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Exam : **C_S4CS_2502**

Title : SAP Certified Associate -
Implementation Consultant -
SAP S/4HANA Cloud Public
Edition - Sales

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SAP Certified - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q22-Q27):

NEW QUESTION # 22

What are the roles of condition tables in SAP S/4HANA pricing? Note: There are 2 correct answers to this question.

- A. Condition tables are actual tables in the underlying database, which store the condition records based on the relevant key fields.
- B. Condition tables dictate the sequence in which pricing conditions are processed in the pricing procedure.
- C. Condition tables are responsible for calculating the final price based on the combination of multiple pricing conditions.
- D. Condition tables store specific combinations of key fields, which are used to access pricing condition conditions during sales order processing.

Answer: A,D

NEW QUESTION # 23

What can you do with the planning apps for sales? Note: There are 2 correct answers to this question.

- A. Compare planned with actual sales data
- B. Calculate the sales quotation conversion rate
- C. Compare ordered, shipped, and billed amounts
- D. Search, create, and update sales plans

Answer: A,D

NEW QUESTION # 24

Which tools does SAP provide to make it easier for customers to maintain their SAP S/4HANA Cloud systems after a release upgrade? Note: There are 2 correct answers to this question.

- A. Release Assessment and Scope Dependency Tool
- B. What's New Viewer Tool
- C. SAP Signavio Process Navigator Tool
- D. Test Automation Tool

Answer: C,D

NEW QUESTION # 25

You execute the Sell from Stock (BD9) process. At which process step is the billing due list updated?

- A. Post goods issue
- B. Create delivery
- C. Proof of delivery
- D. Execute picking

Answer: A

NEW QUESTION # 26

Which item field is required in a complete sales order request?

- A. Sales area

- B. Shipping method
- C. Requested quantity
- D. PO number

Answer: C

NEW QUESTION # 27

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