

Plat-Admn-301 Certification Dumps | Plat-Admn-301 Minimum Pass Score



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Salesforce Plat-Admn-301 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Objects and Applications: This section of the exam measures the skills of a Salesforce Business Analyst and covers selecting appropriate object and application-level solutions to meet business needs. It focuses on identifying when to use master-detail relationships, lookups, junction objects, related lists, record types, Schema Builder, and Object Creator. The section also includes improving UI and user experience using App Manager, Lightning App Builder, Dynamic Forms, standard Lightning components, console apps, and tools like the Lightning page analyze button.

Topic 2	<ul style="list-style-type: none"> • Data and Analytics Management: This section of the exam measures skills of Salesforce Data Analyst and covers data quality assessment, data enrichment, and duplicate management. It explains how to choose appropriate reporting and analytics tools for advanced requirements, including custom report types, snapshots, formulas, joined reports, and dashboard configurations. It also covers methods for connecting external data sources using big objects, external objects, data warehouses, data lakes, and Salesforce Connect. Finally, it describes the suitable tools and methods for importing data, including Data Loader, Data Import Wizard, and external IDs.
Topic 3	<ul style="list-style-type: none"> • Security and Access: This section of the exam measures the skills of Salesforce Administrator and covers how record-level access, field access, and sharing models impact data visibility across the system. It focuses on understanding controlled-by-parent relationships, territory management, role hierarchies, and access to reports, dashboards, and email folders. It also includes comparing custom profiles, permission sets, and delegated administration, along with evaluating different authentication methods. The section also addresses the structure of business models such as person accounts, standard accounts, contacts, and contact-to-multiple-account relationships.
Topic 4	<ul style="list-style-type: none"> • Cloud Applications: This section of the exam measures skills of Salesforce Consultant and covers the standard Salesforce capabilities that support sales and service operations. It includes features such as products, price books, schedules, orders, quotes, and the tools that help with forecasting and territory management. The section also describes how to create Salesforce Knowledge articles, manage entitlements, support service workflows, and enable interactions through chat, case feed, Omni-Channel, console apps, and Experience Cloud sites. It also introduces the broader Salesforce suite that extends core platform functionality.

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Salesforce Certified Platform Administrator II Sample Questions (Q114-Q119):

NEW QUESTION # 114

The Cloud Kicks administrator wants to open up opportunity sharing to directors who oversee regional managers so they can access records to assist regional managers.

What sharing mechanism should be used?

- A. Role Hierarchy
- B. organization wide Defaults
- C. Manual Sharing
- D. Sharing Settings

Answer: A

Explanation:

Role hierarchy is a sharing mechanism that should be used to open up opportunity sharing to directors who oversee regional managers so they can access records to assist regional managers. Role hierarchy is a way to grant access to records based on the user's position in an organization's hierarchy of roles. Role hierarchy can grant users access to records owned by or shared with users below them in the hierarchy for objects that have organization-wide defaults set to Private or Public Read Only. By using role hierarchy, the administrator can ensure that directors can access opportunities owned by or shared with regional managers who report to them

NEW QUESTION # 115

The director of sales wants to make sure that every opportunity has either a sales engineer or an account executive assigned to the deal.

How should the administrator meet this requirement?

- A. Write a validation rule that checks if the fields are blank and require that one of them be completed in order to save the opportunity.
- B. Require the Sales Engineer and the Account Executive lookup fields on the page layout.
- C. Create a different record type for deals with Sales Engineers and deals with Account Executives to capture one or the other.
- D. Assign a task to the owner if an opportunity is created without one of these fields filled out.

Answer: A

Explanation:

A validation rule can enforce data quality by preventing users from saving records that do not meet certain criteria. In this case, the validation rule can check if both the Sales Engineer and the Account Executive lookup fields are blank, and display an error message if so. This way, the director of sales can ensure that every opportunity has either a sales engineer or an account executive assigned to the deal. References:

https://help.salesforce.com/s/articleView?id=sf.validation_rules_overview.htm&type=5

NEW QUESTION # 116

The administrator at Cloud Kicks created a flow in a sandbox that walks service agents through the Return Merchandise Authorization creation process. The administrator deployed the flow to production with a Change Set. Users are unable to use the flow in production.

Which step should the administrator take?

Activate the flow administrator take?

- A. Include the active and prior inactive flow version in the Change Set.
- B. Ensure there is an active flow version in the sandbox.
- C. Deployment the flow, with the Metadata API instead of Change Sets
- D. **Activate the flow manually after deployment.**

Answer: D

Explanation:

A flow is an automation tool that allows you to create processes that perform actions based on user input or record changes. A flow can be triggered by a user who launches it from a button, link, or Lightning page, or by the system when a record is created or updated. A flow has different versions that can be active or inactive.

An active version is the one that runs when the flow is triggered, while an inactive version is the one that is saved but not running. When you deploy a flow to production with a change set, the flow version is deployed as inactive by default. This means that you need to activate the flow manually after deployment if you want it to run in production. References:

https://help.salesforce.com/s/articleView?id=sf.flow_overview.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.flow_distribute_changesets.htm&type=5

NEW QUESTION # 117

A custom object called Item has a many-to-many relationship with the Account and Quota objects. At Cloud Kicks, account owners are changed frequently while ownership of Quota records remains unchanged. When an account owner is updated, the new account owner can only see Item records if they are also the owner of the Quota record.

What step should the administrator take to give access to all Item records?

Change the data format of the Quota relationship field from master-detail to lookup.

- A. Create a Quota criteria-based sharing rule using ISCHANGED for the Account Owner field.
- B. Re-assign the Quota master-detail to the primary and the
- C. Account master-detail to secondary.
- D. **Give the account owner Read access to both the Account and the Quota objects**

Answer: D

Explanation:

Giving the account owner Read access to both the Account and the Quota objects will give access to all Item records. Since Item is a junction object between Account and Quota, users need to have at least Read access to both parent objects to see Item records. If users have access to only one parent object, they will not be able to see Item records related to the other parent object.

References: https://help.salesforce.com/s/articleView?id=sf.relationships_manytomany.htm&type=5

NEW QUESTION # 118

What should an administrator do to keep secure fields protected in email templates?

- A. Implement GDPR.
- B. Set up an approval process for email alerts.
- C. Remove the fields from the email.
- D. Use classic encrypted fields.

Answer: D

Explanation:

To ensure that secure fields remain protected in email templates, administrators should remove the fields from the email. Email templates can expose sensitive information if they contain fields with secure data. By excluding these fields, administrators can prevent unauthorized access to sensitive information through email communication.

* Removing Secure Fields from Email Templates:

* When creating or updating email templates, administrators should carefully assess the fields included and remove any that contain sensitive information, such as encrypted fields or fields that contain Personal Identifiable Information (PII).

* This approach ensures that secure information is not unintentionally shared via email, aligning with best practices for data security and minimizing exposure risks.

* Implications of Including Secure Data in Emails:

* Secure fields, particularly those that contain sensitive or confidential information, should be restricted from emails to avoid potential data breaches.

* Email communication often lacks the same security controls as the Salesforce platform, making it essential to limit the sharing of sensitive data.

Incorrect options:

* Implement GDPR: While GDPR compliance ensures proper data handling practices, it does not directly prevent secure fields from being included in emails.

* Set up an approval process for email alerts: An approval process can control the sending of email alerts but does not inherently protect secure fields within the email content.

* Use classic encrypted fields: Encrypted fields add a layer of security for data at rest within Salesforce but do not provide specific protections for data included in email templates. Moreover, encrypted fields cannot be referenced in email templates.

In conclusion, the most effective way to ensure that secure fields are not exposed through email templates is to remove these fields from the template altogether, avoiding the inclusion of sensitive data in email communications.

Reference: As per Salesforce's best practices for handling secure data, email templates should avoid referencing secure fields to prevent unauthorized data exposure.

NEW QUESTION # 119

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