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Salesforce Manufacturing Cloud Accredited Professional Sample Questions (Q51-Q56):

NEW QUESTION # 51
Which Manufacturing Cloud function has an out-of-the-box Submit for Approval quick action?
Sales Agreements

- A. Experience Cloud for Manufacturing
- B. Account Manager Target

- C. Order Management
- D. Account Based Forecasting

Answer: A

Explanation:
Experience Cloud for Manufacturing is a digital platform that enables manufacturers to create personalized and engaging experiences for their customers, partners, and employees. One of the features of Experience Cloud for Manufacturing is the ability to submit sales agreements for approval using a quick action. This quick action allows users to initiate an approval process for a sales agreement record from the Experience Cloud site, without having to switch to the Salesforce app12. References:
Experience Cloud for Manufacturing
Create Automation for Submitting Positions for Approval

NEW QUESTION # 52
In Tableau CRM for manufacturing which security predicate .... ManagerId

- A. use Role Hierarchy
- B. Account Hierarchy
- C. Use Manager Hierarchy
- D. Row level Sharing for territories
- E. Manufacturing Cloud Hierarchy

Answer: C

Explanation:
A security predicate is a filter that restricts access to data based on user attributes. In Tableau CRM for manufacturing, you can use the Manager Hierarchy security predicate to limit data access based on the user's manager. For example, if you want to show only the sales agreements that belong to the user or their direct reports, you can use the Manager Hierarchy security predicate with the ManagerId field. This way, each user can see only the data that is relevant to them and their team. References: Add Row-Level Security with a Security Predicate, Developing and Managing Tableau CRM Assets in Production

NEW QUESTION # 53
What out-of-the-box Manufacturing Cloud function can be used to notify users if automated processes fail?

- A. Manufacturing Cloud Home Page Notifications related
- B. Email Notifications
- C. Automated Processes Status report
- D. Automated Processes Notifications

Answer: B

Explanation:
Email notifications are an out-of-the-box Manufacturing Cloud function that can be used to notify users if automated processes fail. Automated processes are workflows, processes, or Apex triggers that update records based on certain criteria or events. If an automated process fails, Salesforce sends an email to either the admin who last modified the associated flow or the Apex exception email recipients. The email includes the data that's involved in the process or flow, including user-entered data, and the error message that caused the failure.
You can configure the email recipients and the email content in the Process Automation Settings page in Setup. References: = Select Flow and Process Error Email Recipients, Troubleshoot Flow Errors

NEW QUESTION # 54
How does the time series projection feature in Tableau CRM for manufacturing provide data insights?

- A. It tracks performance against account manager targets
- B. It tracks inventory utilization for a defined time frame
- C. It tracks account revenue growth against goals
- D. It tracks product growth trends
- E. It tracks against product margin targets

Answer: D

Explanation:
The time series projection feature in Tableau CRM for manufacturing is designed to track product growth trends. This functionality utilizes statistical order forecasting predictions generated using time series forecasting models, which include order quantity values and order revenue values with a specified confidence level. By focusing on product growth trends, this feature enables manufacturers to analyze and predict future product performance, facilitating informed decision-making and strategic planning .

NEW QUESTION # 55
What is a key first step for Manufacturing Cloud implementation?

- A. Enable Manufacturing Cloud permissions for users.
- B. Configure forecast regeneration settings.
- C. Enable Manufacturing Cloud features in Setup.

Answer: C

Explanation:
The first step for Manufacturing Cloud implementation is to enable Manufacturing Cloud features in Setup.
This step allows you to access the Manufacturing Cloud objects, fields, tabs, and components in your org.
You can enable Manufacturing Cloud features for Sales, Service, or both, depending on your business needs. To enable Manufacturing Cloud features, you need to have the Customize Application permission and the Manufacturing Cloud license assigned to you1. References: Enable Manufacturing Cloud Features

NEW QUESTION # 56
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