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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 2	• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 3	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

SAP Certified Associate - SAP Business One Sample Questions (Q21-Q26):

NEW QUESTION # 21
Your customer wants to calculate the amount of paper wrap needed for an item, based on the volume of the item. This amount should be available in the delivery document.
You recommend adding a user-defined field with user-defined values.
How should the UDF/UDV be implemented?

- A. In the document row with a query triggered by selection of the item code and customer code.
- B. In the document row plus a query triggered by selection of the volume and item code.
- C. In the document header plus a query triggered by selection of the item code and customer code.
- D. In the document header with a query triggered by selection of the volume and item code.

Answer: B

NEW QUESTION # 22
The accountant wants to see a breakdown of customers' balances by country in the financial reports. How can this be set up and which report should be used?

- A. Set up a customer group for each country, and use the profit and loss report to display the breakdown by country.
- B. Set up a customer group for each country, and use the balance sheet report to display the breakdown by country.
- C. Set up an accounts receivable control account for each country, and use the balance sheet report.
- D. Set up an accounts receivable control account for each country and use the profit and loss report.

Answer: C

NEW QUESTION # 23
In the customer's business process, the sales manager needs to be informed of any discount over 5%. Any discount over 10% requires sign-off by a Vice President (VP).
How can you set this up?

- A. Define an approval process with two stages, one for the sales manager and one for the VP
- B. Define an approval process with two conditions (5% and 10%) and include the sales manager and the VP as approvers.
- C. Set up a standard alert for the sales manager and define an approval process for the VP sign-off
- D. Set up a user alert with a query for the two conditions, and specify the sales manager and the VP as recipients.

Answer: B

NEW QUESTION # 24

A user creates an incoming payment for a customer and selects two invoices to be paid. When the user tries to post the payment the system message that is shown in the attached screenshot appears.

What are possible reasons for this system message? Note: There are 2 correct answers to this question.

□

- A. The invoices are NOT due yet.
- B. The user did NOT choose a payment means.
- C. The customer uses a foreign currency and the exchange rate is NOT set up.
- D. The amount in the Payment Means window does NOT match the total amount of invoices.

Answer: B,D

NEW QUESTION # 25

There are three parts to this bin location code: M02-A14-502
What does each part represent?

- A. M02 represents the floor, A14 represents the section, and 502 represents the bin position.
- B. M02 represents the warehouse, A14 represents the aisle, and 502 represents the specific shelf number.
- C. M02 represents the row, A14 represents the section, and 502 represents the shelf.
- D. M02 represents the storage type, A14 represents the inventory category, and 502 represents the product code.

Answer: C

NEW QUESTION # 26

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