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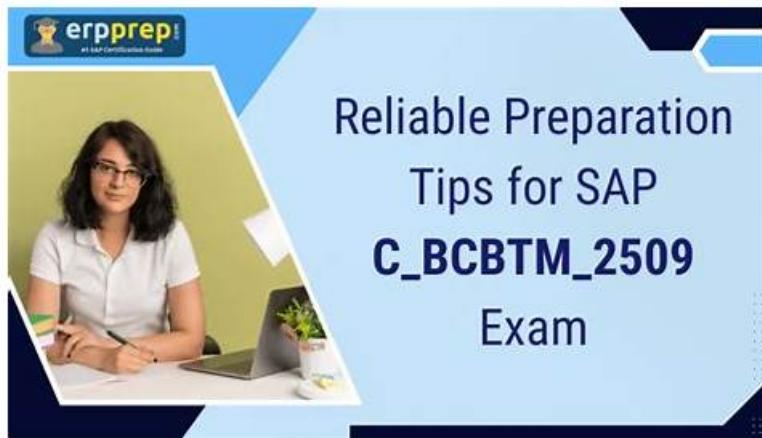
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SAP C_BCBTM_2509 Exam Syllabus Topics:

Topic	Details
Topic 1	• Understanding WalkMe: This section of the exam evaluates the competencies of Digital Adoption Specialists and covers the role of WalkMe within the SAP ecosystem. It focuses on how WalkMe enhances user experience, drives digital adoption, and simplifies workflows across SAP solutions. Candidates learn how WalkMe guidance and automation tools support end-users in navigating complex SAP applications, ultimately improving productivity, engagement, and system utilization.
Topic 2	• Understanding Business Transformation: This section of the exam evaluates the abilities of Business Transformation Advisors and covers the fundamental principles of business transformation in the digital age. It emphasizes recognizing transformation drivers, defining strategic objectives, and integrating technological innovations into organizational change processes. Candidates are expected to understand how SAP tools and methodologies enable efficient transformation planning, execution, and sustainability across various industries.
Topic 3	• Positioning SAP Business Transformation Management Solutions: This section of the exam measures the skills of SAP Solution Consultants and focuses on understanding how to position SAP Business Transformation Management solutions within diverse enterprise environments. It covers identifying the value proposition of these solutions, aligning them with customer transformation strategies, and demonstrating how they support business agility and operational excellence through data-driven insights and process optimization.
Topic 4	• Understanding SAP Signavio and SAP LeanIX Solutions: This section of the exam measures the expertise of Enterprise Architects and focuses on the core concepts of SAP Signavio and SAP LeanIX. It includes understanding how these solutions enhance enterprise architecture management, process intelligence, and business process transformation. Learners explore how SAP Signavio provides visibility into business processes and how SAP LeanIX supports IT landscape transparency, allowing organizations to improve alignment between business goals and IT systems.

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The certification is necessary to get a job in your desired SAP company. Success in the test gives you an edge over the others because you will have certified skills that will make a good impression on the interviewer. Most people preparing for the SAP Certified Associate - Positioning SAP Business Transformation Management Solutions (C_BCBTM_2509) exam are confused about preparation. How will they get real and updated SAP Certified Associate - Positioning SAP Business Transformation Management Solutions (C_BCBTM_2509) exam questions? In the case of studying with outdated SAP Certified Associate - Positioning SAP Business Transformation Management Solutions (C_BCBTM_2509) practice questions, you will fail and lose your resources.

SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Sample Questions (Q31-Q36):

NEW QUESTION # 31
What benefit does the combined WalkMe-SAP solution offer to enterprises?

- A. Lower software maintenance costs
- B. Increased hiring efficiency
- C. Streamlined user adoption and seamless process integration
- D. Enhanced physical supply chain management

Answer: C

Explanation:
The partnership between SAP and WalkMe integrates WalkMe's Digital Adoption Platform (DAP) directly into SAP applications (such as SAP S/4HANA, SAP SuccessFactors, and SAP Ariba) to improve user engagement and digital process execution.
"The combined SAP-WalkMe solution helps organizations streamline user adoption and simplify process integration, ensuring users can easily navigate SAP systems and execute digital workflows correctly." Reference:
This integration provides contextual, real-time assistance to users within SAP interfaces, enabling faster onboarding, fewer errors, and improved productivity - all critical for successful transformation under the SAP Business Transformation Management (BTM) framework.
"WalkMe for SAP reduces complexity by guiding users in real time, supporting end-to-end process integration, and driving adoption across the SAP ecosystem." Incorrect Options:
A: Lower maintenance costs are a secondary effect, not the core benefit.
B: WalkMe is not a hiring solution.
D: It does not manage supply chains directly.
Verified Correct answer: C: Streamlined user adoption and seamless process integration.

NEW QUESTION # 32
How can BTM Solutions help organizations manage their business transformation?

- A. They help businesses better understand and optimize their processes and IT infrastructure, while assisting the end user coping with digital change.
- B. They are important because they provide direct support for human resource management and payroll processing.
- C. They are crucial because they exclusively focus on enhancing a company's social media presence and marketing campaigns.
- D. They are revolutionary tools to support financial controlling and reporting.

Answer: A

Explanation:
SAP Business Transformation Management (BTM) Solutions combine tools like SAP Signavio, SAP LeanIX, and WalkMe to give enterprises complete visibility and control over both business and IT transformation efforts.
"SAP BTM solutions enable companies to understand and optimize their processes and IT landscapes, while supporting users through change and adoption." Reference:

Process Optimization & IT Alignment:

SAP Signavio provides process mining and analytics, SAP LeanIX maps IT architecture, and WalkMe ensures user adoption. Together, they deliver an integrated framework for sustainable transformation.

"By integrating business process management, enterprise architecture, and user enablement, SAP BTM helps organizations manage complexity and digital adoption simultaneously." User Adoption and Change Management:

WalkMe, a core BTM component, assists employees in adapting to new systems, minimizing disruption during digital transitions.

"BTM solutions assist end users in coping with digital change by delivering in-application guidance and real-time support." Incorrect Options:

A: Financial controlling is an ERP capability, not a BTM function.

B: Marketing is unrelated to BTM's transformation scope.

C: HR and payroll are managed in SAP SuccessFactors, not BTM.

Verified Correct answer: D: They help businesses better understand and optimize their processes and

NEW QUESTION # 33

What are the main use cases for SAP Signavio and SAP LeanIX solutions?

- A. Improving financial management and material management.
- B. Enabling business transformation and continuous excellence.
- C. Expanding product offerings and portfolio management.
- D. Enhancing customer service and managing digital supply chain.

Answer: B

Explanation:

The SAP Signavio and SAP LeanIX solutions are foundational components of SAP Business Transformation Management (BTM). Their main purpose is to enable enterprise-wide transformation, continuous optimization, and operational excellence by connecting business processes and IT architecture.

"The combined use of SAP Signavio and SAP LeanIX empowers organizations to enable business transformation through a comprehensive view of processes, applications, and technology, driving continuous excellence and improvement." Reference:

SAP Signavio provides business process intelligence, while SAP LeanIX delivers enterprise architecture transparency. Together, they support organizations in transforming operations, modernizing IT landscapes, and achieving long-term performance improvement.

"SAP Signavio and SAP LeanIX support use cases centered around continuous business transformation, providing insights that align business goals with IT strategies." Incorrect Options:

B: Product portfolio management is managed under SAP PLM, not BTM solutions.

C: Supply chain management is covered by SAP Digital Supply Chain applications, not LeanIX or Signavio.

D: Financial and material management belong to SAP S/4HANA core ERP modules.

Verified Correct answer: A: Enabling business transformation and continuous excellence.

NEW QUESTION # 34

What are the benefits of SAP Business Transformation Management solutions?

(Note: There are 2 correct answers to this question.)

- A. They provide visibility into processes, people, and applications and therefore support our customers in their ERP transformation.
- B. They empower organizations to drive digital transformation by enhancing process efficiency and IT infrastructure management.
- C. They are process mining tools which can help identifying process and IT infrastructure bottlenecks.
- D. They are tools limited to IT landscape analysis and financial reporting.

Answer: A,B

Explanation:

SAP Business Transformation Management (BTM) Solutions are comprehensive, cross-functional tools designed to give organizations visibility across business processes, people, and technology - empowering them to manage digital transformation effectively.

"SAP BTM solutions provide end-to-end visibility across processes, people, and applications, helping organizations streamline ERP transformation initiatives." Reference:

Visibility Across the Enterprise (Answer B):

SAP BTM combines the analytical power of SAP Signavio (process intelligence), SAP LeanIX (enterprise architecture), and WalkMe (adoption enablement) to support holistic transformation initiatives.
"BTM solutions provide a unified view of the business and IT landscape, ensuring transparency across processes, systems, and stakeholders." Driving Digital Transformation and Efficiency (Answer C):
These solutions enable companies to improve process performance and IT infrastructure through insight-driven optimization and modernization.
"By enhancing process efficiency and IT infrastructure management, SAP BTM empowers organizations to drive digital transformation with measurable business outcomes." Incorrect Options:
A: BTM solutions go far beyond IT analysis; they connect business, IT, and people perspectives.
D: While process mining is part of the suite (via Signavio), BTM offers much broader transformation management beyond mining alone.
Therefore, the verified answers are:
B: They provide visibility into processes, people, and applications and therefore support our customers in their ERP transformation.
C: They empower organizations to drive digital transformation by enhancing process efficiency and IT infrastructure management.

NEW QUESTION # 35
What primary issue does WalkMe's solution aim to solve for customers?

- A. Challenges in adopting and effectively using digital tools
- B. High employee turnover rates
- C. Need for upgrading physical infrastructure in organizations
- D. Difficulty in maintaining accurate financial records

Answer: A

Explanation:
The WalkMe Digital Adoption Platform (DAP), which is integrated into SAP's Business Transformation Management (BTM) solutions, primarily addresses the challenge of digital adoption - helping users effectively utilize enterprise software and workflows.
"WalkMe is designed to eliminate user friction with digital systems by providing contextual, in-application guidance and automation that accelerates digital adoption." Reference:
The main problem WalkMe solves is difficulty in adopting and effectively using digital tools, which directly impacts productivity, process efficiency, and transformation success.
"Organizations struggle with the complexity of modern applications; WalkMe's solution enables users to navigate and complete digital processes successfully without training dependency." Options B, C, and D do not represent the platform's focus:
WalkMe is not an HR solution to reduce turnover (B).
It does not manage physical infrastructure (C).
It does not handle financial record accuracy (D).
The central goal, as reinforced in SAP BTM documentation, is to bridge the gap between technology implementation and effective user adoption - making A the correct and verified answer.

NEW QUESTION # 36
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