

Plat-Admn-201 Fragen Antworten - Plat-Admn-201 Online Praxisprüfung



Mit Salesforce Plat-Admn-201 Zertifikat können Sie Ihre Berufsaussichten verbessern und viele neuen Chancen erschließen. Fast2test ist eine geeignete Website für die Kandidaten, die an der Salesforce Plat-Admn-201 Zertifizierungsprüfung teilnehmen. Es wird nicht nur alle Informationen zur Salesforce Plat-Admn-201 Zertifizierungsprüfung, sondern Ihnen auch eine gute Lernchance bieten. Fast2test wird Ihnen helfen, die Salesforce Plat-Admn-201 Zertifizierungsprüfung ganz einfach zu bestehen.

Salesforce Plat-Admn-201 Prüfungsplan:

Thema	Einzelheiten
Thema 1	Object Manager and Lightning App Builder: This domain focuses on Salesforce data architecture, including object relationships, field customization, page layout management, and understanding the implications of field deletions on dependent features.
Thema 2	Automation: This domain covers automation tools for streamlining business processes, including assignment and escalation rules, Flow configuration for various scenarios, and approval process setup.
Thema 3	Productivity and Collaboration: This domain addresses activity management, Chatter collaboration, Salesforce mobile app customization, and AppExchange applications including managed and unmanaged packages.
Thema 4	Service and Support Applications: This domain covers case management systems, including case assignment, queues, and automation through escalation rules, auto-response rules, and Einstein for Service.

>> Plat-Admn-201 Fragen Antworten <<

Salesforce Plat-Admn-201 Online Praxisprüfung - Plat-Admn-201 Prüfungsfrage

Wollen Sie, dass Ihre IT-Fähigkeiten autoritativ anerkannt werden? Die Prüfungszertifizierung der Salesforce Plat-Admn-201 zu erwerben ist eine der besten Methoden. Wir Fast2test haben die Prüfungssoftware der Salesforce Plat-Admn-201 entwickelt, die Ihnen helfen können, die Fachkenntnisse der Salesforce Plat-Admn-201 am schnellsten zu beherrschen. Inhaltvolle Unterlagen, menschliches Layout und einjährige kostenlose Aktualisierung nach dem Kauf. Alle sind gute Unterstützungen fürs Bestehen der Salesforce Plat-Admn-201 Prüfung.

Salesforce Certified Platform Administrator Plat-Admn-201 Prüfungsfragen mit Lösungen (Q46-Q51):

46. Frage

Cloud Kicks wants to make sure clients are getting the attention they need and cases are not sitting longer than the Service Level Agreement (SLA) it has with its clients. Which standard feature helps route cases to a Tier 2 team if they have not been addressed in a specific amount of time? 11

- A. Milestone and Entitlements
- **B. Escalation Rules**
- C. Auto Response Rules
- D. Omni Channel Routing

Antwort: B

Begründung:

Escalation Rules are specifically designed to ensure that cases do not violate a company's Service Level Agreements (SLAs). When a case meets predefined criteria and remains open for a specific duration-such as two hours or seven days-the escalation rule automatically triggers. A Platform Administrator can configure these rules to perform two primary actions: reassigning the case to a different user or queue (such as a Tier 2 support team) and sending notification emails to managers or the new owner to ensure the delay is addressed. While Milestones and Entitlements (Option A) are used to track and display SLA compliance on a record, Escalation Rules are the functional engine used to physically "route" or move the record based on time-based triggers. Omni-Channel (Option B) handles real-time routing based on agent availability rather than time-elapsed thresholds. Auto-Response Rules (Option C) are used only to send initial confirmation emails to customers upon case creation.

47. Frage

Users at DreamHouse Realty are only allowed to see opportunities they own. Leadership wants an enterprise-wide dashboard of all open opportunities in the pipeline so that users can see how the company is performing at any point in time. How should a Platform Administrator create the dashboard without changing any sharing settings?

- **A. Create a dashboard with the running user set as someone who can see all opportunities.**
- B. Update the dashboard folder settings to manager for the sales reps role.
- C. Add a filter to the dashboard to filter the opportunities by owner role.
- D. Build individual dashboards for profiles that need to see the enterprise results.

Antwort: A

Begründung:

In Salesforce, dashboards can be configured to run as a specific user, known as the Running User. This user's security settings determine which data is visible to anyone viewing the dashboard. To allow users with restricted record access (due to a Private sharing model) to see company-wide totals, the Platform Administrator should set the dashboard to "Run as a specified user" who has "View All" permissions or is high enough in the role hierarchy to see all records. This creates a "Static Dashboard." While the viewers cannot click into individual records they don't own, they can see the summarized totals and charts for the entire organization. Using a Dynamic Dashboard or filtering by role (Option B) would still respect individual sharing and hide data. Changing folder settings (Option D) only affects who can open the dashboard, not the data displayed within it.

48. Frage

A Platform Administrator at Cloud Kicks is setting up a new Salesforce instance. The business requirements mandate that the marketers are given access to opportunities in order to maintain the campaign relationships on each opportunity. The administrator decides to assign the Marketing User profile. What should the administrator do next to achieve this requirement?

- **A. Add a custom permission set to include Opportunity.**

- B. Edit the object permissions to include Opportunity.
- C. Configure the assigned apps to include Opportunity.
- D. Edit the role to enable Sales access.

Antwort: B

Begründung:

Profiles in Salesforce serve as the foundation for what a user can "do" with records, specifically defining Object-Level Security (Create, Read, Edit, Delete permissions). The standard Marketing User profile typically does not include full "Edit" access to the Opportunity object by default, as marketing roles are traditionally focused on Leads and Campaigns. To fulfill the requirement of allowing marketers to maintain campaign relationships on Opportunities, the administrator must ensure the profile has the necessary object permissions. If the organization is using a custom profile based on the Marketing User template, the admin should edit the object permissions directly on that profile to include "Read" and "Edit" for Opportunities. This allows the marketers to view the records and update the "Primary Campaign Source" field. While a Permission Set could also grant this access, the question implies the admin is currently configuring the profile itself. Adjusting the profile's object permissions is the direct way to align the user's capabilities with the business's functional requirements.

49. Frage

At Cloud Kicks, sales reps use discounts on the opportunity record to help win sales on particular products. When an opportunity is won, they then have to manually apply the discount to the related opportunity products. The sales manager has asked if there is a way to automate this time-consuming task. What should a Platform Administrator use to deliver this requirement?

- A. Approval Process1
- B. Prebuilt Macro4
- C. Flow Builder3
- D. Formula Field2

Antwort: C

Begründung:

To automate the update of related records (Opportunity Products) based on a change to a parent record (the Opportunity), Flow Builder is the most powerful and appropriate tool. Specifically, a "Record-Triggered Flow" can be configured to fire whenever an Opportunity is updated to the "Closed Won" stage. The flow can then use a "Get Records" element to find all Opportunity Product records associated with that specific Opportunity and an "Update Records" element to apply the discount value from the parent to each line item. Formula Fields are insufficient here because they are "read-only" and cannot physically push data into other records for permanent storage. Approval Processes manage status changes but are not designed for bulk child-record updates. Flow Builder provides the logic necessary to handle this "one-to-many" update scenario, significantly reducing manual data entry for sales reps and ensuring that the financial data on the products accurately reflects the agreed-upon deal terms.

50. Frage

An agent is being developed with several actions that all retrieve information from different databases. A Platform Administrator has named the actions as follows: GetCustomerInfo, GetOrderDetails, GetShippingStatus. Which best practice should the administrator follow to improve these names?

- A. Remove all verbs and use only nouns, such as CustomerInfo, OrderDetails, and ShippingStatus.
- B. Add the word "Salesforce" to the beginning of each action name to improve context for the large language model.
- C. Use additional related verbs, such as Find, Retrieve, or Identify.
- D. Use a consistent naming convention by starting each action with the verb "Get".

Antwort: D

Begründung:

When naming actions for an AI agent, consistency is key to helping the Large Language Model (LLM) categorize and understand the available tools. Following a consistent naming convention, such as starting all retrieval actions with the verb "Get," allows the agent to more easily map user intent (e.g., "I need information about...") to the appropriate action. This reduces ambiguity during the reasoning phase of the agentic loop. Using inconsistent verbs like Find, Retrieve, or Identify (Option D) can confuse the model regarding which action is most appropriate for a given task. Removing verbs entirely (Option A) makes it harder for the model to distinguish between an action (doing something) and a data object (a thing). Adding "Salesforce" (Option B) is generally redundant as the agent's context is already within the Salesforce environment.

51. Frage

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Wenn Sie einen Traum haben, dann sollen Sie Ihren Traum verteidigen. Gorki hat einmal gesagt, dass der Glaube ist ein großes Gefühl und eine kreative Kraft ist. Mein Traum ist es, ein Top-IT-Experte zu werden. Ich denke, dass es für mich nirgends in Sicht ist. Aber Erfolg können Sie per eine Abkürzung gelangen, solange Sie die richtige Wahl treffen. Ich benutzte die Fast2test Salesforce Plat-Admn-201 Prüfung Fragenkataloge, und habe die Salesforce Plat-Admn-201 Zertifizierungsprüfung bestanden. Die Fragenkataloge zur Salesforce Plat-Admn-201 Prüfung von Fast2test sind die besten Lernhilfe. Wenn Sie wie ich einen IT-Traum haben. Dann kaufen Sie Prüfungsfragen und Antworten von Fast2test. Fast2testes wird Ihnen helfen, Ihren Traum zu verwirklichen.

Plat-Admn-201 Online Praxisprüfung: <https://de.fast2test.com/Plat-Admn-201-premium-file.html>

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