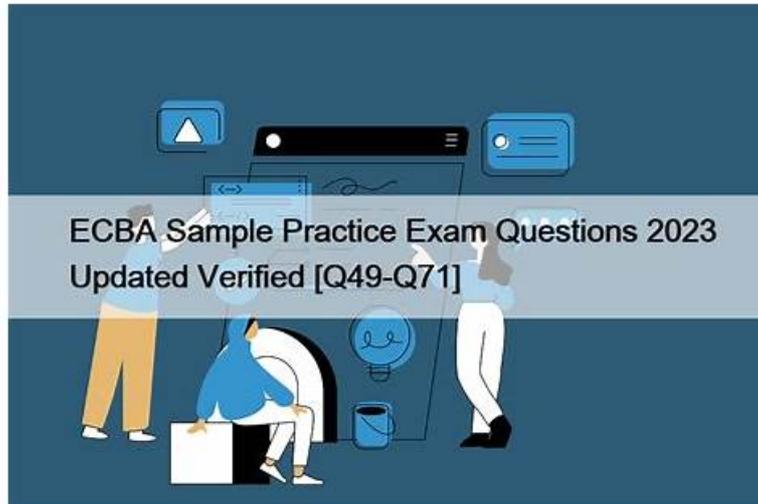


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### Oracle N16302GC10 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• Order to Cash: This section of the exam measures the skills of Order Management Specialists and focuses on the complete order processing cycle in NetSuite. It covers setting up entity records, managing shipping configurations, and configuring invoicing, fulfillment, and revenue recognition processes. The section also includes payment processing and return management, ensuring candidates understand the best practices for order-to-cash operations.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• Analytics and Dashboard: This section of the exam measures the skills of Business Intelligence Analysts and focuses on building and customizing NetSuite dashboards and analytics tools. It includes using SQL expressions, saved searches, and reports to deliver meaningful insights. The section also addresses dashboard publishing methods, report customization, and leveraging analytics for data-driven decision-making.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>• <b>Data Security:</b> This section of the exam measures skills of Security Administrators and focuses on data access and permission management in NetSuite. It includes understanding the implications of user permissions, recommended practices for creating custom roles, and managing data manipulation in bulk. The emphasis is on protecting system integrity and controlling data visibility across users and departments.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• <b>Record to Report:</b> This section of the exam measures the skills of Financial Analysts and covers how to configure NetSuite features and preferences to meet client-specific reporting and accounting needs. It includes understanding the setup of the chart of accounts, segment usage, and best practices for period-end close. Candidates must know how journal entries, exchange rates, and tax configurations operate within NetSuite to maintain accurate financial reporting.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• <b>Data Strategy:</b> This section of the exam measures the skills of Data Migration Specialists and covers managing data imports, exports, and transformations using CSV tools. It includes troubleshooting data import errors, applying saved mappings, and establishing strategies for historical data migration. Candidates must know how to organize and complete data migration successfully while ensuring data integrity.</li> </ul>

## Oracle NetSuite ERP Consultant Professional Sample Questions (Q56-Q61):

### NEW QUESTION # 56

A company that uses FIFO costing method is going live.

Which transaction best captures the time-based nature of inventory cost?

- A. Item Fulfillment
- B. Adjust Inventory Worksheet
- C. Inventory Allocation
- **D. Adjust Inventory**

**Answer: D**

### NEW QUESTION # 57

Which statement is true when configuring the default Vendor Prepayment Account?

- A. The Vendor Prepayment Account set at the company level takes precedence over the Vendor Prepayment Account set at the subsidiary level.
- B. The Vendor Prepayment Account set at the subsidiary level takes precedence over the Vendor Prepayment Account set at the vendor level.
- C. The Vendor Prepayment Account set at the vendor level takes precedence over the Vendor Prepayment Account set at the subsidiary level.
- **D. The Vendor Prepayment Account set at the subsidiary level takes precedence over the Vendor Prepayment Account set at the company level.**

**Answer: D**

### NEW QUESTION # 58

Which NetSuite Managed Bundle automatically provisions VAT/GST tax codes when adding a new country nexus (other than US/Canada)?

- A. International Tax Reports
- B. Supplementary Tax Calculation
- **C. Global Tax Calculator**
- D. OneWorld Taxes

**Answer: C**

### NEW QUESTION # 59

Which statements are true about Multiple Currencies and Vendors? (Choose two.)

- A. Changes the Currency field on vendor records to Primary Currency
- B. Enables you to define purchase and sale prices in other currencies on item records
- C. Adds a Currencies subtab to vendor records under the Financial subtab
- D. Makes the Currency field on purchase and sale transactions editable

Answer: A,C

#### NEW QUESTION # 60

What impact does the manager commission schedule have on the commissions a Manager receives?

- A. Manager schedules calculate commission for Sales Managers based on the sales they make only. Employee commissions do not affect the Manager.
- B. Manager schedules calculate commission for Sales Managers based on the sales made by all Sales Reps regardless of reporting structure as well as the sales they make directly.
- C. Manager schedules calculate commission for Sales Managers based on the sales made by Sales Reps they supervise as well as the sales they make directly.
- D. Manager schedules have no impact on the commission the Manager receives. It is only used for reporting purposes.

Answer: C

#### NEW QUESTION # 61

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