

# SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Exam Guide Have Reasonable Prices but Various Benefits Study Questions



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## SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S</li> <li>4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.</li> </ul>

## The Best SAP - C-S4CS-2508 Certification Questions

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### SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q54-Q59):

#### NEW QUESTION # 54

Where is the initial list of known integrations documented?

- A. In the Digital Discovery Assessment
- B. In SAP Cloud ALM
- C. In the Fit-to-Standard Workshops
- D. In the Business Driven Configuration Questionnaire

**Answer: A**

Explanation:

Extensibility and integration

#### NEW QUESTION # 55

What does Convergent Billing allow you to combine in a unique invoice?

- A. \*Billing due for sales documents  
\*Billing due for purchase orders
- B. \*Billing due for sales orders  
\*Billing due for return orders
- C. \*Billing due for sales documents  
\*Billing due for deliveries
- D. \*Billing due for SD documents  
\*Billing information from a non-SAP system

**Answer: D**

#### NEW QUESTION # 56

During Convergent Billing (1MC), you need to combine multiple documents in a subsequent billing document. Which document item characteristics must be identical? Note: There are 2 correct answers to this question.

- A. Billing date
- B. Ship-to party
- C. Payer
- D. Incoterms

**Answer: A,C**

#### NEW QUESTION # 57

What is the correct release code for the second feature delivery in February 2025?

- A. 0
- B. 2025.2
- C. 2502.2
- D. 2025.2.2

**Answer: B**

### NEW QUESTION # 58

In a predictive model for sales, what does the quotation conversion rate measure?

- A. The percentage of the number of orders that was converted from quotations
- B. The percentage of the net value of billing documents that was converted from quotations
- C. The percentage of the number of order items that was converted from quotation items
- D. The percentage of the net value order items that was converted from quotation items

**Answer: D**

### NEW QUESTION # 59

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