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>> NP-Con-101考試大綱 <<

Salesforce NP-Con-101考題資訊 & NP-Con-101權威考題

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最新的 Salesforce Consultant NP-Con-101 免費考試真題 (Q213-Q218):

問題 #213

A nonprofit organization on NPSP needs to be able to track the high school a student attended and track the enrollment of the student at college.

How should the consultant recommend tracking this?

- A. Install the Salesforce.org Higher Education Data Architecture (HEDA) managed package and use Affiliations.
- B. Set up a Campaign for each high school and college and use Campaign Members to connect the Contact to the Campaign. Change the values in Campaign Member Status from Sent/Responded to Current/Former.
- C. Turn on Field History Tracking for the Account lookup field on the Contact record, use the Account lookup to indicate where they are currently enrolled and change it as they move on.
- **D. Use NPSP Affiliations objects to connect the Contact to the Account for their high school and college, use the Status field there to indicate if they are currently enrolled or are former students there.**

答案： D

解題說明：

To track the high school a student attended and their college enrollment, the consultant should recommend using the NPSP Affiliations objects:

NPSP Affiliations: This object is designed to connect Contacts to Accounts representing institutions like high schools and colleges.

Status Field: Use the Status field within the Affiliations object to indicate if the student is currently enrolled or a former student.

This approach allows the nonprofit to maintain a detailed history of the student's educational journey and easily track changes in their enrollment status.

Salesforce Nonprofit Success Pack Documentation

Salesforce Trailhead: Affiliations and Relationships in NPSP

問題 #214

A nonprofit wants to use Volunteers for Salesforce for volunteer management. Which action should a consultant take before installing the package?

- A. Apply for license donation for Volunteers for Salesforce.
- **B. Compare usage of roll-up summary fields to limits.**
- C. Ensure the Program Management Module Is already Installed.
- **D. Check that the nonprofit has the most recent NPSP release.**

答案： B,D

解題說明：

Before installing the Volunteers for Salesforce package, a consultant should:

Check that the nonprofit has the most recent NPSP release:

Ensure that the organization is running the latest version of the Nonprofit Success Pack (NPSP). This is crucial because newer releases might contain important updates and fixes that can impact the installation and functionality of Volunteers for Salesforce.

Compare usage of roll-up summary fields to limits:

Volunteers for Salesforce might add additional roll-up summary fields, which can potentially exceed Salesforce limits. It's important to review the current usage of roll-up summary fields and compare them to Salesforce limits to avoid any issues during or after the installation.

問題 #215

A nonprofit has purchased Accounting Subledger. Donations are imported from many sources and updated by staff frequently. The nonprofit wants to configure Accounting Subledger so only the appropriate records are created and available to be exported to finance.

How should the consultant configure Ledger Entries to limit the records exported to finance?

- A. Configure report to filter by stage.
- B. Configure a Sales Process.
- C. Configure Path on Opportune
- **D. Configure Stage to State Mapping.**

答案： D

解題說明：

To configure Accounting Subledger so that only the appropriate records are created and available for export to finance, you need to set up Stage to State Mapping. This ensures that only donations at a certain stage are included in the ledger entries. Here are the

steps:

Access Accounting Subledger Setup:

Navigate to the Accounting Subledger settings in Salesforce.

Configure Stage to State Mapping:

Define the mapping between Opportunity Stages and Accounting Subledger States.

For example, map the "Closed Won" stage to a state that signifies the donation is ready for ledger entry creation.

Update Opportunity Stages:

Ensure that your Opportunity Stages are correctly set up to reflect the different states of your donation process (e.g., "Pledged", "Received").

Create Ledger Entries:

Once an Opportunity reaches the specified stage (e.g., "Closed Won"), a ledger entry is automatically created.

Only these ledger entries are included in the export to finance.

By configuring the Stage to State Mapping, you ensure that only finalized donations (those that reach a specific stage) are included in the ledger entries, making the finance export process more efficient and accurate.

Salesforce Accounting Subledger Documentation: Stage to State Mapping

問題 #216

A nonprofit organization has engaged a consultant to implement NPSP and has a large membership program it wants to manage in Salesforce. Which two things does the consultant need to set up to ensure that the membership rollups in NPSP will work properly?

- A. Check that the membership record type is selected for membership rollups.
- B. Ensure there is a custom field created for Membership Amount and selected for membership rollups
- C. Ensure there is an Opportunity record type set up for memberships
- D. Check that the grace period is set up for memberships.

答案: A,C

解題說明:

To ensure that the membership rollups in NPSP work properly, the following settings need to be configured:

Check that the Membership Record Type is Selected for Membership Rollups:

Go to NPSP Settings.

Navigate to "Settings" -> "Donations" -> "Customizable Rollups".

Ensure that the membership record type is selected and configured to be included in the rollups. This allows NPSP to aggregate membership data correctly.

Ensure there is an Opportunity Record Type Set Up for Memberships:

Navigate to Setup -> Object Manager -> Opportunity.

Ensure there is a specific record type for memberships (e.g., "Membership Opportunity").

Configure this record type with the necessary fields and settings specific to membership tracking.

By ensuring these configurations are in place, NPSP can properly roll up membership data and provide accurate metrics for the organization.

"Customizable Rollups in NPSP" from Salesforce Help: Customizable Rollups

"Setting Up Opportunity Record Types" from Salesforce.org: Opportunity Record Types

問題 #217

A nonprofit needs to load approximately 3 million records into Salesforce.

Which API will load the data in the most efficient manner?

- A. Streaming API
- B. SOAP API
- C. REST API
- D. Bulk API

答案: D

解題說明:

For loading a large volume of records, such as approximately 3 million records, into Salesforce, the Bulk API is the most efficient method. The Bulk API is designed to handle large data sets by processing records asynchronously in batches, which reduces the load on Salesforce servers and ensures efficient data transfer. This API is optimized for data loading and extraction, making it ideal for high-volume data operations.

- [illegible]

