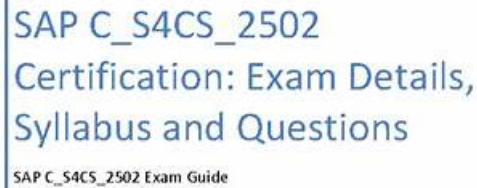


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This comprehensive preparation guide is tailored for candidates of the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C-S4CS-2502) exam. It provides essential details, including the exam structure, duration, syllabus coverage, recommended trainings, and key topic weightings. With a detailed overview of solution processes, configuration with SAP Fiori Launchpad, data migration, AI in sales, and more, this resource helps aspirants stay focused and boost their confidence. Realistic sample questions with answers are included to simulate the exam environment and enhance practical understanding. Perfect for anyone aiming to score high in the C-S4CS-2502 certification.

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SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.
Topic 2	<ul style="list-style-type: none">• Extensibility and Integration
Topic 3	<ul style="list-style-type: none">• Introduction to Cloud Computing and SAP Cloud ERP Deployment Options
Topic 4	<ul style="list-style-type: none">• Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.
Topic 5	<ul style="list-style-type: none">• Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S• 4HANA Cloud Public Edition.
Topic 6	<ul style="list-style-type: none">• This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.
Topic 7	<ul style="list-style-type: none">• Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S• 4HANA Cloud Public Edition.
Topic 8	<ul style="list-style-type: none">• This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q74-Q79):

NEW QUESTION # 74

Which organizational unit represents an independent accounting unit?

- A. Company Code
- B. Division
- C. Sales Organization
- D. Distribution Channel

Answer: A

NEW QUESTION # 75

In a predictive model, what does prediction confidence measure?

- A. The ability to produce results with a constant level of correctness
- B. The percentage of correct responses in the output dataset
- C. How good the model is at explaining what we're trying to predict when it's used on the data we trained it on
- D. How well the model can maintain its accuracy and performance when used on new data

Answer: D

NEW QUESTION # 76

What tools enable non-developers to create low/no-code extensions? Note: There are 2 correct answers to this question.

- A. SAP Business Application Studio
- B. SAP Build
- C. SAP Cloud SDK
- D. SAP Fiori extensibility apps

Answer: A,B

NEW QUESTION # 77

Which layer of SAP S/4HANA provides a universal language to read and process data across different applications?

- A. SAP HANA
- B. Core Data Services
- C. SAP Fiori
- D. SAP Business Suite

Answer: B

NEW QUESTION # 78

In SAP Central Business Configuration, which activities can you perform during Product-Specific Configuration?

Note: There are 3 correct answers to this question.

- A. Modify building blocks.
- B. Change approval thresholds.
- C. Add new sales organizations.
- D. Add blocking reasons for billing.
- E. Create new scope items.

Answer: B,C,D

NEW QUESTION # 79

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