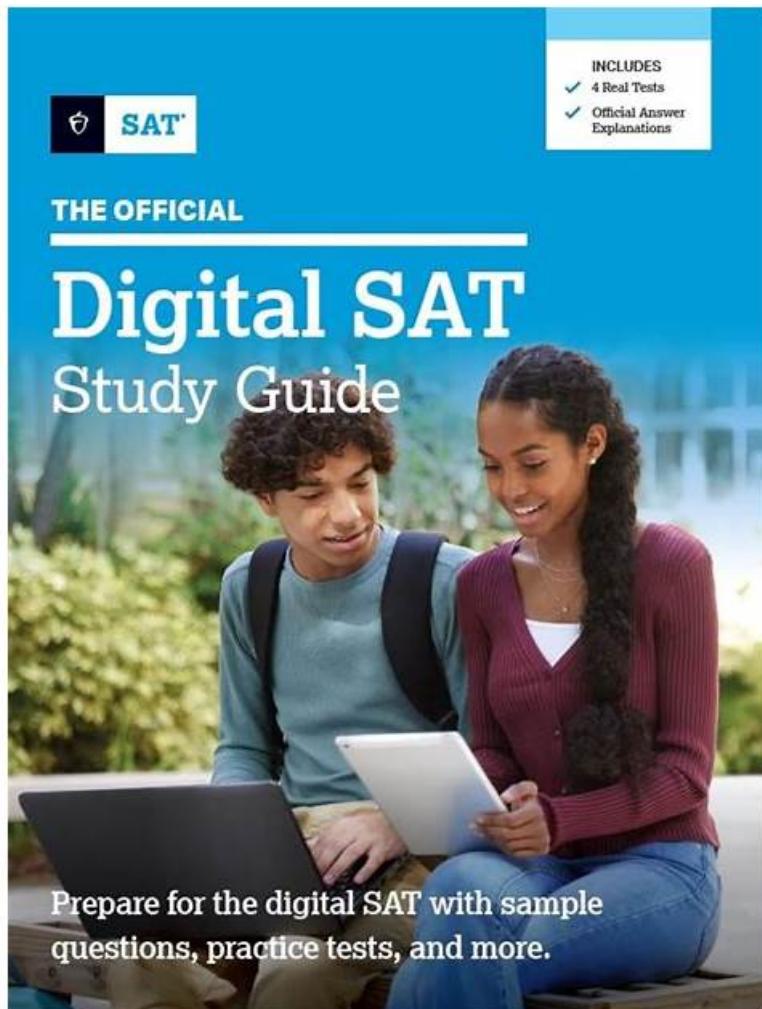


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Salesforce Certified Marketing Cloud Account Engagement Consultant Sample Questions (Q180-Q185):

NEW QUESTION # 180

Several of the sales team members at LenoxSoft have shared that their customers are getting autoresponder emails, but they are not receiving other marketing sent emails. After investigating, they found that the leads and contacts in question are opted out. How should LenoxSoft enable these prospects to get marketing content again?

- A. Create an automation rule to clear the opt out field on the leads and contacts.
- B. **Enable the prospect resubscribe feature in Marketing Cloud Account Engagement to allow prospects to opt back in.**
- C. Run a permission pass effort to all of the leads and contacts who have opted out.

Answer: B

NEW QUESTION # 181

Select three available Marketing Cloud Account Engagement Editions

- A. **Marketing Cloud Account Engagement Growth**
- B. Marketing Cloud Account Engagement Standard
- C. **Marketing Cloud Account Engagement Plus**
- D. **Marketing Cloud Account Engagement Advanced**
- E. Marketing Cloud Account Engagement Professional
- F. Marketing Cloud Account Engagement Ultimate

Answer: A,C,D

NEW QUESTION # 182

An Administrator imported a list of trade show attendees and added them all to the same Marketing Cloud Account Engagement campaign. A few months later, the Administrator wants to pull a one-time list of all of these attendees. How should this be accomplished?

- A. **Run a segmentation rule based on the Marketing Cloud Account Engagement campaign**
- B. Run a dynamic list based on the Marketing Cloud Account Engagement campaign
- C. Look for the original list based on the Marketing Cloud Account Engagement campaign
- D. Run an automation rule based on the Marketing Cloud Account Engagement campaign

Answer: A

NEW QUESTION # 183

Administrators can reset passwords for users

- A. **True**
- B. False

Answer: A

NEW QUESTION # 184

Lenoxsoft currently uses a Salesforce workflow to continually look for old and new leads that meet certain criteria under Job title and Industry, and adds them to a Salesforce campaign. The Marketing Cloud Account Engagement connector is verified and their existing Salesforce records have been reviewed, but they have yet to sync this data to Marketing Cloud Account Engagement. Lenox wishes to replicate this process within Marketing Cloud Account Engagement with the following requirements: - Prospects with a job title of "CEO" and Industry of "Software" are added to the Salesforce campaign. Based on those requirements, which steps should Lenoxsoft prioritize to replicate their process?

- A. Import a .csv file of prospects. Build an Automation rule with criteria :: Job Title :: CEO :: Industry ::

Software, action :: add to Salesforce Campaign

- B. Import a .csv file of prospects. Build an Segmentation rule with criteria :: Job Title:: CEO :: Industry ::Software, action :: add to Salesforce Campaign
- C. Create a dynamic list to sync prospects from Salesforce. Build a segmentation rule with the criteria :: Job Title :: CEO :: Industry :: Software, action :: add to the Salesforce campaign.
- **D. Create a dynamic list to sync prospects from Salesforce. Build an Automation rule with criteria :: Job Title:: CEO :: Industry:: Software, action :: add to the Salesforce campaign.**

Answer: A,D

NEW QUESTION # 185

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