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SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q38-Q43):

NEW QUESTION # 38

Which of the following API types does SAP recommend to use to achieve clean core integrations? Note: There are 2 correct answers to this question.

- A. IDoc
- B. RFC
- C. OData
- D. SOAP

Answer: C,D

NEW QUESTION # 39

Which fields are used in the determination of the shipping point? Note: There are 3 correct answers to this question.

- A. Shipping conditions
- B. Loading group
- C. Sales document type
- D. Plant
- E. Transportation group

Answer: A,B,D

NEW QUESTION # 40

What can you configure in a billing type? Note: There are 2 correct answers to this question.

- A. Item number increment
- B. Default delivery type for billing
- C. Reference mandatory indicator
- D. Billing type for cancellation

Answer: A,D

NEW QUESTION # 41

You want to evaluate sales discount condition records.

Which tool can you use?

Note: There are 2 correct answers to this question.

- A. Pricing reports
- B. Manage Prices - Sales app
- C. Price lists
- D. Listing

Answer: A,B

Explanation:

To evaluate sales discount condition records, you can use:

B . Pricing reports: Pricing reports in SAP allow you to analyze various pricing conditions, including sales discounts. These reports can provide detailed information about condition records, their application in sales documents, and how they influence final pricing.

D . Manage Prices - Sales app: In SAP S/4HANA, the "Manage Prices - Sales" app is a Fiori application that provides a user-friendly interface for managing and evaluating pricing conditions, including discounts. This app allows you to view, create, and edit condition records directly, offering a convenient way to assess the impact of sales discounts.

NEW QUESTION # 42

Texts are copied from a sold-to party to a sales order. Any later change to the sold-to party texts should not be visible in this order.

Which object controls this behavior?

- A. Access sequence
- B. Text procedure assignment
- C. Text determination procedure
- D. Text ID

Answer: C

NEW QUESTION # 43

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