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To clear the Salesforce Order Management Administrator Accredited Professional Order-Management-Administrator exam questions in one go and not waste your time and money, follow these tips and see the result yourself. And when you know that you are ready with all the Salesforce Order Management Administrator Accredited Professional Order-Management-Administrator Preparation, just relax, breathe and chill out. You have put your best efforts to mark your success and you shall get the best outcome out of it.

Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Data Model: This topic equips the Salesforce Order Management Administrator Consultant to showcase knowledge of critical objects such as Order, Order Summary, Fulfillment Orders, and Return Orders. It involves establishing and tracing integrations with B2C Commerce or other systems, including custom attributes. Proficiency here is pivotal for ensuring seamless data flow and robust Order Management operations within complex business environments.
Topic 2	<ul style="list-style-type: none">• User Experience and Customization: This section emphasizes leveraging Salesforce's Lightning UI to enhance user experiences. The Salesforce Order Management Administrator Consultant will customize experiences for users and managers through tools like the Lightning Page Editor, Report Builder, and out-of-the-box components. Success in this area ensures optimized workflows and improved operational efficiency.
Topic 3	<ul style="list-style-type: none">• Process Automation and Integrations: This section helps the Salesforce Order Management Administrator Consultant demonstrate the capability to deliver business value by integrating Order Management with external systems using clicks rather than code. Mastery of navigation within Order Management processes, connecting nodes, and integrating systems efficiently ensures understanding of how to implement effective solutions.
Topic 4	<ul style="list-style-type: none">• Order Management Basics: In this topic, the Salesforce Order Management Administrator Consultant learns to position Order Management effectively within Salesforce's core architecture. By articulating the extensible platform capabilities, the ability to integrate with third-party systems, and the overall value proposition, this knowledge helps highlight Order Management's seamless adaptability and efficiency. These insights are crucial for demonstrating business value during client engagements.

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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q104-Q109):

NEW QUESTION # 104

Which object record is created when customer returns a product after fulfillment?

- A. Order Summary Adjustment
- B. Payment Order Summary
- C. Fulfillment Order
- **D. Return Order**

Answer: D

Explanation:

The object record that is created when customer returns a product after fulfillment is Return Order. A Return Order is a record that represents a return request for an order or part of an order. A Return Order has a lookup relationship to both Order Summary and Change Order objects, and it contains information such as the return reason, status, date, etc. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.order_management_return_order.htm&type=5

NEW QUESTION # 105

Which two practices are needed for a custom attribute to map into Order Management assuming the attribute has been created on the necessary objects?

- **A. The types must match within reason**
- **B. The names must be an exact match**
- C. The types must be an exact match (i.e. String to String)
- D. The names must only contain letters and underscores

Answer: A,B

Explanation:

Two practices that are needed for a custom attribute to map into Order Management assuming the attribute has been created on the necessary objects are:

The types must match within reason. The data type of the custom attribute in Order Management must match or be compatible with the data type of the corresponding attribute in the external system, such as B2C Commerce or B2B Commerce. For example, if the attribute is a string in B2C Commerce, it must also be a string in Order Management.

The names must be an exact match. The name of the custom attribute in Order Management must be exactly the same as the name of the corresponding attribute in the external system, including capitalization and punctuation. For example, if the attribute is named "kitItem" in B2C Commerce, it must also be named "kitItem" in Order Management.

Verified Reference:

<https://documentation.b2c.commercecloud.salesforce.com/DOC2/topic/com.demandware.dochelp/OrderManagement/Administration/AdminAttrMgrCustomAttributes.html>

NEW QUESTION # 106

For what use case would an administrator enable Person Accounts during Order Management setup?

- A. Connecting Order Management to B2B Commerce
- B. Connecting to an external ERP system
- **C. Connecting Order Management to B2C Commerce**
- D. Person Accounts are always enabled for Order Management

Answer: C

Explanation:

An administrator would enable Person Accounts during Order Management setup for the use case of connecting Order Management to B2C Commerce. B2C Commerce is a cloud-based platform that enables businesses to create and manage online storefronts for consumers. B2C Commerce uses Person Accounts to represent individual shoppers who place orders on the storefronts. Person Accounts are a type of account that combines account and contact information into a single record. To connect Order Management to B2C Commerce, an administrator needs to enable Person Accounts in Order Management and install the B2C Commerce Integration package from AppExchange. References: B2C Commerce Integration, [Person Accounts]

NEW QUESTION # 107

A company sells its products in kits. The company wants the kits to remain grouped together during returns in Order Management so that all parts of the kit are accounted for.

What should the administrator recommend?

- **A. Track the individual kit items using custom attributes**
- B. Pass the data as is. Order Management will handle the kit.
- C. Add a suffix to the Stock Keeping Unit of the Product which represents Kit status
- D. Add a custom attribute to the order header only

Answer: A

Explanation:

The best way for the administrator to recommend tracking the kits so that they remain grouped together during returns in Order Management is to use custom attributes. Custom attributes are fields that can be added to objects to store additional information that is not available in standard fields. The administrator can create custom attributes for the Order Item Summary object to indicate whether an item is part of a kit, and what are the other items in the kit. This way, the kits can be easily identified and handled during returns. Verified Reference:
<https://documentation.b2c.commercecloud.salesforce.com/DOC2/topic/com.demandware.dochehelp/OrderManagement/Administration/AdminAttrMgrCustomAttributes.html>

NEW QUESTION # 108

Which object is used to create an invoice?

- A. Shipment
- B. Fulfillment Order
- **C. Order Summary**
- D. Order

Answer: C

Explanation:

The Order Summary object is used to create an invoice. An invoice is a document that requests payment from a customer for an order. An invoice can include one or more fulfillment orders and one or more credit memos. A fulfillment order is a record that represents a part of an order that is fulfilled by a specific location. A credit memo is a record that represents a partial or full refund for an order or a fulfillment order. To create an invoice, an administrator can use the Create Invoice Apex action in a flow. The Create Invoice Apex action requires the Order Summary ID as an input parameter and creates an Invoice record associated with the Order Summary record. Reference: Order Management Objects, [Create Invoice Apex Action]

NEW QUESTION # 109

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