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The SAP C_S4CS_2208 exam is designed to test the knowledge and skills of individuals in the sales implementation of SAP S/4HANA Cloud Public Edition. This certification is intended for individuals who have a solid understanding of the core principles of SAP S/4HANA Cloud and can implement them effectively. The exam covers a range of topics, including sales order management, pricing, product configuration, and customer and vendor management.

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SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.

Topic 2	<ul style="list-style-type: none"> System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S 4HANA Cloud Public Edition.
Topic 3	<ul style="list-style-type: none"> Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 4	<ul style="list-style-type: none"> Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.
Topic 5	<ul style="list-style-type: none"> Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 6	<ul style="list-style-type: none"> Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 7	<ul style="list-style-type: none"> Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 8	<ul style="list-style-type: none"> Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q62-Q67):

NEW QUESTION # 62

In which of the following systems do you access your assigned process tasks from the SAP Activate Roadmap of SAP S/4HANA Cloud Public Edition (3-system landscape)?

- A. SAP Cloud ALM for Operations
- B. SAP Cloud ALM for Implementation
- C. SAP Cloud ALM for Service
- D. SAP Central Business Configuration**

Answer: D

NEW QUESTION # 63

What do you use to collect the values that are entered into the configuration activities in SAP Central Business Configuration?

- A. Availability and Dependencies of Solution Processes Excel
- B. SAP Cloud ALM Requirements app
- C. SAP Cloud ALM Processes app
- D. Business Driven Configuration Questionnaire

Answer: D

NEW QUESTION # 64

Which levels constitute the structure of a sales order?

- A. *Header
*Item
*Schedule line
- B. *Sales organization
*Distribution channel
*Division
- C. *Order
*Delivery
*Billing
- D. *Customer
*Material
*Inventory

Answer: A

NEW QUESTION # 65

Which of the following are captured in a completed Digital Discovery Assessment? Note: There are 2 correct answers to this question.

- A. Target customer go-live date
- B. SAP Fiori application extensions
- C. Business role requirements
- D. Known integration requirements

Answer: C,D

NEW QUESTION # 66

Depending on the resolution agreed with the customer, which further process steps can be automated in SAP S/4HANA Returns Management when a return order is created? Note: There are 2 correct answers to this question.

- A. Creation of a returns delivery
- B. Inspection of returned goods
- C. Issue of a refund to the customer's account
- D. Shipment of replacement goods to the customer

Answer: C,D

NEW QUESTION # 67

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