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Salesforce Certified Data Architect Sample Questions (Q205-Q210):

NEW QUESTION # 205

Universal Containers (UC) is expecting to have nearly 5 million shipments records in its Salesforce org. Each shipment record has up to 10 child shipment item records. The Shipment custom object has an Organization-wide Default (OWD) sharing model set to Private and the Shipment Item custom object has a Master-Detail relationship to Shipment. There are 25 sharing rules set on the Shipment custom object, which allow shipment records to be shared to each of UC's 25 business areas around the globe. These sharing rules use public groups, one for each business area plus a number of groups for management and support roles. UC has a high turnover of Sales Reps and often needs to move Sales Reps between business areas in order to meet local demand. What feature would ensure that performance, when moving Sales Reps between regions, remains adequate while meeting existing requirements?

- A. Contact Salesforce to create Skinny tables on Shipment.
- B. Configure shipment OWD to Public Read/Write.
- C. **Contact Salesforce to enable Defer Sharing Rules**
- D. Implement data archiving for old Shipment records.

Answer: C

NEW QUESTION # 206

UC is preparing to implement sales cloud and would like to its users to have read only access to an account record if they have access to its child opportunity record. How would a data architect implement this sharing requirement between objects?

- A. Create an owner-based sharing rule.
- B. Add appropriate users to the account team.
- C. **Implicit sharing will automatically handle with standard functionality.**
- D. Create a criteria-based sharing rule.

Answer: C

Explanation:

Implicit sharing will automatically handle this sharing requirement with standard functionality, as it grants read-only access to parent accounts when users have access to child opportunities. This is also known as account-opportunity sharing³. Creating a criteria-based sharing rule (option A) or an owner-based sharing rule (option D) is not necessary, as they are used to grant additional access based on record criteria or ownership. Adding appropriate users to the account team (option C) is also not required, as it is used to grant access to specific users or groups for individual accounts.

NEW QUESTION # 207

Universal Containers wishes to maintain Lead data from Leads even after they are deleted and cleared from the Recycle Bin. What approach should be implemented to achieve this solution?

- A. Send data to a Data Warehouse and mark Leads as deleted in that system
- B. Use a Converted Lead report to display data on Leads that have been deleted.
- C. **Query Salesforce with the queryAll API method or using the ALL ROWS SOQL keywords.**
- D. Use a Lead standard report and filter on the IsDeleted standard field.

Answer: C

Explanation:

According to the exam guide, one of the objectives is to "describe how to use queryAll() or ALL ROWS keywords to access deleted records in Apex and SOQL"¹. This implies that option C is the correct way to access deleted records in Salesforce. Option D is not correct because sending data to a data warehouse does not maintain the data in Salesforce. Options A and B are not correct because they do not apply to deleted records².

NEW QUESTION # 208

Northern trail Outfitters (NTO) uses Sales Cloud and service Cloud to manage sales and support processes. Some of NTOs team are complaining they see new fields on their page unsure of which values need be input. NTO is concerned about lack of governance in making changes to Salesforce.

Which governance measure should a data architect recommend to solve this issue?

- A. Create and manage a data dictionary and ups a governance process for changes made to common objects.
- B. Create validation rules with error messages to explain why the fields is used
- C. Create reports to identify which users are leaving blank, and use external data sources o agreement the missing data.
- D. Add description fields to explain why the field is used, and mark the field as required.

Answer: A

NEW QUESTION # 209

NTO has a loyalty program to reward repeat customers. The following conditions exists:

1. Reward levels are earned based on the amount spent during the previous 12 months.
2. The program will track every item a customer has bought and grant them points for discount.
3. The program generates 100 million records each month.

NTO customer support would like to see a summary of a customer's recent transaction and reward level(s) they have attained. Which solution should the data architect use to provide the information within the salesforce for the customer support agents?

- A. Create a custom big object to capture the reward program data and display it on the contact record and update nightly from the point-of-scale system
- B. Create a custom object in salesforce to capture and store all reward program. Populate nightly from the point-of-scale system, and present on the customer record.
- C. Provide a button so that the agent can quickly open the point of sales system displaying the customer history.
- D. Capture the reward program data in an external data store and present the 12 months trailing summary in salesforce using salesforce connect and then external object.

Answer: A

NEW QUESTION # 210

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