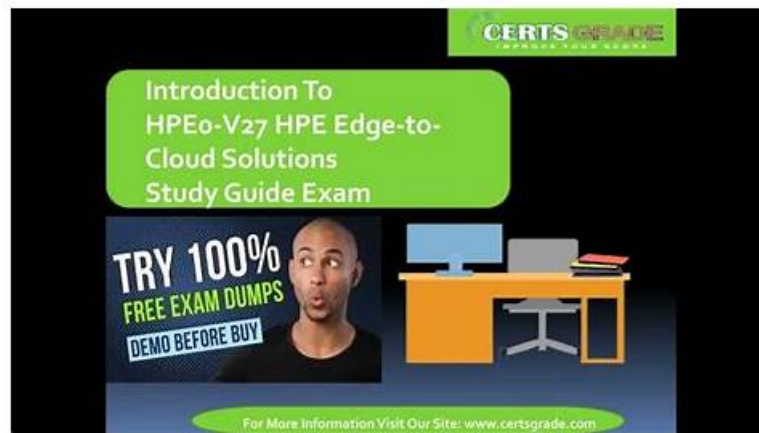


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HPE0-V27 exam consists of sixty-five questions, and candidates have ninety minutes to complete it. HPE0-V27 Exam covers a broad range of topics, including HPE SimpliVity and Nimble Storage, virtualization, public cloud services, Aruba Networks, and hybrid cloud infrastructure. HPE0-V27 exam is intended for individuals who have three to five years of experience in delivering digital transformation solutions.

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HPE Edge-to-Cloud Solutions Sample Questions (Q94-Q99):

NEW QUESTION # 94

Which business requirement does a proof of concept fulfill?

- A. Provide internal rate of return (IRR)
- **B. Discover solution limitations**
- C. Collect a performance baseline
- D. Test a production-ready configuration

Answer: B

Explanation:

A proof of concept (PoC) is a demonstration of the feasibility and functionality of a proposed solution, usually involving a subset of the data, features, or components. The main purpose of a PoC is to discover any potential issues or limitations of the solution before committing to a full-scale implementation. A PoC can also help validate the customer's business and technical requirements, as well as the alignment of the solution with the customer's goals and expectations. A PoC is not intended to provide a precise measure of the return on investment (ROI) or the performance of the solution, nor to test the readiness of the solution for production deployment. Therefore, the correct answer is C. Discover solution limitations. References:

<https://education.hpe.com/ww/en/training/docs/cds/h61z2s.pdf>

<https://hpepress.hpe.com/product/HPE+Edge-to-Cloud+Solutions+-+Self-Directed+Lab-HPE+Edge-to-Cloud+S>

<https://hpepress.hpe.com/product/HPE%20ASE%20Edge-to-Cloud%20Architect%20Official%20Certification%>

NEW QUESTION # 95

Due to legal restriction to some geographies, which feature is excluded from HPE StoreOnce demonstration license?

- A. Trusted Platform Module
- **B. encryption**
- C. Catalyst Store
- D. federated management

Answer: B

Explanation:

HPE StoreOnce demonstration license is a temporary license that enables StoreOnce Catalyst and Replication features for 90 days. However, due to legal restrictions in some countries, the encryption feature is excluded from the demonstration license. Encryption is a feature that protects data at rest on StoreOnce systems by using AES-256 encryption algorithm. To use encryption, a separate license must be purchased and applied to the StoreOnce system. Encryption is not available in the following countries: Belarus, Burma, China, Cuba, Iran, North Korea, Sudan, Syria, and Venezuela. References: Licensing problems | HPE StoreOnce 2xxx - 5xxx System User Guide for StoreOnce software version 3.18.x, HPE StoreOnce Networking Licenses | HPE Store US

NEW QUESTION # 96

You have identified a potential hybrid IT prospect. This customer has already virtualized much of the data center, although a few workloads run on bare metal. The customer also has some cloud services. The customer wants to continue using some public cloud services but bring other services back to the data center.

Which approach should you take with this customer?

- **A. Approach the customer with a pre-packaged HPE private cloud built on hypervisor converged infrastructure.**
- B. Help the customer plan how to update their database applications to better support big data and cloud object storage.
- C. Avoid wasting more time on this opportunity because the customer is already committed to public cloud.
- D. Take a services-led approach to help the customer unify their services in an automated hybrid cloud.

Answer: A

NEW QUESTION # 97

Match the options from left to right.

□

Answer:

Explanation:

□ Explanation:

□ Statement 1: IT generalist looking for the most affordable approach to boost performance Option: MSA Explanation: MSA is an

entry-level storage solution that offers high performance, scalability, and simplicity at a low cost. It is ideal for IT generalists who need to support a variety of workloads and applications without breaking the budget. MSA supports both flash and hybrid configurations, and can deliver up to 325,000 IOPS with sub-millisecond latency 1 .

Statement 2: Line of business or virtual machine admin looking for a new approach to consolidate infrastructure and lower operating expenses Option: SimpliVity Explanation: SimpliVity is a hyperconverged infrastructure solution that combines compute, storage, networking, and data protection in a single appliance.

It is designed for line of business or virtual machine admins who want to simplify and streamline their IT operations, reduce costs, and improve efficiency. SimpliVity offers built-in backup and disaster recovery, data deduplication and compression, and global VM-centric management 2 .

Statement 3: Storage savvy buyer that wants to replace legacy storage for flexibility and tier 0 capabilities Option: Alletra 9000 Explanation: Alletra 9000 is a high-end storage solution that delivers consistent performance, availability, and agility for mission-critical workloads. It is suitable for storage savvy buyers who demand the best from their storage infrastructure, and who want to modernize their legacy storage with cloud-native capabilities. Alletra 9000 supports NVMe and SCM technologies, and can deliver up to 1.5 M IOPS with sub-100 microseconds latency 3 .

Statement 4: Application centric buyer that needs dedicated storage performance and cloud hooks with a non- traditional approach Option: Alletra 6000 Explanation: Alletra 6000 is a mid-range storage solution that offers flexible performance, scalability, and resiliency for business-critical workloads. It is aimed at application centric buyers who need to optimize their storage for specific applications, and who want to leverage cloud services and APIs for automation and orchestration. Alletra 6000 supports NVMe and SAS technologies, and can deliver up to 900K IOPS with sub-300 microseconds latency 4 .

References:

HPE MSA Storage

HPE SimpliVity

HPE Alletra 9000

HPE Alletra 6000

NEW QUESTION # 98

How should you discuss digital transformation with your customers?

- A. Downplay the importance of digital transformation, since it is a trend that is not as relevant as it was a year ago.
- B. Explain that digital transformation is just a buzzword and that they should focus on the New Economy instead.
- C. Help them elevate digital transformation from an incubation project to a business imperative.
- **D. Focus on the way public cloud solutions can speed delivery of services and applications.**

Answer: D

NEW QUESTION # 99

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