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SAP C-BCSPM-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	• Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.

Topic 2	• Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.
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SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q22-Q27):

NEW QUESTION # 22

Which aspect of SAP Ariba showcases its end-to-end capabilities?

- A. Tracking of supplier performance
- B. Automation of procurement processes from sourcing to payment
- C. Isolation of spend data across different departments
- D. Enhanced focus on non-PO invoices

Answer: B

NEW QUESTION # 23

What are the primary benefits of SAP Ariba for businesses? Note: There are 3 correct answers to this question.

- A. Compliance and risk management
- B. Enhanced travel expense reports
- C. Increased cost efficiency
- D. Limiting integration with other external systems
- E. Improved supplier collaboration

Answer: A,C,E

NEW QUESTION # 24

What is the main advantage of understanding the key procurement personas in the context of SAP Fieldglass?

- A. To automate the invoicing processes.
- B. To manage and track service level agreements (SLAs).
- C. To streamline the onboarding process for new suppliers.
- D. To ensure you say the right things to the right person at the right time.

Answer: D

NEW QUESTION # 25

What feature in SAP Fieldglass helps reduce the screening time of candidates by showcasing the most relevant skills and qualifications using AI?

- Answer: D**

How does SAP Ariba enable businesses to align with sustainability goals? Note: There are 2 correct answers to this question.

- A. By providing tools to track and manage environmental impacts
- B. By focusing on cost savings
- C. By prioritizing the need for manual compliance measures
- D. By fostering relationships with environmentally responsible suppliers

Answer: A,D

NEW QUESTION # 27

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