

AP-207시험대비최신버전덤프자료, AP-207퍼펙트덤프자료



그리고 ExamPassdump AP-207 시험 문제집의 전체 버전을 클라우드 저장소에서 다운로드할 수 있습니다:
<https://drive.google.com/open?id=14K4iTPXhdBjIzqTGzQ4lgqmH2scZl4->

ExamPassdump의 Salesforce인증 AP-207시험덤프자료는 여러분의 시간,돈,정력을 아껴드립니다. 몇개월을 거쳐 시험준비공부를 해야만 패스가 가능한 시험을ExamPassdump의 Salesforce인증 AP-207덤프는 며칠간에도 같은 시험패스 결과를 안겨드릴수 있습니다. Salesforce인증 AP-207시험을 통과하여 자격증을 취득하려면ExamPassdump의 Salesforce인증 AP-207덤프로 시험준비공부를 하세요.

인재가 넘치는 IT업계에서 자기의 자리를 지켜나가려면 학력보다 능력이 더욱 중요합니다.고객님의 능력을 증명해주는 수단은 국제적으로 승인받은 IT인증자격증이 아니겠습니까? Salesforce인증 AP-207시험이 어렵다고 하여 두려워 하지 마세요. IT자격증을 취득하려는 분들의 곁에는ExamPassdump가 있습니다. ExamPassdump의Salesforce인증 AP-207시험준비를 하시고 시험패스하여 자격증을 취득하세요. 국제승인 자격증이라 고객님의 경쟁율을 업그레이드 시켜드립니다.

>> AP-207시험대비 최신버전 덤프자료 <<

AP-207퍼펙트 덤프자료, AP-207최고품질 덤프문제

Salesforce AP-207시험을 어떻게 패스할가 고민그만하시고 ExamPassdump의Salesforce AP-207시험대비덤프를 데려

가 주세요. 가격이 착한데 비해 너무나 훌륭한 덤프품질과 높은 적응율은 ExamPassdump가 아닌 다른곳에서 찾아볼 수 없는 혜택입니다. Salesforce AP-207 덤프구매전 데모부터 다운받아 공부해보세요.

최신 Accredited Professional Certification AP-207 무료샘플문제 (Q45-Q50):

질문 # 45

An energy company provides gas, electricity, and warranty services to its customers. When a customer calls for help, the agent needs to see the products and services they have purchased.

Which object does the Energy and Utilities Cloud data model use to store this information?

- A. Asset
- B. Contract
- C. Premise
- **D. Account**

정답: D

질문 # 46

An energy company implemented Energy and Utilities Cloud and deployed the Utility Self-Serve Portal. The next phase of the implementation includes a requirement to show a consumption history graph on the Self-Serve Portal.

What three things are needed to meet the requirement?

- **A. Develop or configure integration between Energy and Utilities Cloud and the energy company's customer information system to get the monthly usage information**
- **B. Develop or configure integration between Energy and Utilities Cloud and the source system that contains the required data**
- C. Develop a new graph component to show the usage data, and connect it to the data source using integration procedures.
- **D. Use a standard graph component available in the Utility Self-Serve Portal Application as a starting point Then, modify the component and connect it to the right data source using integration procedures**
- E. Ask IT where the most suitable source of data that provides the required usage detail is. Assess the next steps based on the findings.

정답: A,B,D

설명:

To display a consumption history graph on the Self-Serve Portal for an energy company that has implemented Salesforce Energy and Utilities Cloud, the following steps are essential: B. Use a standard graph component available within the Utility Self-Serve Portal Application as a starting point. Then, modify this component as necessary and connect it to the appropriate data source using integration procedures. This approach leverages existing resources to efficiently meet the requirement. C. Develop or configure integration between Salesforce Energy and Utilities Cloud and the source system that contains the required data. This integration ensures that the graph component has access to accurate and up-to-date consumption data. D. Develop or configure integration between Salesforce Energy and Utilities Cloud and the energy company's customer information system to obtain monthly usage information. This specific integration provides the detailed consumption data needed for the graph.

These steps collectively enable the display of consumption history in a graphical format, enhancing the user experience on the Self-Serve Portal by providing valuable insights into energy usage. Reference = Salesforce documentation on Energy and Utilities Cloud and development guides for creating and integrating custom components within Salesforce communities offer insights into fulfilling such requirements: <https://developer.salesforce.com/docs>

질문 # 47

An energy company is looking to track relationships with their electricity and gas business-to-consumer (B2C) subscribers and differentiate them from their business-to-business (B2B) corporate accounts.

Which two functionalities should the energy and utilities consultant use for the customer data model?

- **A. Enable Person Accounts to model consumers.**
- B. Use Contacts just for B2B scenarios.
- **C. Use the Consumer Account record type**
- D. Use the Account Contact Relation object

정답: A,C

설명:

To track relationships with electricity and gas B2C subscribers and differentiate them from B2B corporate accounts effectively, consultants should utilize two specific functionalities within Salesforce Energy and Utilities Cloud. The first is enabling Person Accounts to model consumers. Person Accounts are ideal for B2C scenarios because they allow for the representation of individual consumers in a manner that's separate from the more complex B2B corporate accounts, which are typically modeled using standard Account records. Secondly, using the Consumer Account record type can further differentiate between these two distinct types of customers. This functionality allows for the customization of fields, page layouts, and processes specific to the consumer sector, facilitating more targeted management and engagement strategies.

Reference = The Salesforce Energy and Utilities Cloud documentation offers guidance on configuring the customer data model to support diverse customer types, including B2B and B2C. Specific sections on Account and Contact Management provide insights into the use of Person Accounts and record types for segmenting and managing customer relationships effectively.

질문 # 48

A utility company is going through an extensive digital transformation. They want to use Energy and Utilities Cloud as a unified desktop application for service agents in order to have a 360-degree view of customers and guided processes for common actions. For this, they require integrations with their customer information system (CIS) and billing systems.

What three common objects are typically part of this Integration?

Choose 3 answers

- A. Premise
- B. eSignature
- C. Meter Pings
- D. Balances
- E. Account

정답: A,D,E

질문 # 49

An energy company wants to integrate its current Product Catalog legacy system with its Salesforce org, which uses Industries CPQ. In this API, all products require a Product type, which can be one of four values: Energy, Batteries, Measurement, or Solar Panels. This information must be captured in Salesforce and be easily searchable in the org to be sent to the system.

What is the recommended way to design it in Energy and Utilities Cloud?

- A. A picklist attribute can be configured and associated to the base object type.
- B. A Velocity Picklist can be configured and related to Product object
- C. A picklist attribute can be configured and associated to each product individual

BONUS!!! ExamPassdump AP-207 시험 문제집 전체 버전을 무료로 다운로드하세요:

<https://drive.google.com/open?id=14K4iTPXhdBjIzqTGzQ4lgqmHt2scZl4->