

Valid Exam C-TB120-2504 Vce Free - Latest SAP SAP Certified Associate - SAP Business One - Latest C-TB120-2504 Study Notes



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SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	- Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G - L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 2	Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 3	Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q72-Q77):

NEW QUESTION # 72

The user wants to automatically create and send a PDF by email when adding a sales quotation. Where can you set up the option to do this? Note: There are 2 correct answers to this question.

- A. In the general settings
- **B. In the print preferences**
- C. In the company details
- **D. In the user defaults**

Answer: B,D

NEW QUESTION # 73

When you create a new company, default settings and values are applied automatically in the company details. What influences the default settings?

- A. Local currency
- **B. Localization**
- C. Chart of accounts template
- D. License

Answer: B

NEW QUESTION # 74

Which CRM object is designed to give you visibility into your sales pipeline?

- **A. Opportunity**
- B. Customer 360
- C. Campaign
- D. Activity

Answer: A

NEW QUESTION # 75

You want the system to automatically split the amounts posted to the printing expense account between the sales and the support departments. Which definition should you link to the printing expense account?

- **A. A distribution rule allocated to both departments**
- B. A distribution rule for each department
- C. A manual distribution rule with a direct allocation

Answer: A

NEW QUESTION # 76

You have just posted an A/R invoice based on a delivery. What is the effect on accounting? Note: There are 2 correct answers to this question.

- **A. A credit to sales revenue account**
- B. A debit to a sales revenue account
- C. A credit to cost of goods sold account
- **D. A debit to customer account**

Answer: A,D

NEW QUESTION # 77

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