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Microsoft Dynamics 365 Fundamentals (ERP) Sample Questions (Q95-Q100):

NEW QUESTION # 95

A company plans to implement Dynamics 365 Supply Chain Management.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Statements	Yes	No
Item groups define the set of general ledger accounts that apply to product-related transactions.	<input type="radio"/>	<input type="radio"/>
You can delete a main account that has posted transactions.	<input type="radio"/>	<input type="radio"/>

Answer:

Explanation:

Statements	Yes	No
Item groups define the set of general ledger accounts that apply to product-related transactions.	<input checked="" type="radio"/>	<input type="radio"/>
You can delete a main account that has posted transactions.	<input type="radio"/>	<input checked="" type="radio"/>

NEW QUESTION # 96

A company implements Dynamics 365 Supply Chain Management.

The company needs to use inventory journals to post different types of physical inventory transactions.

Match each type of inventory journal to its use case. To answer, drag the appropriate type of inventory journal from the column on the left to its use case on the right. Each type of inventory journal may be used once, more than once, or not at all.

NOTE: Each correct match is worth one point.

Inventory journal types	Answer Area	Use case	Inventory journal type
movement		Overwrite default posting account to charge an item to a different department.	
inventory adjustment		Move an item from one warehouse to another in the company.	
counting		Add cost to an item when adding inventory and create a ledger transaction.	
transfer		Correct the registered on-hand inventory to match the actual physical count available in the warehouse.	
BOM			

Answer:

Explanation:

Inventory journal types	Answer Area	Use case	Inventory journal type
movement		Overwrite default posting account to charge an item to a different department.	movement
inventory adjustment		Move an item from one warehouse to another in the company.	transfer
counting		Add cost to an item when adding inventory and create a ledger transaction.	inventory adjustment
transfer		Correct the registered on-hand inventory to match the actual physical count available in the warehouse.	counting
BOM			

NEW QUESTION # 97

A company plans to implement Dynamics 365 Customer Insights and use the audience insights capability.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Answer Area

Statements	Yes	No
You can create end-to-end visibility into customer interactions and buying habits.	<input type="radio"/>	<input type="radio"/>
You can cleanse and analyze customer data from multiple sources.	<input type="radio"/>	<input type="radio"/>

Answer:

Explanation:

Answer Area

Statements	Yes	No
You can create end-to-end visibility into customer interactions and buying habits.	<input checked="" type="radio"/>	<input type="radio"/>
You can cleanse and analyze customer data from multiple sources.	<input checked="" type="radio"/>	<input type="radio"/>

Statements	Yes	No
You can create end-to-end visibility into customer interactions and buying habits.	<input checked="" type="radio"/>	<input type="radio"/>
You can cleanse and analyze customer data from multiple sources.	<input checked="" type="radio"/>	<input type="radio"/>

NEW QUESTION # 98

A company uses Dynamics 365 Supply Chain Management.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Answer Area

Statements	Yes	No
Tools, machines, and people are resources that are used to produce goods.	<input type="radio"/>	<input type="radio"/>
A formula defines the materials, ingredients, and outcomes of a specific process.	<input type="radio"/>	<input type="radio"/>

Answer:

Explanation:

Answer Area



Statements

Yes

No

Tools, machines, and people are resources that are used to produce goods.

☒☐

A formula defines the materials, ingredients, and outcomes of a specific process.

☒☐

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/production-control/formulas-versions>

NEW QUESTION # 99

A company plans to implement Dynamics 365 Supply Chain Management. Match each manufacturing strategy to its definition. To answer, drag the appropriate manufacturing strategy from the column on the left to its definition on the right. Each manufacturing strategy may be used once, more than once, or not at all.

NOTE: Each correct selection is worth one point.

Manufacturing strategies	Answer Area								
Make-to-order	<table border="1"><thead><tr><th>Definition</th><th>Manufacturing strategy</th></tr></thead><tbody><tr><td>Calculate minimum quantities required to replenish inventory based on historic consumption.</td><td>Manufacturing strategy</td></tr><tr><td>Trigger expensive steps of the value chain by using a sales order or transfer order.</td><td>Manufacturing strategy</td></tr><tr><td>Create a prototype item based on specific requirements.</td><td>Manufacturing strategy</td></tr></tbody></table>	Definition	Manufacturing strategy	Calculate minimum quantities required to replenish inventory based on historic consumption.	Manufacturing strategy	Trigger expensive steps of the value chain by using a sales order or transfer order.	Manufacturing strategy	Create a prototype item based on specific requirements.	Manufacturing strategy
Definition	Manufacturing strategy								
Calculate minimum quantities required to replenish inventory based on historic consumption.	Manufacturing strategy								
Trigger expensive steps of the value chain by using a sales order or transfer order.	Manufacturing strategy								
Create a prototype item based on specific requirements.	Manufacturing strategy								

Answer:

Explanation:

Manufacturing strategies	Answer Area								
Make-to-order	<table border="1"><thead><tr><th>Definition</th><th>Manufacturing strategy</th></tr></thead><tbody><tr><td>Calculate minimum quantities required to replenish inventory based on historic consumption.</td><td>Make-to-stock strategy</td></tr><tr><td>Trigger expensive steps of the value chain by using a sales order or transfer order.</td><td>Make-to-order strategy</td></tr><tr><td>Create a prototype item based on specific requirements.</td><td>Engineer-to-order strategy</td></tr></tbody></table>	Definition	Manufacturing strategy	Calculate minimum quantities required to replenish inventory based on historic consumption.	Make-to-stock strategy	Trigger expensive steps of the value chain by using a sales order or transfer order.	Make-to-order strategy	Create a prototype item based on specific requirements.	Engineer-to-order strategy
Definition	Manufacturing strategy								
Calculate minimum quantities required to replenish inventory based on historic consumption.	Make-to-stock strategy								
Trigger expensive steps of the value chain by using a sales order or transfer order.	Make-to-order strategy								
Create a prototype item based on specific requirements.	Engineer-to-order strategy								

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/production-control/production-process-overview>

NEW QUESTION # 100

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