

Salesforce Plat-101最新資料、Plat-101合格内容



BONUS!!! MogiExam Plat-101ダンプの一部を無料でダウンロード：<https://drive.google.com/open?id=1DquDznE3pLDmKoi3IIDjUUOJVFXFqFI>

あなたは我々MogiExamのSalesforce Plat-101問題集を通して望ましい結果を得られるのは我々の希望です。疑問があると、Plat-101問題集デモによる一度やってみてください。使用した後、我々社の開発チームの細心と専門化を感じます。Salesforce Plat-101問題集以外の試験に参加したいなら、我々MogiExamによって関連する資料を探ることができます。弊社の量豊かな備考資料はあなたを驚かせます。

君はまずネットで無料な部分のSalesforce認証試験をダウンロードして現場の試験の雰囲気を感じて試験に上手になりますよ。SalesforceのPlat-101認証試験に失敗したら弊社は全額で返金するのを保証いたします。

>> Salesforce Plat-101最新資料 <<

Plat-101最新資料 & 最新 Plat-101合格内容「合格保証」を確実にする

競争が常に激化している世界では、特定の分野で優れた能力と深い知識を所有することで、高い社会的地位を獲得し、社会での地位を確立することができます。MogiExamテストPlat-101認定に合格すると、目標を実現し、理想的な仕事を見つけるのに役立ちます。Plat-101の最新の質問を購入すると、Plat-101試験に合格できます。Plat-101試験問題の無料デモを試してみてください。Plat-101学習資料を気に入っていただけることでしょう。

Salesforce Plat-101 認定試験の出題範囲：

トピック	出題範囲
トピック 1	<ul style="list-style-type: none">• Reports & Dashboards: This section of the exam measures skills of Marketing Specialists and covers reporting and visualization in Salesforce. It includes describing how reports are built, how dashboards present insights, and how these tools help organizations monitor performance and make informed marketing decisions.
トピック 2	<ul style="list-style-type: none">• Salesforce Ecosystem: This section of the exam measures skills of Marketing Cloud Administrators and covers the overall Salesforce ecosystem. It focuses on understanding the different resources available for learning and skill development, recognizing how Salesforce Customer 360 products can be applied in real business use cases, and explaining how organizations make use of Salesforce in daily operations. It also highlights awareness of job roles and career opportunities within the Salesforce ecosystem.
トピック 3	<ul style="list-style-type: none">• Navigation: This section of the exam measures the skills of Marketing Specialists and covers how users navigate Salesforce. It tests the ability to locate and access necessary information in given scenarios and to identify where different types of Salesforce customizations take place. The emphasis is on practical system navigation that supports marketing operations.

トピック 4

- Data Model: This section of the exam measures skills of Marketing Cloud Administrators and covers Salesforce's data model. It involves understanding the relationship between core standard objects such as Accounts, Contacts, Leads, Opportunities, and Cases. The section also evaluates knowledge of ensuring data visibility through features and maintaining data integrity using the right tools in different business scenarios.

Salesforce Certified Platform Foundations 認定 Plat-101 試験問題 (Q114-Q119):

質問 # 114

Get Cloudy Consulting wants to implement an AI Agent with Agentforce. What is a feature of Agents?

- A. Toxicity detection
- B. Data retention
- C. Hallucination prevention

正解: C

解説:

Agentforce, part of Salesforce's Einstein AI-powered tools, incorporates advanced AI models to enhance customer interactions while maintaining data integrity. A key feature of AI Agents in Salesforce is Hallucination prevention, which ensures AI-generated responses are accurate and grounded in factual data from the system. This prevents the AI from fabricating irrelevant or incorrect information.

* B. Toxicity detection: While it is an important AI feature in some systems, Salesforce Agentforce does not explicitly highlight toxicity detection as a feature.

* C. Data retention: This refers to how data is stored and managed but is not a feature specific to AI Agents.

References from Salesforce Documentation:

* Salesforce AI Overview

* Einstein AI Features

質問 # 115

A Salesforce associate is viewing information within a report and needs to export the data. Into which types of files can the report be exported?

- A. Word (.doc or .docx) or comma-separated values(.csv)
- B. PDF (.pdf) or Excel (.xlsx or .xls)
- C. Excel (.xlsx or .xls) file or comma-separated values (.csv)

正解: C

解説:

Excel (.xlsx or .xls) file or comma-separated values (.csv) are the types of files that the report can be exported into. Exporting a report allows the user to save the report data as a file that can be opened and edited in other applications, such as Microsoft Excel or Google Sheets. The user can choose to export the report as a formatted report, which preserves the report formatting and layout, or as a details only report, which includes only the report data without the formatting and layout. A formatted report can be exported as an Excel (.xlsx or .xls) file or a PDF (.pdf) file. A details only report can be exported as a comma-separated values (.csv) file. A Word (.doc or .docx) file is not a type of file that the report can be exported into.

質問 # 116

Cloud Kicks (CK) became a North American subsidiary of Get Cloudy Consulting (GCC).

What should the Salesforce associate do to show that GCC is part of the CK portfolio when creating the CK Account record?

- A. Add Get Cloudy Consulting to the Parent Account field
- B. View account hierarchy and select Add Child Account.
- C. Select New on the child accounts related list.

正解: A

解説:

The thing that the associate should do to show that GCC is part of the CK portfolio when creating the CK Account record is to add Get Cloudy Consulting to the Parent Account field. The Parent Account field is a standard field on the Account object that allows the user to link an account to another account that is its parent company. This way, the user can create an account hierarchy that shows the relationships between parent accounts and their subsidiaries. The user can enter the name of the parent account in the Parent Account field when creating or editing an account record. Viewing account hierarchy and selecting Add Child Account or selecting New on the child accounts related list are not the correct actions to show that GCC is part of the CK portfolio, because they are used to create a new account that is a subsidiary of an existing account, not to link an existing account to another existing account.

質問 # 117

Get Cloudy Consulting gets 90% of its leads from trade shows. Sales reps create many lead records during these events, but they often forget to change the Lead Source field to Trade Show*.

What approach would improve data integrity for the Lead Source field?

- A. Make an assignment rule named 'Trade Show' to only assign leads to sales reps.
- **B. Set the default value of the Lead Source field to Trade Show'.**
- C. Create a validation rule requiring the Lead Source field to equal Trade Show'.

正解: B

解説:

Setting the default value of the Lead Source field to Trade Show' is the best approach to improve data integrity for the Lead Source field. A default value is a value that is automatically populated in a field when a new record is created, unless the user enters a different value. Setting the default value to Trade Show' would save the sales reps time and ensure that most of the leads have the correct value for the Lead Source field.

Creating a validation rule requiring the Lead Source field to equal Trade Show' would not work, because it would prevent the user from entering any other value, such as Web, Phone, or Referral, which may not be accurate for all leads. Making an assignment rule named Trade Show' to only assign leads to sales reps would not work, because it would not affect the Lead Source field, and it would not allow the user to assign leads based on other criteria, such as territory, industry, or product.

質問 # 118

A sales rep at Get Cloudy Consulting asks the new Salesforce associate to give them a report showing all the active accounts for the sales rep's territory.

Where should the associate go to create a new report for Accounts?

- **A. Reports tab**
- B. Accounts tab
- C. Setup

正解: A

解説:

The Reports tab is where the associate should go to create a new report for Accounts. The Reports tab allows the user to create, view, edit, and run reports in Salesforce. The user can select a report type, such as Accounts, Accounts with Contacts, or Accounts with Opportunities, and then add filters, groupings, charts, and other features to customize the report. The Setup menu is where the user can configure the settings and customization of Salesforce, such as creating objects, fields, workflows, and security settings. The Accounts tab is where the user can view, create, edit, and delete account records in Salesforce.

質問 # 119

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幸せの生活は自分で作られて得ることです。だから、大人気なIT仕事に従事したいあなたは今から準備して努力するのではないのでしょうか？ さあ、ここで我々社のSalesforceのPlat-101試験模擬問題を推薦させていただきます。我が社のPlat-101問題集は必ずあなたの成功への道に助力になります。

Plat-101合格内容: <https://www.mogixexam.com/Plat-101-exam.html>

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P.S.MogiExamがGoogle Driveで共有している無料の2026 Salesforce Plat-101ダンプ: <https://drive.google.com/open?id=1DquDznE3pLDmKoi3IIDjUUOJVFXfFI>