

Interactive C-P2W62-2023 Testing Engine - C-P2W62-2023 Latest Exam Vce



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Are you ready to accept this challenge? Looking for the simple, quick, and easiest way to pass the career advancement SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales (C-P2W62-2023) certification exam? If your answer is yes then you do not need to worry about it. Just visit the Lead2PassExam and explore the top features of SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales (C-P2W62-2023) exam practice test questions offered by the trusted platform Lead2PassExam. With Lead2PassExam C-P2W62-2023 Dumps questions you can easily prepare well and feel confident to pass the final SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales exam easily.

SAP C-P2W62-2023 Exam Syllabus Topics:

Section	Weight	Objectives
		- Condition technique
Pricing and Billing	15%	1. Pricing procedures 2. Discounts and surcharges
		- Order-to-cash cycle
Sales Processes	25%	1. Deliveries and billing basics 2. Sales order processing
		- Business Partner configuration
Master Data Management	20%	1. Material master data relevance for sales 2. Customer master data
		- Sales document structure
Sales Document Processing	25%	1. Item categories and schedule lines 2. Sales order types
		- SAP S/4HANA Sales configuration
System Configuration and Integration	15%	1. Integration with FI and logistics 2. Organizational structure

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With our C-P2W62-2023 study materials, only should you take about 20 - 30 hours to preparation can you attend the exam. The rest of the time you can do anything you want to do to, which can fully reduce your review pressure. Saving time and improving efficiency is the consistent purpose of our C-P2W62-2023 Learning Materials. With the help of our C-P2W62-2023 exam questions, your review process will no longer be full of pressure and anxiety.

SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q18-Q23):

NEW QUESTION # 18

Which of the following is a use case for a billing plan type?

- A. Invoice lists
- B. Settlement management
- C. Milestone billing
- D. Convergent billing

Answer: C

NEW QUESTION # 19

What are some of the prerequisites for the creation of a credit memo based on a credit memo request? Note: There are 2 correct answers to this question.

- A. The billing document of the original customer invoice must be cancelled.
- B. An appropriate reason for rejection must be assigned to the original sales order item.
- C. Copying control must exist between the sales document and the billing document.
- D. The Billing Block field in the credit memo request must be empty.

Answer: B,D

NEW QUESTION # 20

Which field from the material master is used in route determination in a sales order?

- A. Transportation group
- B. Weight group
- C. Loading group
- D. Material freight group

Answer: A

NEW QUESTION # 21

What are the effects of posting the goods issue during a sales process? Note: There are 3 correct answers to this question.

- A. The document flow is updated.
- B. The overall status of the delivery is set to complete.
- C. Delivery requirements in material planning are updated.
- D. The warehouse task status is set to complete.
- E. The billing document can now be created.

Answer: A,C,E

NEW QUESTION # 22

You want to be able to create and goods issue an outbound delivery for a stock material. What settings should you make? Note: There are 3 correct answers to this question.

- A. Define the goods movement type in the delivery item category.
- B. Define the goods movement type in the schedule line category.
- C. Activate schedule lines allowed in the order item category.
- D. Set the order item category to be relevant for delivery.
- E. Set the schedule line category to be relevant for delivery.

Answer: A,C,E

NEW QUESTION # 23

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As the tech industry continues to evolve and adapt to new technologies, professionals who hold the SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales (C-P2W62-2023) certification are better equipped to navigate these changes and stay ahead of the curve, increasing their value to employers and clients. In today's fast-paced and ever-changing SAP sector, having the SAP C-P2W62-2023 Certification has become a necessary requirement for individuals looking to advance their careers and stay competitive in the job market.

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