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this.

SAP C-BCSCX-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Understanding the SAP Customer Experience Portfolio: This subtopic assesses the Presales Consultant's ability to grasp the structure and components of the SAP Customer Experience (CX) portfolio. It involves recognizing the key solution areas—commerce, customer data, marketing, sales, and service and understanding how they form a unified offering aimed at enhancing customer relationships.
Topic 2	<ul style="list-style-type: none">Articulating Value and Business Outcomes: This subtopic evaluates the Consultant's skill in communicating the overall value of the SAP Customer Experience portfolio. It includes the ability to demonstrate how the integrated solutions lead to stronger customer engagement and ultimately support the achievement of key business outcomes.
Topic 3	<ul style="list-style-type: none">Integration Across CX Solutions: This part focuses on how the various SAP CX solutions work together as an integrated system. It examines the Presales Consultant's understanding of how integration among commerce, customer data, marketing, sales, and service solutions enhances consistency, efficiency, and personalization across customer interactions.

SAP Certified - Positioning SAP Business Suite via SAP Customer Experience Solutions Sample Questions (Q23-Q28):

NEW QUESTION # 23

Which of the following is a feature of SAP Customer Data Platform?

- A. Product Workbench
- B. AI customer overview
- C. Unique customer database
- D. Payload customer error messages

Answer: C

NEW QUESTION # 24

In what ways can SAP CX AI toolkit optimize businesses?

Note: There are 3 correct answers to this question.

- A. By generating engaging content for banners, social media posts, and blog posts
- B. By automatically generating and managing product attributes from existing descriptions
- C. By supporting edge computing scenarios
- D. By integrating with non-SAP systems
- E. By providing visual search options to transform the shopping experience for customers

Answer: A,B,E

NEW QUESTION # 25

How does SAP Customer Experience support end-to-end processes?

Note: There are 3 correct answers to this question.

- A. It enables processing of accounting data.
- B. It provides seamless connectivity to teams with the correct information at the right time.
- C. It provides permanent awareness of customer expectations.
- D. It provides permanent transparent and personalized data related to maintenance plants.
- E. It enables organizations to deliver personalized customer engagement data.

Answer: B,C,E

NEW QUESTION # 26

Which of the following are some of the benefits of using SAP Business Technology Platform with SAP Customer Experience?

Note: There are 3 correct answers to this question.

- **A. SAP Integration Suite is available to integrate applications.**
- B. SAP Cloud ALM tools and accelerators can be used to help jumpstart a customer implementation.
- **C. AI capabilities empower sales & marketing analysts to accelerate decisions.**
- **D. SAP Build can be used to create custom apps.**
- E. Business process analysis is available out-of-the-box.

Answer: A,C,D

NEW QUESTION # 27

Which of the following are capabilities of SAP Sales Cloud Version 2?

Note: There are 3 correct answers to this question.

- **A. Forecasting and Pipeline Management**
- **B. Intelligent Lead Score**
- **C. Guided Selling**
- D. Case Management
- E. Agent Desktop

Answer: A,B,C

NEW QUESTION # 28

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