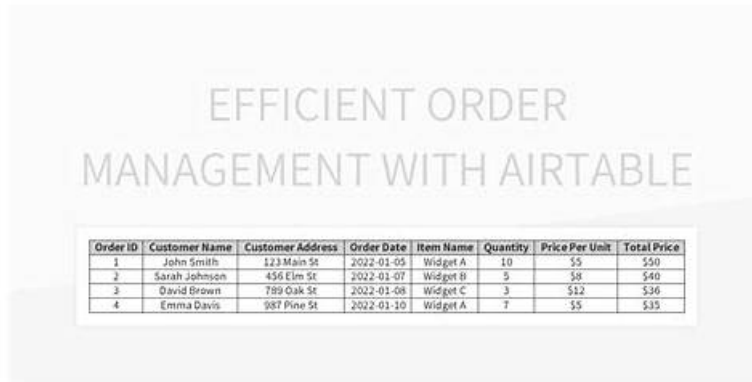


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Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Advanced Topics: This topic challenges the Salesforce Order Management Administrator Consultant to diagnose and resolve configuration issues that hinder the launch or operation of Order Management processes. Proficiency includes troubleshooting integration problems and articulating how various processes interact to support successful deployments and system functionality.
Topic 2	<ul style="list-style-type: none"> Deployment and Debugging: In this area, aspiring order management administrator consultant demonstrates a deep understanding of deployment options, life cycles, and the configuration of supporting objects. This includes creating processes from scratch, leveraging pre-set data, and validating results in runtime scenarios.
Topic 3	<ul style="list-style-type: none"> Data Model: This topic equips the Salesforce Order Management Administrator Consultant to showcase knowledge of critical objects such as Order, Order Summary, Fulfillment Orders, and Return Orders. It involves establishing and tracing integrations with B2C Commerce or other systems, including custom attributes. Proficiency here is pivotal for ensuring seamless data flow and robust Order Management operations within complex business environments.
Topic 4	<ul style="list-style-type: none"> User Experience and Customization: This section emphasizes leveraging Salesforce's Lightning UI to enhance user experiences. The Salesforce Order Management Administrator Consultant will customize experiences for users and managers through tools like the Lightning Page Editor, Report Builder, and out-of-the-box components. Success in this area ensures optimized workflows and improved operational efficiency.

Topic 5	<ul style="list-style-type: none"> • Process Automation and Integrations: This section helps the Salesforce Order Management Administrator Consultant demonstrate the capability to deliver business value by integrating Order Management with external systems using clicks rather than code. Mastery of navigation within Order Management processes, connecting nodes, and integrating systems efficiently ensures understanding of how to implement effective solutions.
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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q104-Q109):

NEW QUESTION # 104

A company's sales team wants the Total Amount field to be included in the Highlights panel at the top of the Credit Memo record page. How can the administrator meet this requirement?

- A. Modify the sales team profile's assigned record type to include the Total Amount field in the Highlights Panel
- B. Edit the properties of the Highlights Panel component on the Credit Memo lightning record page
- C. Edit the Credit Memo page layout to include the Total Amount field in the Highlights Panel
- **D. Modify the compact layout on the Credit Memo object**

Answer: D

Explanation:

The best way for the administrator to meet this requirement is to modify the compact layout on the Credit Memo object. A Credit Memo is a record that represents a refund or credit issued to a customer for an order or part of an order. A Credit Memo has various fields and related lists that display information such as the credit amount, status, reason, etc. A compact layout is a type of layout that determines which fields appear in the highlights panel at the top of a record page in Lightning Experience or Salesforce mobile app. The administrator can use the Object Manager to modify the compact layout on the Credit Memo object and add the Total Amount field to the compact layout. This way, the sales team can see the Total Amount field in the highlights panel at the top of the Credit Memo record page. Verified References: https://help.salesforce.com/s/articleView?id=sf.order_management_credit_memo.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.compact_layouts_overview.htm&type=5

NEW QUESTION # 105

An administrator is creating a flow to manage order fulfillment. The administrator creates a fault path to handle a possible error. What object record should the administrator create in the fault path to notify users of an error?

- A. Fulfillment Error
- B. Order Summary Exception
- **C. Process Exception**
- D. Order Error

Answer: C

Explanation:

Explanation

The object record that the administrator should create in the fault path to notify users of an error is Process Exception. A Process Exception is a record that represents an error or exception that occurred during the order lifecycle, such as payment authorization failure, inventory allocation failure, fulfillment location assignment failure, etc. A Process Exception has a lookup relationship to the Order object, and it contains information such as the exception type, status, message, etc. Verified

References:https://help.salesforce.com/s/articleView?id=sf.order_management_process_exception.htm&type=5

NEW QUESTION # 106

An item is not able to be fulfilled by the location assigned to the Item's Fulfillment Order. What two steps does a customer service representative need to do to move the item to a different fulfillment location?

Choose 2 answers

- A. Delete the Fulfillment Order Product record from the Fulfillment Order's related
- **B. Create a new Fulfillment Order Product assigned to the appropriate Fulfillment Order**
- **C. Change the Quantity field of the Fulfillment Order Product to 0 from the Fulfillment Order's related list**
- D. Cancel the Fulfillment Order

Answer: B,C

NEW QUESTION # 107

How can an administrator synchronize licenses from the production org when preparing a sandbox for development?

- A. import a Change Set
- B. Use a custom shell script
- C. Export a Change Set
- **D. Run the Match Production Licenses to Sandbox without a Refresh tool in Setup**

Answer: D

Explanation:

Explanation

The best way for an administrator to synchronize licenses from the production org when preparing a sandbox for development is to run the Match Production Licenses to Sandbox without a Refresh tool in Setup. This tool allows administrators to match their sandbox licenses with their production licenses without refreshing their sandbox. This way, the administrator can ensure that the sandbox has the same number and type of licenses as the production org, and avoid any license-related issues when developing or testing in the sandbox. Verified References:https://help.salesforce.com/s/articleView?id=sf.data_sandbox_licenses.htm&type=5

NEW QUESTION # 108

What does the number of Fulfillment Orders created depend upon?

- A. Fulfillment Location, Recipient Address and Quantity
- B. Fulfillment Location, Delivery Method and Number of Payments
- **C. Fulfillment Location, Delivery Method and Recipient Address**
- D. Fulfillment Location, Delivery Charges and Quantity

Answer: C

Explanation:

Explanation

The number of Fulfillment Orders created depends on three factors: Fulfillment Location, Delivery Method and Recipient Address. These factors determine how the Order Items are grouped and allocated to Fulfillment Orders based on routing rules and inventory availability. For example, if an order has two items that can be fulfilled from different locations, or have different delivery methods or recipient addresses, then two Fulfillment Orders are created for that order. Verified

References:https://help.salesforce.com/s/articleView?id=sf.om_order_fulfillment.htm&type=5

NEW QUESTION # 109

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