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## **SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q31-Q36):**

### **NEW QUESTION # 31**

Where do you configure the default billing type to be used for delivery-related billing?

- A. Sales document type
- B. Sales document item category
- C. Copying control
- D. Delivery type

**Answer: A**

#### **NEW QUESTION # 32**

You are a consultant on an SAP S/4HANA Cloud brownfield project. In a meeting the customer decides to remodel an existing business process in accordance with clean core principles.

Which of the following SAP Signavio solutions can be used for the remodeling?

- A. SAP Signavio Process Manager
- B. SAP Signavio Process Insights
- C. SAP Signavio Process Intelligence
- D. SAP Signavio Process Governance

**Answer: A,D**

#### **NEW QUESTION # 33**

Which channels are supported by SAP S/4HANA output management? Note: There are 3 correct answers to this question.

- A. Print
- B. ALE
- C. XML
- D. Fax
- E. E-mail

**Answer: A,D,E**

#### **NEW QUESTION # 34**

What are some characteristics of the process flow in SAP S/4HANA? Note: There are 2 correct answers to this question.

- A. The status of a document is updated using artificial intelligence (AI) algorithms.
- B. Issue solving is supported by a wizard based on machine learning (ML).
- C. Color coding is used to indicate the status of a document.
- D. The process flow supports direct navigation to applications that can be used to solve problems.

**Answer: A,D**

#### **NEW QUESTION # 35**

You want to determine the item category in a sales document.

What do you need to consider? Note: There are 2 correct answers to this question.

- A. The higher-level item
- B. The sales organization
- C. The material master data
- D. The customer master data

**Answer: A,C**

#### **NEW QUESTION # 36**

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