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Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q53-Q58):

NEW QUESTION # 53
Which three objects need the "Public Read Only" access level to enable external buyers to view products on the storefront?

- A. Accounts
- B. Order Delivery Method
- C. Product Media
- D. Price Book
- E. Catalog

Answer: B,D,E

Explanation:
To enable external buyers to view products on the storefront, the objects that need to be set to "Public Read Only" access level are Order Delivery Method (B), Catalog (C), and Price Book (E). Order Delivery Method is crucial for buyers to understand shipping options; Catalog structures the product offerings and navigation; and Price Book holds the pricing details necessary for purchase decisions. Providing "Public Read Only" access to these objects ensures that external buyers can browse products, understand pricing, and comprehend delivery options without compromising other data's security or integrity. Accounts (A of a ProductCode is

fundamental for the indexing process itself.

NEW QUESTION # 54
AB2B Administrator needs to set up a user so they have the ability to switch between accounts in the store to purchase for multiple accounts.
Which three tasks are necessary to allow this user to switch to another account?

- A. Share the Account with the purchasing user.
- B. Add the Switch Accounts component to the Store home page.
- C. Assign the Buyer Manager permission to the purchasing user.
- D. Create an External Managed Account record.
- E. Assign the Account Switcher User permission to the purchasing user.

Answer: A,B,E

Explanation:
To allow a user to switch between accounts in the store to purchase for multiple accounts, the necessary tasks include A. Add the Switch Accounts component to the Store home page, B. Assign the Account Switcher User permission to the purchasing user, and C. Share the Account with the purchasing user. These steps enable a user-friendly mechanism for buyers to manage purchases across different accounts, enhancing the purchasing experience.

NEW QUESTION # 55
An Administrator is setting up email templates that will be automatically sent to customers after performing different actions.
How should the Administrator ensure that the emails will all be sent from a "no-reply" email address?

- A. Create a No-Reply Email Address in Setup.
- B. Create a Domain Email Address in the Store Manager.
- C. Create an Org-Wide Email Address in Setup.
- D. Create a System Email Address in the Store Manager.

Answer: C

Explanation:
To ensure that all automated emails are sent from a "no-reply" email address, the Administrator should:
B) Create an Org-Wide Email Address in Setup: This allows for the configuration of a default email address (such as a "no-reply" address) that will be used for all outgoing emails from the Salesforce org, ensuring consistency and controlling the reply behavior.

NEW QUESTION # 56
An Administrator needs to prevent a category from displaying in the navigation menu.
Which feature allows the Administrator to do this?

- A. Show in Menu
- B. Menu Exclusion
- C. Category Exclusion
- D. Category deactivation

Answer: C

Explanation:
To prevent a category from displaying in the navigation menu, the Administrator can use C. Category Exclusion. This feature allows specific categories to be excluded from the navigation menu, even if they are active and contain products. It is a targeted approach to manage the visibility of categories in the storefront's navigation structure.

NEW QUESTION # 57
A company wants their homepage to have a different look and feel for a user that has logged into the site versus a guest user. What should an Administrator create to allow the targeted specific user segments for the home page?

- A. An Audience
- B. A custom component
- C. Page variations
- D. A Brand Set

Answer: C

Explanation:
To target specific user segments for the homepage, an Administrator should create Page Variations (D). Page variations allow for the customization of content and layout based on audience segments, such as logged-in users versus guest users, providing a personalized experience based on the user's status or other criteria.

NEW QUESTION # 58

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