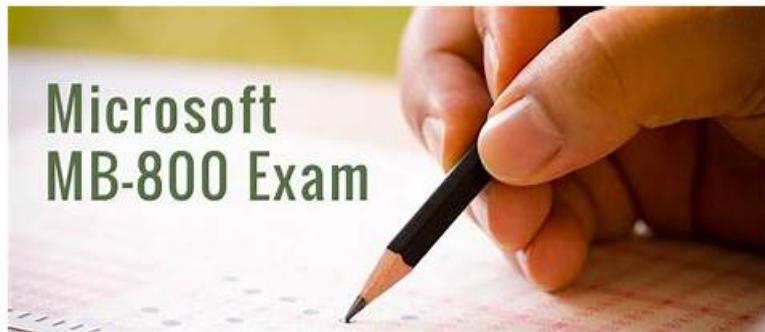


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Microsoft Dynamics 365 Business Central Functional Consultant Sample Questions (Q205-Q210):

NEW QUESTION # 205

A company uses Dynamics 365 Business Central. The company has two finance managers.

You need to configure approval workflow for purchase orders. Only one manager is required to approve a purchase order.

How should you complete the configuration? To answer, drag the pages to the correct requirements. Each page may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Pages	Answer Area	Requirement	Page
Workflow		Create and enable a purchase order approval workflow.	
Workflow User Group		Set up the relevant sequence for the approval managers.	
Workflow Category		Enable parallel approval for two managers.	
Approval User Setup			

Microsoft

Answer:

Explanation:

Pages

- Workflow
- Workflow User Group
- Workflow Category
- Approval User Setup

Answer Area

Requirement

Create and enable a purchase order approval workflow.
Set up the relevant sequence for the approval managers.
Enable parallel approval for two managers.

Microsoft Page

Workflow	
Approval User Setup	
Workflow User Group	

NEW QUESTION # 206

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

You are implementing Dynamics 365 Business Central for a company. The company provides subscription services to their customers. The subscription invoices are almost identical each month.

The company wants to set up recurring sales lines for subscription invoices.

You need to create systems for creating subscription invoices.

Solution: Create a new recurring sales line. Open the relevant customers and attach the Recurring Sales Lines code to the customer. Then, run the Create Recurring Sales Invoices batch to create the invoices.

Does the solution meet the goal?

- A. Yes
- B. No

Answer: A

Explanation:

Topic 1, Case Study B Deliveries

This is a case study. Case studies are not timed separately. You can use as much exam time as you would like to complete each case. However, there may be additional case studies and sections on this exam. You must manage your time to ensure that you are able to complete all questions included on this exam in the time provided.

To answer the questions included in a case study, you will need to reference information that is provided in the case study. Case studies might contain exhibits and other resources that provide more information about the scenario that is described in the case study. Each question is independent of the other questions in this case study.

At the end of this case study, a review screen will appear. This screen allows you to review your answers and to make changes before you move to the next section of the exam. After you begin a new section, you cannot return to this section.

To start the case study

To display the first question in the case study, click the button. Use the buttons in the left pane to explore the content of the case study before you answer the questions. Clicking these buttons displays information such as business requirements, existing environment, and problem statements. When you are ready to answer a question, click the Question button to return to the question.

Background

Best for You Organics Company is a mid-sized wholesale distributor of organic produce and other food items to national retail grocery store chains. Over half the company's revenue is from produce with an average shelf life of less than a week. The remaining revenue comes from shelf-stable canned and packaged items.

Best for You Organics experienced substantial growth in the last two years. They expanded from one location to three locations, increased the number of employees from 25 to over 100, and more than doubled their revenue. The company's business forecast predicts a steady rate of growth of at least 20 percent annually for the next five years.

As a result of their expansion, Best for You Organics is experiencing delays and bottlenecks in their processes.

The company has decided to implement Dynamics 365 Business Central as a new Enterprise Resource Planning (ERP) solution to increase efficiency and automation to support their continued growth.

Current environment

Deliveries

* The company receives daily truckloads of products from their vendors, warehouses the products briefly, and then ships orders based on a weekly delivery cycle to each customer's store.

* Customers have regular standing orders that are revised and finished one week prior to delivery.

* Best for You Organics has a fleet of trucks that make deliveries according to planned routes.

* The company also has a floating route for trucks to deliver rush orders. The route is being used more often by customers and has overwhelmed the warehouse with exception processing.

Duties

The company wants to provide greater separation of duties between activities in the office and activities in the warehouse. The accounting team enters orders for the sales team, sends pick tickers back to the warehouse, and organizes shipping documents. The accounting team invoices the orders when they receive instructions from the warehouse that an order shipped. Employees have expressed frustration because they need to work longer hours to accommodate the increase in sales. The company does not use the Advanced Warehousing function.

Requirements

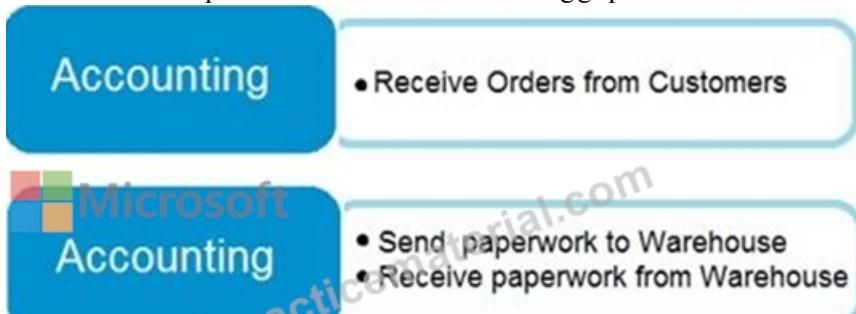
Salespeople

- * Salespeople must be able to manage opportunities that are converted to quotes.
- * Salespeople must be able to release orders to the warehouse to be fulfilled once a quote is final.
- * Salespeople must be trained on how to determine if inventory is available when they are completing the quote to avoid promising inventory that is not on hand because all orders are processed one week in advance of delivery.

Team responsibilities

Deliveries must be shipped daily by employees in the warehouse. The office must be responsible for completing the invoicing process.

The current team responsibilities are shown in the following graphic:



The required team responsibilities are shown in the following graphic:



Vendor management

- * The company contracts with each vendor for regular discounts at the invoice level.
- * The company requires a pre-set discount percentage to calculate automatically when the purchaser completes a purchase order.
- * The company must be able to see a copy of the completed purchase order in the system when they have new contract negotiations with their vendors.

Customer and inventory management

- * Sales invoices must be automatically emailed by the system to customers.
- * A template must be used for emails sent to customers. The template must not be altered.
- * Customers who pre-pay their invoices must not receive a copy of their invoices.
- * The company warehouses all products as Case quantities. The company has difficulty recording accurate costs for product returns. The company wants to expand their capabilities for managing returns by setting up all inventory in a quantity of Each.

Reporting

The company must be able to answer two key questions when they report financial results:

- * Which customers are buying which items?
- * Which salespeople are selling in which regions?

When discussing customers, the company must refer to each Customer Group as follows:

- * Big Box
- * Franchise
- * Private

When discussing items, the company must refer to each Item Group as follows:

- * Fair Trade
- * Free Range
- * Grass Fed
- * Heirloom
- * Organic

Salesperson names that must be used are:

- * SalespersonA
- * SalespersonB
- * SalespersonC
- * SalespersonD

Region names that must be used are:

- * North
- * South
- * East
- * West

Commission

- * The company must be able to track salesperson performance within certain regions to calculate commission.
- * Each salesperson must be assigned only to a single region.
- * This commission data is currently recorded inconsistently, resulting in incorrect combinations that require manual correction. The company must have some level of automation to manage this.

Issues

Issue 1

The accounting team needs an improved process for reconciling inventory to the general ledger.

- * Posted transactions are changing financial reporting in periods that have been closed.
- * Unexpected changes in inventory cost for previous months are causing costing inaccuracies.
- * The system must restrict the adjustment of costs for closed months.
- * The new policy will be to restrict all users to posting in the current month only, with the exception of a few employees from the accounting team.
- * The calendar fiscal year for company must begin on June 1.

Issue 2

The accounting team uses a complex manual accrual process to determine the accounting impact of items received but not invoiced.

The system must streamline the item accrual process.

Issue 3

The company often receives a higher quantity of produce items than what they order because vendors allow for spoilage or damage of produce in transit. The company does not want to allow over receipt on non-produce items.

Issue 4

The company has received comments from their auditors that invoices are not being properly compared to received inventory documents before they are posted. The company does not use warehouse management and always handles processes directly from the purchase order. The company always has the following documents:

- * purchase order from the procurement department
- * receiving document from the warehouse
- * electronic invoice from the vendor

NEW QUESTION # 207

Monetary amounts for local currency must always display three decimal places.

In General Ledger Setup, you need to configure the appropriate setup field with the appropriate value.

What should you do?

- A. Set the value of Amount Decimal Places to 3:3
- B. Set the value of Inv. Rounding Precision to 0.001
- C. Set the value of Amount Rounding Precision to 0.001

- D. Set the value of Unit-Amount Decimal Places to 3:3
- E. Set the value of Unit-Amount Rounding Precision to 0.001

Answer: A

Explanation:

The two threes in 3.3 mean a minimum of three decimal places and a maximum of 3 decimal places. In other words, it will always display three decimal places.

NEW QUESTION # 208

A company uses Dynamics 365 Business Central

A maintenance manager buys weekly cleaning supplies from a local hardware store and would like to automate purchase order entries.

You need to configure the system to add a default general ledger (G/L) account to the hardware store purchase orders.

Which three actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Actions

- Change the Insert Rec. Lines on Invoices to **Automatic**, and then close the window.
- Select **Payment Terms code** for the selected vendor.
- Choose **Standard Purchase Code** for the selected vendor as a recurring purchase line.
- Configure Standard Purchase Code and set up relevant G/L account.
- Change the Insert Rec. Lines on Orders to **Automatic**, and then close the window.

Answer area

Move items from the Actions list to the Answer area using the circular arrows.

Answer:

Explanation:

Actions

- Change the Insert Rec. Lines on Invoices to **Automatic**, and then close the window.
- Select **Payment Terms code** for the selected vendor.
- Choose **Standard Purchase Code** for the selected vendor as a recurring purchase line.
- Configure Standard Purchase Code and set up relevant G/L account.
- Change the Insert Rec. Lines on Orders to **Automatic**, and then close the window.

Answer area

- Choose **Standard Purchase Code** for the selected vendor as a recurring purchase line.
- Configure Standard Purchase Code and set up relevant G/L account.
- Change the Insert Rec. Lines on Orders to **Automatic**, and then close the window.

Move items from the Actions list to the Answer area using the circular arrows.

Explanation:

Actions

- Change the Insert Rec. Lines on Invoices to **Automatic**, and then close the window.
- Select **Payment Terms code** for the selected vendor.

Answer area

- 1 Choose **Standard Purchase Code** for the selected vendor as a recurring purchase line.
- 2 Configure Standard Purchase Code and set up relevant G/L account.
- 3 Change the Insert Rec. Lines on Orders to **Automatic**, and then close the window.

Move items from the Actions list to the Answer area using the circular arrows.

NEW QUESTION # 209

A company uses Dynamics 365 Business Central to manage accounts payables. The company uses exact cost reversing when returning products to vendors.

Returns use current costs at the time of the return. Exact cost reversing must be enforced manually for current orders and automatically applied to all future orders.

You need to configure the system.

Which configuration options should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Requirement**Configuration option**

Automatically conduct exact cost reversing for all new PO returns.

- Copy Item from Item No
- Exact Cost Reversing Mandatory
- Get Posted Document Lines to Reverse
- Automatic cost posting

Manually conduct exact cost reversing on the individual return document line to reference the original purchase entry.

- Apply entries
- Reverse transaction
- Appl.-from Item Entry
- Get Return Shipment Lines

Answer:

Explanation:

Requirement**Configuration option**

Automatically conduct exact cost reversing for all new PO returns.

- Copy Item from Item No
- Exact Cost Reversing Mandatory
- Get Posted Document Lines to Reverse
- Automatic cost posting

Manually conduct exact cost reversing on the individual return document line to reference the original purchase entry.

- Apply entries
- Reverse transaction
- Appl.-from Item Entry
- Get Return Shipment Lines

Reference:

<https://community.dynamics.com/business/b/navvlogbypittis/posts/exact-cost-reversing-mandatory-explained-in-dynamics-365-business-central>

NEW QUESTION # 210

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