspect of SAP Business Network helps ensure compliance during unplanned purchases?

- A. Optimizes financial approaches
- B. Enhances production efficiency
- C. Automates supplier selection
- D. Implements automatic auditing and budgeting rules

Answer: D

Explanation:

Solution:

The correct answer based on learning.sap.com is:

- * D. Implements automatic auditing and budgeting rules

The SAP Business Network for Procurement ensures compliance during unplanned purchases by leveraging configurable business rules and automated audit trails. These help enforce company policies around spend compliance, including change orders, price controls, contractual adherence, and handling non-PO invoices.

The other options (A, B, C) are not directly associated with compliance enforcement for unplanned purchases on that site.

NEW QUESTION # 24

Which key points should be discussed when presenting SAP Business Suite to the COO? Note: There are 3 correct answers to this question.

- A. Automated financial processes
- B. Expense savings through local suppliers
- C. Real-time visibility
- D. Competitive AI capabilities
- E. Integrated processes

Answer: A,C,E

Explanation:

Solution:

The three key points to highlight when presenting SAP Business Suite to the COO, based on the official narrative on learning.sap.com, are:

- * Real-time visibility (A): COOs need agility and resilience, which come from having real-time operational insights to make better decisions.
- * Integrated processes (B): SAP Business Suite eliminates silos and connects functions such as procurement, finance, manufacturing, and logistics, enabling seamless cross-functional collaboration.
- * Automated financial processes (D): Higher levels of automation, including in finance, boost productivity and speed-reducing waste in time and resources.

Options C and E are not emphasized in the COO narrative on learning.sap.com.

NEW QUESTION # 25

How does the integration of product lifecycle management with logistics in SAP Transportation Management accelerate the market entry of new consumer products?

- A. Automates procurement
- B. Aligns financial planning and resource management
- C. Increases production efficiency
- D. **Connects product development and logistics processes**

Answer: D

Explanation:

Solution:

The correct answer from learning.sap.com is:

- * B. Connects product development and logistics processes

This integration ensures that logistics considerations-such as packaging requirements, transportation planning, and distribution-are aligned directly with product design and development timelines, enabling faster time-to market for new consumer products.

NEW QUESTION # 26

What can be enhanced by establishing a consistent, end-to-end process across the entire design-to-operate cycle? Note: There are 3 correct answers to this question.

- A. Tactical planning
- B. Delivery routing efficiency
- C. **Environmentally conscious operations**
- D. **Agile decision-making**
- E. **Functional productivity**

Answer: C,D,E

Explanation:

Solution:

The three correct enhancements, based on content from learning.sap.com, are:

- * B. Functional productivity

A consistent end-to-end process streamlines workflows across design, planning, manufacturing, logistics, and operations-boosting overall productivity in every function.

- * C. Agile decision-making

This unified approach enables real-time scenario simulations and faster response times, making organizations more agile in adapting to changes.

- * E. Environmentally conscious operations

By integrating sustainability into every stage of the value chain-from design to delivery-organizations can align operations with eco-friendly practices.

Option A (Tactical planning) and D (Delivery routing efficiency) are not explicitly highlighted in that context on learning.sap.com.

NEW QUESTION # 27

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