

# New ITIL-4-BRM Exam Bootcamp, Pdf ITIL-4-BRM Braindumps

ITIL 4 Foundation ITIL 4 Managing Professional Transition

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**ITIL 4 Managing Professional Transition Sample Questions (Q23-Q28):**

**NEW QUESTION # 23:**  
The CIO of a large multi-national organization has noticed that the whole IT department are performing poorly. The CIO is considering changing the leadership patterns of their staff to improve their performance. The CIO has asked the IT manager to come up with a plan. Which of the following will BEST help to improve staff motivation?

- A. Rewarding users for assessments that provide increasing enjoyment
- B. Comparing the cost of delivery between team to ensure that financially valuable work is prioritized
- C. Implementing CIQC teams to ensure software quality
- D. Adopting Kaizen reward to encourage the team of work with software development teams

Answer: A

**NEW QUESTION # 24:**  
Which are elements of the service value system?

- A. Customer value, stakeholder value, organization
- B. Customer, study, warranty
- C. Stakeholder, service consumption, service relationship management
- D. Government, service value chain, products

Answer: D

**NEW QUESTION # 25:**  
A customer provider has made and has enter a relationship with a supplier and agreed a SLA. Your customer and organization have agreed information freely and responded to requests. Which is NOT TRUE to be a claim of a relationship the relationship?

- A. Changes in service provider and customer staff
- B. Scheduling interactions between customer and service provider
- C. Making the deal with compensation on a timely basis
- D. Using a vendor service provider to access data and contact the customer

Answer: C

ITIL 4 Foundation Sample Questions - ITIL 4 Managing Professional Transition

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## Peoplecert ITIL-4-BRM Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• Capability Assessment Using the ITIL Maturity Model: This section of the exam measures the skills of a Service Relationship Manager and involves assessing the current maturity of the organization's relationship management capabilities. The focus is on applying the ITIL Maturity Model to identify gaps, guide improvements, and support long-term growth through structured capability development.</li></ul>

Topic 2	<ul style="list-style-type: none"> <li>Relationship Models and Value Co-Creation: This section of the exam measures the skills of a Service Relationship Manager and covers how to develop and apply effective relationship models based on ITIL best practices. It focuses on fostering long-term collaboration between service providers and consumers to improve communication, transparency, and the overall customer experience in a structured and measurable way.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Strategic and Operational Stakeholder Engagement: This section of the exam measures the skills of a Business Relationship Manager and addresses how to ensure that stakeholders at every level understand and support the service strategy. It highlights the importance of engaging both strategic and operational stakeholders in co-creating value, aligning expectations, and working toward shared goals across the service value system.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>Business Relationship Management Roles and Responsibilities: This section of the exam measures the skills of a Service Relationship Manager and focuses on identifying and defining the core responsibilities, skills, and knowledge areas required for successful business relationship management. Candidates will be expected to understand how this role contributes to connecting service providers with consumers and aligning IT services with business outcomes.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>Performance Measurement and Success Factors: This section of the exam measures the skills of a Business Relationship Manager and focuses on identifying appropriate metrics and key success factors to evaluate relationship effectiveness. Candidates will learn how to use these indicators to continuously improve relationship management practices and align them with the organization's strategic goals.</li> </ul>

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## Peoplecert ITIL 4 Specialist: Business Relationship Management Sample Questions (Q35-Q40):

### NEW QUESTION # 35

Which is an example of the 'explore' step of the service relationship journey?

- A. Downloading a trial version of a service provider's software offering
- B. Contacting a provider's service desk for assistance using a product
- C. **Checking a service provider's reviews online before contacting the organization**
- D. Providing a service provider feedback about a desired new feature

**Answer: C**

Explanation:

"Explore" involves researching potential service providers before engagement; checking reviews online exemplifies this initial discovery phase.

### NEW QUESTION # 36

As part of a stakeholder analysis, a senior manager has been identified who has financial control over BRM activities and is keen to see BRM succeed within the organization.

Which communication strategy should be used for this stakeholder?

- A. Monitor
- **B. Manage closely**
- C. Keep satisfied
- D. Keep informed

**Answer: B**

Explanation:

A stakeholder with both high power (financial control) and high interest (keen to see BRM succeed) requires a "manage closely" strategy to ensure their needs and expectations are proactively addressed.

#### **NEW QUESTION # 37**

Which skill requires a business relationship manager to be introspective and understand their own behavior?

- A. Persuasion/negotiation
- B. Written and verbal communications
- **C. Self-awareness**
- D. Strategic Thinking

**Answer: C**

Explanation:

Self-awareness involves introspection and understanding one's own behaviors, emotions, and impact on relationships, which is essential for a business relationship manager.

#### **NEW QUESTION # 38**

An organization has assembled a small team to do a self-assessment of its business relationship management capabilities in advance of a formal assessment. The team has reviewed all the criteria for level 2.

What should this team do NEXT?

- A. Proceed to Level 3.
- B. Set the target capability level.
- C. Look for evidence of missing capabilities.
- **D. Identify evidence for every criterion that has been met.**

**Answer: D**

Explanation:

After reviewing Level 2 criteria, the next step is to collect and document evidence for each criterion that has been met to validate the assessment before moving forward.

#### **NEW QUESTION # 39**

Which input used to develop the business relationship management approach is an output of the workforce and talent management practice?

- A. Service portfolio
- B. Organization's strategy
- **C. Assessment of the organization's culture**
- D. Business relationship principles

**Answer: C**

Explanation:

An assessment of the organization's culture is produced by the Workforce and Talent Management practice and serves as an input when developing the Business Relationship Management approach.

#### **NEW QUESTION # 40**

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