

L5M5 VCE Exam Guide & L5M5 Latest Practice Questions & L5M5Online Exam Simulator



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CIPS Managing Ethical Procurement and Supply (L5M5) Sample Questions (Q35-Q40):

NEW QUESTION # 35

Which of the following could be considered a bribe? Select TWO

- A. A supplier bidding on a tender invites the buyer to play golf

- B. A buyer sends a gift basket to a supplier at Christmas
- C. An agricultural organisation donates to a politician to vote in a certain way
- D. A company pays an invoice two days early

Answer: A,C

Explanation:

Comprehensive and Detailed Explanation From Exact Extract of Documents:

Bribery involves offering something of value to influence decision-making improperly. According to the L5M5 study guide (p.47), inviting a buyer to play golf during a tender (A) and donating to a politician to influence voting (B) are clear examples of bribery. A Christmas gift (C) may sometimes be considered borderline depending on company policies, but it is generally not categorised as bribery unless intended to influence. Paying invoices early (D) is not bribery. Procurement professionals must comply with anti-bribery policies and legislation such as the UK Bribery Act to maintain integrity.

Reference: Managing Ethical Procurement and Supply (L5M5) Study Guide, p.47

NEW QUESTION # 36

BrightWave Ltd, a publicly listed company, has recently expanded into international markets. To maintain regulatory compliance and stakeholder confidence, it relies on its audit committee. This committee oversees critical areas, including governance, risk management, and financial reporting.

Which TWO of the following responsibilities are typically within the audit committee's scope?

1. Reviewing and approving the company's strategic growth plans.
2. Monitoring the integrity of the financial statements and reporting process.
3. Appointing and evaluating the performance of the external auditors.
4. Managing the day-to-day operations of the finance department.
5. Ensuring the implementation of effective internal control systems

- A. 3 & 5
- B. 2 & 3
- C. 2 & 4
- D. 1 & 3

Answer: B

Explanation:

Option 2 - Monitoring the integrity of financial statements and reporting processes is a core responsibility of an audit committee, ensuring accuracy, transparency, and compliance with regulations.

Option 3- Appointing and evaluating the performance of external auditors falls within the audit committee's duties to ensure independence and effectiveness in audits.

Incorrect answer:

Option 1 & 4 - Strategic growth plans and managing day-to-day operations are the responsibilities of senior management and the board, not the audit committee.

Option 5- Internal control systems oversight can involve the audit committee, but implementation typically lies with management.

Reference:

LO-2.3; Page 215; Assessing the competencies of third-parties for the provision of ethical and ESG audit services

NEW QUESTION # 37

During the transition phase at the end of a contract, what is typically the most challenging aspect to manage?

- A. Knowledge transfer and intellectual property (IP) rights
- B. Returning physical assets
- C. Transferring documents
- D. Developing an exit strategy

Answer: D

Explanation:

continuity, and addressing ownership, usage rights, and confidentiality. Mismanagement can have significant operational and legal implications.

Incorrect answer:

Choice B- Developing an exit strategy: This should already be planned during the contract drafting phase, making it less complex at the end stage.

Choice C- While it can involve logistical challenges, it is usually straightforward with clear inventory and tracking.

Choice D- Though it requires careful handling, it is generally a easier procedural task.

Reference:

LO-2.4; Page 240-241; Escalating non-compliance and making exit arrangements

NEW QUESTION # 38

Which of the following form the 'Triple Bottom Line'? Select THREE

- A. Planet
- B. Placement
- C. People
- D. Product
- E. Profit

Answer: A,C,E

Explanation:

Comprehensive and Detailed Explanation From Exact Extract of Documents:

The concept of the Triple Bottom Line (TBL), also referred to as the "3Ps," is a framework that assesses organisational success through People, Planet, and Profit. These dimensions highlight the balance between social equity (people), environmental stewardship (planet), and economic performance (profit). According to the CIPS L5M5 study guide (p.3), procurement and supply professionals are expected to incorporate sustainability into decision-making processes, ensuring that business practices do not only create economic value but also deliver positive social and environmental impacts. "Product" and "Placement" are not part of the TBL model, as they are marketing-related concepts, not sustainability measures. This principle ensures procurement strategies align with corporate responsibility and long-term sustainable growth.

Reference: Managing Ethical Procurement and Supply (L5M5) Study Guide, p.3

NEW QUESTION # 39

Scenario:

Apor is an online retailer of clothing and shoes. It sells four different fashion product lines:

Product 1: Apor has achieved competitive advantage on this product line by producing clothing cheaply. This has been achieved through investment in advanced manufacturing technology, which allows items to be made more cheaply than competitors.

Product 2: Apor is marketing to a younger customer segment for this product and has developed unique features that appeal to teenagers in particular.

Product 3: This product is a specialist type of shoe only purchased by professional dancers. Apor's strategy is to appeal to this small and specific customer segment, and it achieves advantage through low cost of manufacture. However, demand has been affected recently due to import duty and tax changes.

Product 4: The marketing slogan for this product is "Greener Clothing for the Planet". Although slightly more expensive than other ranges, Apor achieves advantage through the product's eco-friendly features, appealing to a smaller, specific segment.

Task:

For each product, match the correct Macro Environment Driver and the correct Source of Competitive Advantage.

Drag & Drop Question - Apor Fashion Products

Match each Product Line with the correct Macro Environment Driver and Source of Competitive Advantage

	Macro Environment Driver	Source of Competitive Advantage
Product 1 - Clothing line cheaply made using advanced technology	[Drag Here]	[Drag Here]
Product 2 - Teenager-focused clothing with unique features	[Drag Here]	[Drag Here]
Product 3 - Specialist dance shoes, demand impacted by tax	[Drag Here]	[Drag Here]
Product 4 - 'Greener Clothing for the Planet' eco-friendly line	[Drag Here]	[Drag Here]



Options to Drag & Drop:

Macro Environment Drivers: Demographics Driver | Economic Driver | Environmental Driver | Technology Driver
 Sources of Competitive Advantage: Cost Leadership | Cost Focus | Differentiation Focus | Differentiation

Answer:

Explanation:

Drag & Drop Question - Apor Fashion Products

Match each Product Line with the correct Macro Environment Driver and Source of Competitive Advantage

	Macro Environment Driver	Source of Competitive Advantage
Product 1 - Clothing line cheaply made using advanced technology	Technology Driver	Cost Leadership
Product 2 - Teenager-focused clothing with unique features	Demographics Driver	Differentiation Focus
Product 3 - Specialist dance shoes, demand impacted by tax	Economic Driver	Cost Focus
Product 4 - 'Greener Clothing for the Planet' eco-friendly line	Environmental Driver	Differentiation



Options to Drag & Drop:

Macro Environment Drivers: Demographics Driver | Economic Driver | Environmental Driver | Technology Driver
 Sources of Competitive Advantage: Cost Leadership | Cost Focus | Differentiation Focus | Differentiation

NEW QUESTION # 40

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