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Salesforce Consumer Goods Cloud Accredited Professional exam is designed for professionals working in the consumer goods industry who want to showcase their expertise in implementing and managing Salesforce's Consumer Goods Cloud platform. Salesforce Consumer Goods Cloud Accredited Professional certification is ideal for individuals who are responsible for managing sales operations, improving customer engagement, and enhancing overall efficiency in the consumer goods industry.

Salesforce Consumer Goods Cloud Accredited Professional exam covers a range of topics related to the Consumer Goods Cloud, including managing accounts and contacts, creating and managing orders, managing product catalogs, and analyzing sales performance. Consumer-Goods-Cloud-Accredited-Professional Exam also tests candidates' knowledge of Salesforce best practices, industry trends, and regulatory requirements.

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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q86-Q91):

NEW QUESTION # 86
Which permission set allows end-users to leverage the Einstein Visit Recommendation feature in Consumer Goods Cloud?

- A. Lightning Direct Store Delivery
- B. Tableau CRM Plus Admin
- C. Action Plans
- D. Retail Execution Lightning Plus
- E. Tableau CRM Plus User

Answer: D

Explanation:
The Retail Execution Lightning Plus permission set enables end-users to access and leverage the Einstein Visit Recommendation feature in Consumer Goods Cloud, enhancing visit planning and optimization.

NEW QUESTION # 87
Which statement is correct about Consumer Goods- Einstein Visit Recommendations?

- A. Visit Recommendations rules consider the store operating hours
- B. Visit Recommendations can be created using the Next Best Action Strategy
- C. Visit Recommendations are automatically generated by recent case activities
- D. Visit Recommendations automatically take into consideration already created visits for the store

Answer: D

Explanation:
Visit Recommendations are suggestions for field reps to visit certain stores based on predefined rules and criteria. One of the correct statements about Visit Recommendations is that they automatically take into consideration already created visits for the store, meaning that they do not recommend visiting a store that already has a scheduled or completed visit within a certain time frame. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 36.

NEW QUESTION # 88
A communications company wants to improve their quote-to-order journey experience. The journey has several steps, which include selecting products and services, and integration with the inventory system for device reservation. They want to create a modern, multi-channel experience.
What approach should a Consultant take during planning to ensure optimal development and time to market?

- A. Knowing the exact data exchanged in integration is an input to the UX design. Detailed design of the integration step is required before UX design can start.
- B. Plan for three user stories running in parallel: UX Design, Device Reservation API, and Inventory System Integration. UX only requires the API information to be complete.
- C. UX experience is the most important. Fully design and validate the UX before designing the integration step.
- D. Plan for three user stories running sequentially: UX Design first, Device Reservation API second, and Inventory System Integration last.

Answer: B

Explanation:
In Salesforce Industries (Vlocity) project methodology, an optimal quote-to-order implementation requires parallel workstreams, especially when designing multi-channel digital experiences that rely on backend APIs such as inventory reservation or device allocation. Public Salesforce implementation practices emphasize that UX design should begin early and only needs high-level API contracts, not full backend development, to progress. This is because modern telecom journeys-product selection, service

configuration, device reservation, and inventory validation-depend on microservices exposed through TMF-style APIs or custom integration layers.

Salesforce recommends decomposing work into parallel user stories to accelerate time to market:

UX Design → Driven by user flows, wireframes, and component behavior

Device Reservation API → Defines the interface and payload shapes

Inventory System Integration → Implements backend orchestration

This approach enables the UX team to build using mocked or stubbed APIs, ensuring that design decisions aren't delayed while backend services are still being implemented. This directly aligns with option D, which reflects Salesforce's agile implementation strategy.

Options A and B incorrectly assume UX must wait for full integration design, which slows delivery. Option C suggests sequential workstreams, which Salesforce explicitly discourages due to increased cycle time.

Thus, D is the best match.

NEW QUESTION # 89

Universal Containers is using Communications Cloud Order Management and just onboarded their enterprise sellers and regional champions from various regions. After adding these sellers, the volume of orders has gone up considerably and orchestration is failing because the number of Apex jobs queued is exceeding the maximum allowed.

What should a Consultant suggest to mitigate the orchestration errors?

- A. Create an Apex class that splits the orders into multiple orders and submit them asynchronously.
- B. Optimize the number of orchestration auto tasks and use manual tasks.
- C. Enable Platform Events processing for orchestration.
- D. Raise a support case to increase the limit of Apex jobs.

Answer: C

Explanation:

In Salesforce Communications Cloud Order Management, orchestration steps execute through Apex-based orchestration jobs. When order volume rises sharply-as happens when additional sellers or regional teams begin submitting orders-the system may hit Salesforce's platform limit for queued Apex jobs (50 × number of licensed Salesforce users). Once this limit is reached, orchestration fails.

Salesforce's official scalability recommendation is to enable Platform Events for Orchestration. This switches Order Management from synchronous Apex-queue processing to asynchronous, event-driven orchestration, which drastically reduces reliance on Apex jobs. Platform Events allow OM to process far more concurrent orchestration steps without hitting queue limits and provide better throughput and resilience for enterprise-scale flows.

Options A and B are incorrect because Salesforce does not increase Apex job limits, and splitting orders is not a best-practice. Option D reduces automation and violates OM design principles.

NEW QUESTION # 90

Which are the two primary use cases for performing an in-store survey?

- A. Saving time for the Field Rep
- B. Gathering point of sale data
- C. Gathering data on inventory reconciliation
- D. Gathering feedback from customers, consumers shoppers, and staff
- E. Gathering data on promotions, inventory requirements and product quality

Answer: D,E

Explanation:

https://help.salesforce.com/s/articleView?id=sf.retail_concept_user_survey.htm&type=5

NEW QUESTION # 91

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Experts at ActualTestsQuiz have also prepared Salesforce Consumer-Goods-Cloud-Accredited-Professional practice exam software for your self-assessment. This is especially handy for preparation and revision. You will be provided with an examination

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