

L4M4試験対策書、L4M4復習過去問

L4M4 - Chapter 1 exam 2024 with 100% correct answers

What is Tactical sourcing? - correct answer ✓✓ Low level decision making

High profit, low risk items

Short term projects

Transactional relationships

What is Strategic sourcing? - correct answer ✓✓ Top level decision making

High profit, high risk items

Long term projects

Collaborative relationships

What factors typically represent value to the procurement organisation when sourcing? - correct answer ✓✓ Price, Delivery, Quality, Ethics, Sustainability, Availability

Novack and Simco's 11-stage sourcing process - correct answer ✓✓ 1. Identify needs

2. Define user requirements

3. Decide whether to make or buy

4. Identify purchase type (new buy, modified re-buy, straight re-buy)

5. Carry out market analysis

6. Identify potential suppliers

7. Pre-screen suppliers and create a shortlist

8. Evaluate shortlisted suppliers

9. Supplier selection

10. Final product or service delivered

11. Evaluate supplier performance

P.S. JPTestKingがGoogle Driveで共有している無料かつ新しいL4M4ダンプ: https://drive.google.com/open?id=1gOj_01fdxes7KX2jCAr0wGuzGJruu2Kj

JPTestKingのCIPSのL4M4認証試験について最新の研究を完成いたしました。無料な部分ダウンロードしてください。きっと君に失望させないと信じています。最新CIPSのL4M4認定試験は真実の試験問題にもっとも近くて比較的全面的でございます。

CIPS L4M4 認定試験の出題範囲:

トピック	出題範囲
トピック 1	<ul style="list-style-type: none">Understand the key processes that can be applied to the analysis of potential external suppliers:
トピック 2	<ul style="list-style-type: none">Understand options for sourcing requirements from suppliers: This section covers the sourcing process, approaches, options, and award criteria for obtaining requirements from suppliers. The sub-topics provide a foundation for strategic sourcing.
トピック 3	<ul style="list-style-type: none">This section examines analyzing market data, obtaining quotationstenders, and assessing responses. The sub-topics focus on key processes for evaluating potential suppliers.

- Understand compliance issues when sourcing from suppliers: It explores legislative, regulatory, and organizational requirements for sourcing. It compares the use of audit and other mechanism of feedback.

>> L4M4試験対策書 <<

効果的なL4M4試験対策書 & 合格スムーズL4M4復習過去問 | 正確なL4M4学習関連題

我々JPTestKingはお客様のすべての需要を満たさせるために、より良いサービスを提供します。あなたに相応しいL4M4問題集を購入できさせるには、CIPSは問題集の見本を無料で提供し、あなたはダウンロードしてやることができます。あなたL4M4問題集を購入してから、一年間の無料更新サービスをていきょうします。購入意向があれば、JPTestKingのホームページをご覧ください。

CIPS Ethical and Responsible Sourcing 認定 L4M4 試験問題 (Q231-Q236):

質問 # 231

Henry is importing cheese from South East Asia into the UK. He is doing some research on the costs and risks of this and has discovered that the product may be considered of 'non-preferential origin'. What implications would this mean for Henry?

- A. the goods are banned in the UK
- B. he will require insurance
- **C. the goods are subject to tariff quotas**
- D. there are no duty charges or limitations

正解: C

解説:

Items of 'Non-Preferential Origin' are subject to tariff quotas and other customs commercial regulations.

'Preferential Origin' goods have no duties or tariffs.

The good news is CIPS have significantly simplified section 3.2 of the syllabus. The new study-guide is much lighter on names of documents and protocols for importing and quotas etc. The focus of this Learning Outcome has shifted more to Inco Terms so I would focus on that for revision, but do make sure you have a basic understanding of documents, law and jurisdiction.

質問 # 232

Which of the following characteristics are likely to be required within sourcing processes undertaken in the public sector?

- * An emphasis on long-term supplier relationships where possible
- * Maintaining service levels within value and cost parameters
- * All dealings between buyers and suppliers are kept confidential
- * A competitive tendering process is usually encouraged

- A. 1 and 2 only
- B. 2 and 3 only
- **C. 2 and 4 only**
- D. 1 and 3 only

正解: C

解説:

In public sector procurement, maintaining service levels within value and cost parameters is essential to ensure efficient use of public funds. Additionally, a competitive tendering process is encouraged to promote transparency, fairness, and value for money. While long-term supplier relationships can be beneficial, they are not always feasible or emphasized in the public sector due to regulations requiring periodic re-tendering.

Confidentiality is important, but public sector procurement often requires a degree of transparency that precludes complete confidentiality in dealings.

Reference:

CIPS Level 4 Diploma in Procurement and Supply, L4M4 Study Guide, Section 1.4: Public Sector Procurement Characteristics

質問 # 233

Amnesty International, Oxfam and CIPS are examples of what type of organisation?

- A. limited liability
- B. not-for-profit
- C. partnerships
- D. public limited companies

正解: B

解説:

These are 'not-for-profit' organisations. You don't need to know much on not-for-profit procurement for this exam. Just that procurement can be regulated in this sector by bodies such as Charities Commission.

質問 # 234

Yolo Inc. have recently run a tender opportunity to find a suitable supplier of yoyos and they have received a number of bids. The supplier will become a strategic partner to the business as yoyos are vital to the success to Yolo Inc. The tender asked for both price submissions and had a number of quality questions. Eamon is the Procurement Manager of Yolo Inc and is responsible for selecting the most appropriate supplier. How should Eamon appraise the bids?

- A. organise a cross-functional team to assess the bids as people from other departments may have important information and experience of yoyos
- B. organise a cross-functional team of procurement personnel as they will have experience in assessing price and quality of bids
- C. evaluate the bids himself as this is a complex requirement
- D. evaluate the bids himself as this is a strategic purchase

正解: A

解説:

Eamon should use a cross-functional team (this rules out two of the options). The purpose of using a cross-functional team is to use the knowledge of people from other departments as they may better understand the service required and help assess any technical questions. Therefore a cross-functional team of procurement personnel, isn't cross-functional (they're all the same function). Yoyos is a bit of a silly example, the exam questions are a little more serious- but the learning outcome is the same; use a cross-functional team to evaluate bids.

質問 # 235

Which of the following is considered as part of ESG?

- A. liquidity, gearing and profitability
- B. economic and social governance
- C. market conditions and product lifecycle
- D. bribery, corruption and the environment

正解: C

解説:

The correct answer is bribery, corruption and the environment.

ESG stands for environmental and social governance. It's the new buzzword for CIPS and is basically everything to do with ethical procurement- so areas such as bribery and corruption are included as well as the environment.

Option 4 is incorrect as economic doesn't come into it.

質問 # 236

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一番優秀な資料を探すのは大変ですか? CIPSのL4M4試験に合格するのは難しいですか? 我が社JPTestKingの

