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Salesforce Education-Cloud-Consultant Certification Exam is a highly sought-after certification in the education industry. Salesforce Certified Education Cloud Consultant Exam certification enables professionals to demonstrate their expertise in Salesforce Education Cloud and helps them stand out in the job market. It also provides them with an opportunity to enhance their career prospects and earn a higher salary. By passing this certification exam, professionals can prove their ability to deliver innovative solutions that can help educational institutions improve their processes and provide better learning experiences to students.

## **Salesforce Certified Education Cloud Consultant Exam Sample Questions (Q31-Q36):**

### **NEW QUESTION # 31**

The intellectual Property department at a research university needs to manage the institution ' s patents. The department does not serve students and has a B2B business process.

Which account mode! should the consultant recommend?

- A. administrative Account Model
- B. Household Account Model
- **C. Standard account Model**

**Answer: C**

Explanation:

The consultant should recommend the Standard account model for the Intellectual Property department, because it allows them to use the standard Account and Contact objects to manage their B2B business process, without creating additional records or relationships. The Household account model and the Administrative account model are designed for managing B2C or educational relationships, not B2B.

References:

<https://powerofus.force.com/s/article/EDA-Account-Model>

<https://help.salesforce.com/s/articleView?id=sf.account.htm&type=5>

### **NEW QUESTION # 32**

A university's marketing department works on email campaigns for advancement. It wants to measure campaign effectiveness, return on investment, and Opportunity conversion using standard Salesforce functionality.

What should the consultant recommend to meet this requirement?

- A. Campaign hierarchy
- B. Campaign member
- **C. Campaign influence**
- D. Parent campaigns

**Answer: C**

Explanation:

Campaign influence is a feature that the consultant can recommend to measure campaign effectiveness, return on investment, and Opportunity conversion using standard Salesforce functionality. Campaign influence allows the marketing department to track how multiple campaigns have influenced an Opportunity, and assign a percentage of credit to each campaign. Campaign influence also provides reports and dashboards that show the impact of campaigns on revenue and pipeline. Campaign member, parent campaigns, and campaign hierarchy are not features that can measure campaign effectiveness, return on investment, and Opportunity conversion.

Reference:

[https://help.salesforce.com/s/articleView?id=sf.campaigns\\_influence.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.campaigns_influence.htm&type=5)

<https://trailhead.salesforce.com/en/content/learn/modules/campaign-basics/campaign-basics-influence>

### NEW QUESTION # 33

A customer wants to learn more about Salesforce.org solutions built by the community. Which resource should a consultant recommend?

- A. Trailblazer Community: Open Source Commons & Community Sprints
- B. Product Documentation: Is a Pro Bono Project the Right Fit?
- C. Trailblazer Community: Cumulus I (CCI)

**Answer: A**

Explanation:

The consultant should recommend Trailblazer Community: Open Source Commons & Community Sprints as a resource where the customer can find more information on Salesforce.org solutions built by the community. Trailblazer Community is a platform that connects Salesforce customers, partners, employees, and enthusiasts to learn, share, and collaborate on Salesforce topics and projects. Trailblazer Community: Open Source Commons & Community Sprints is a group within Trailblazer Community that provides information on Salesforce.org solutions built by the community, such as open-source projects, community sprints, or community-led webinars. The customer can also join discussions, forums, or blogs related to Salesforce.org solutions built by the community on Trailblazer Community: Open Source Commons & Community Sprints. Product Documentation: Is a Pro Bono Project the Right Fit?, Trailblazer Community: Cumulus I (CCI), or AppExchange are not resources where the customer can find more information on Salesforce.org solutions built by the community. Reference:

<https://trailhead.salesforce.com/en/content/learn/modules/trailblazer-community-basics>

<https://trailblazercommunitygroups.com/sprints/>

### NEW QUESTION # 34

The Marketing department at a college emails former students twice a year informing them of upcoming fundraising events. The department is concerned about the number of bounced emails it receives.

Which solution should the Marketing team consider that will enable former students to update their email address?

- A. Salesforce Engage
- B. social Studio
- C. Salesforce Inbox
- D. experience Cloud

**Answer: D**

Explanation:

Experience Cloud is a solution that the Marketing team can consider that will enable former students to update their email address. Experience Cloud allows the college to create a branded online community where former students can log in, view and edit their profile information, and interact with other alumni. Experience Cloud also integrates with Salesforce, so any changes made by the former students in the community will be reflected in their Contact records. Social Studio, Salesforce Engage, and Salesforce Inbox are not solutions that can enable former students to update their email address. Reference:

<https://www.salesforce.com/products/experience-cloud/overview/>

[https://trailhead.salesforce.com/en/content/learn/modules/community\\_rollout\\_impl/community\\_rollout\\_impl\\_basics](https://trailhead.salesforce.com/en/content/learn/modules/community_rollout_impl/community_rollout_impl_basics)

### NEW QUESTION # 35

A university is planning an enterprise wide implementation of the Education Data Architecture (EDA). It has asked the consultant to do an analysis of standard functionality in EDA to identify additional apps it may need to purchase.

What is a standard feature of EDA?

- A. Event Management
- B. Address Management
- C. Degree Auditing
- D. Student Advising

**Answer: B**

## NEW QUESTION # 36

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