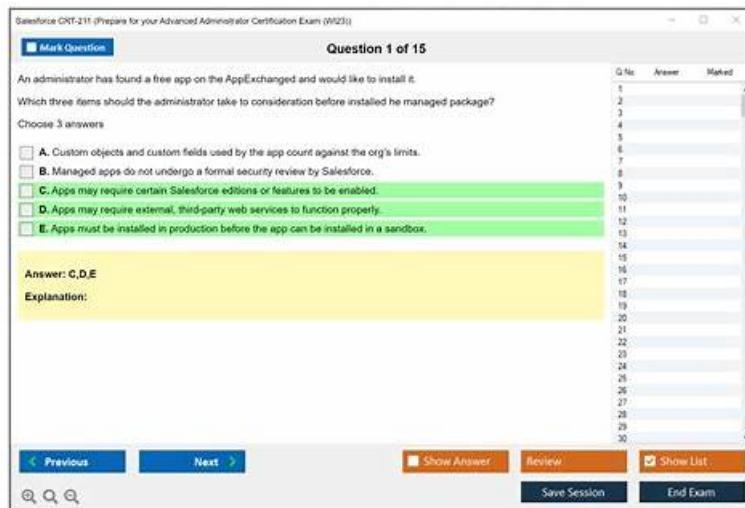


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## Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q208-Q213):

### NEW QUESTION # 208

An administrator at Cloud Kicks has been asked to clean up old approval delete.

Which two things could prevent the process from being deleted?

Choose 2 answers

- A. The process is marked as inactive.
- B. There are pending approval requests in the Recycle Bin.
- C. The process is marked as active.
- D. There is a report in the Administrative 'Reports' folder.

**Answer: B,C**

### NEW QUESTION # 209

An administrator at AW Computing needs to limit access to Salesforce. Users should only be able to read on objects, but they should not be able to interact with the database in any way.

Which two options could the administrator use to accomplish this?

Choose 2 answers

- A. Edit the System Administrator Profile
- B. Assign the Standard User Profile
- C. **Clone the Minimum Access User Profile**
- D. Edit or Clone the Read Only Profile

**Answer: C,D**

### NEW QUESTION # 210

Which of the following statements are true about the Opportunity field, "Stage"? Choose two answers.

- A. There are other sales methodologies that can be downloaded from the AppExchange and used within Salesforce
- B. There are 10 default stage values, based on a commonly used sales methodology.
- C. The list of default stage values cannot be edited or added.

**Answer: A,B**

### NEW QUESTION # 211

AW Computing is conducting an audit and wants to understand how many objects have been shared as public externally. Which tool should the administrator use to quickly obtain this details?

- A. **Session Security Settings**
- B. Object Manager
- C. Security Health Check
- D. Setup Audit Trail

**Answer: A**

Explanation:

The data masking tool is a tool that allows you to mask sensitive data in your full sandbox by replacing it with fictitious data. This can help you protect your data privacy and comply with regulations while testing in a realistic environment. You can use the data masking tool to mask data for standard and custom objects, including person accounts, and choose from different masking formats and options. References: [https://help.salesforce.com/s/articleView?id=sf.data\\_mask.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.data_mask.htm&type=5)

### NEW QUESTION # 212

The wrong choices on the list should be improved.

A lead needs to be assigned automatically to a Sales Rep if there has been no action on the account after 10 days. And the Deal status should be set to "Stalled" after it has been approved by a Manager. Which automation processes can a system administrator use? \* (1 Point)

- A. **Assignment Rule, Approval Process**
- B. Assignment Rule, Approval Process, Workflow Rule
- C. Validation Rule, Assignment rule, Approval Process.
- D. Assignment Rule, Auto-Response Rule, Workflow Rule

**Answer: A**

### NEW QUESTION # 213

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