

# 100% Pass Quiz 2026 The Best C-S4CS-2508: SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Valid Exam Papers



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## SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S 4HANA Cloud Public Edition.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>• Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.</li></ul>
Topic 4	<ul style="list-style-type: none"><li>• Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.</li></ul>
Topic 5	<ul style="list-style-type: none"><li>• Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.</li></ul>
Topic 6	<ul style="list-style-type: none"><li>• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.</li></ul>

Topic 7	<ul style="list-style-type: none"> <li>Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul>
Topic 8	<ul style="list-style-type: none"> <li>System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul>

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### **SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q26-Q31):**

#### **NEW QUESTION # 26**

Which embedded support offerings can you make use of in the SAP Fiori Launchpad? Note: There are 3 correct answers to this question.

- A. Video tutorials from the SAP Help Portal
- B. Recorded webinars from the SAP Learning Website
- C. Digital assistance from generative AI (SAP Joule)
- D. Assessment questions from the SAP Learning Hub
- E. Recorded system simulations from the Learning Center

**Answer: A,C,D**

#### **NEW QUESTION # 27**

Which information must you enter manually in the invoice correction process?

- A. Return reason
- B. Order reason
- C. Billing block
- D. Billing plan

**Answer: B**

#### **NEW QUESTION # 28**

In a predictive model for sales, what does the quotation conversion rate measure?

- A. The percentage of net values converted from quotations into billing documents
- B. The percentage of net values converted from quotations into sales orders
- C. The percentage of the number of order items that was converted from quotation items
- D. The percentage of the number of orders that was converted from quotations

**Answer: D**

## NEW QUESTION # 29

When do you specify the data retention period in the SAP S/4HANA Migration Cockpit?

- A. When the project status is "Finished"
- B. When the project status is "Not Started"
- C. When the project status is "In Progress"
- D. When the project status is "Completed"

**Answer: A**

## NEW QUESTION # 30

What organizational element is used with the combination of sales organization and distribution channel to form a sales area?

- A. Division
- B. Sales group
- C. Plant
- D. Sales office

**Answer: A**

## NEW QUESTION # 31

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