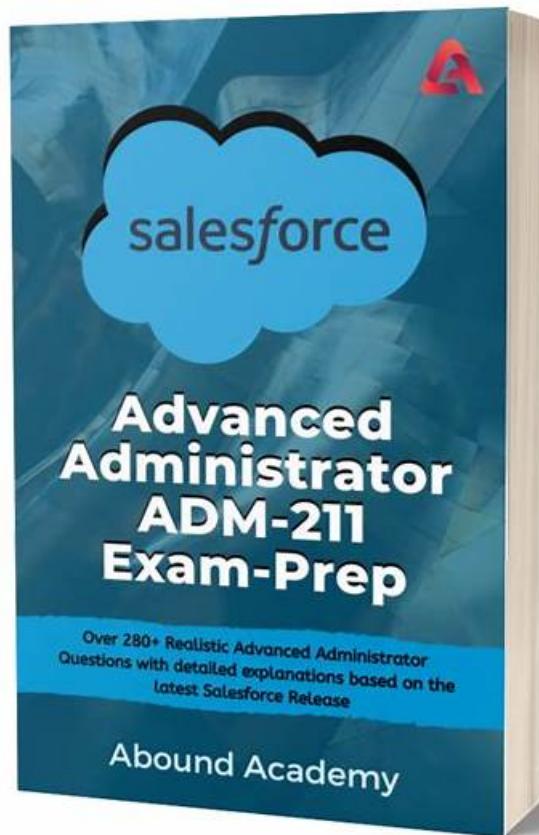


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Salesforce Certified Advanced Administrator Sample Questions (Q32-Q37):

NEW QUESTION # 32

Sales reps at AW Computing have been reporting that contact phone numbers sometimes revert back to an old value after being updated.

What should the administrator do to resolve this issue?

- A. Schedule Apex jobs.
- B. Add an invocable process.
- C. Delete all workflow rules.
- D. **Consolidate automation tools.**

Answer: D

Explanation:

Explanation

One possible cause of unexpected changes to record values is having multiple automation tools that update the same field on the same object. This can create conflicts and overwrite each other's values. To resolve this issue, the administrator should consolidate automation tools and use only one tool per object and field combination. This can help avoid confusion and ensure consistent results.

References:

https://help.salesforce.com/s/articleView?id=sf.process_which_tool.htm&type=5

https://trailhead.salesforce.com/en/content/learn/modules/business_process_automation/automation_considerations

NEW QUESTION # 33

Universal Containers needs to use a different pricebook for sales representatives in each of the US, LATAM, EMEA, and APAC regions. What should the system administrator do? * (1 Point)

- A. **Clone the standard pricebook and create separate pricebooks for each region**
- B. Create a separate pricebook for each region
- C. Add a different list price for products depending on the region

Answer: A

NEW QUESTION # 34

Northern Trail Outfitters has many users set up as system administrators to perform Salesforce Administration.

Which two functions would a delegated administrator be able to perform in order to help the existing Salesforce Administrator? Choose 2 answers

- A. Set up users and password management.
- B. Configure updates to sharing rules.
- C. Make updates to permission set configurations.
- D. Manage custom objects and customize nearly every aspect.

Answer: A,C

Explanation:

Explanation

A delegated administrator is a user who has been granted limited administrative privileges by an administrator through delegated administration groups. Delegated administrators can perform some administrative tasks without having full access to Setup.

Some functions that delegated administrators can perform are:

A) Set up users and password management.

Delegated administrators can set up and manage users who belong to specified roles or territories, including creating, editing, freezing, and unlocking users; resetting passwords; assigning permission sets; and managing public groups. References:

https://help.salesforce.com/s/articleView?id=sf.admin_useradmin_delegated.htm&type=5 D) Make updates to permission set configurations

Permission sets are collections of settings and permissions that can extend users' functional access without changing their profiles. Delegated administrators can make updates to permission set configurations if they have been granted access to manage users by an administrator. References:

https://help.salesforce.com/s/articleView?id=sf.users_permissionsets.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.admin_useradmin_delegated.htm&type=5

NEW QUESTION # 35

Which Visual Workflows element would you use to prompt a phone rep to wrap up a cross-selling function and end the call with a customer? * (1 Point)

- A. Step
- B. Screen
- C. Decision
- D. Assignment

Answer: B

NEW QUESTION # 36

How can content types be used in CRM Content? (Choose two answers.)

- A. With validation rules, to capture complete data.
- B. With upload rules, to limit the size of content files.
- C. With content fields, to control the content detail page layout.
- D. With library rules, to limit the number of libraries created.

Answer: A,C

NEW QUESTION # 37

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