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APICS CSCP Certification Exam is ideal for professionals who are looking to advance their career in supply chain management. Certified Supply Chain Professional certification program covers a broad range of topics including supplier and customer relations, demand planning, material requirements planning, inventory management, and logistics. It is a rigorous program that requires candidates to have a deep understanding of supply chain management principles and the ability to apply them in real-world situations.

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APICS Certified Supply Chain Professional Sample Questions (Q227-Q232):

NEW QUESTION # 227
Which of the following tools will facilitate greater collaboration as the supply chain matures?

- A. Enterprise resources planning (ERP) to forecast demand
- B. Supply chain event management (SCEM) to increase visibility of changing situations
- C. Supplier relationship management (SRM) to select a vendor
- D. Customer relationship management (CRM) to automate the sales force

Answer: D

NEW QUESTION # 228
Which of the following risks can cause a disruption in both supply and operations?

- A. Product mix
- B. Quality
- C. Order quantity
- D. Loss of proprietary information

Answer: B

NEW QUESTION # 229
In a supply chain network, the distribution center (DC) provides which of the following functions for the factory?

- A. Substitute producer
- B. Buffer from customer demand
- C. Obsolete inventory location
- D. Source of supply

Answer: B

NEW QUESTION # 230
Which type of purchase is best suited for single sourcing with a preferred supplier to reduce supply chain risk?

- A. Routine
- B. Bottleneck
- C. Strategic
- D. Leverage

Answer: C

NEW QUESTION # 231
A firm supplies a single line of products to consumers using retail stores and on-line sales, distributors, and wholesalers. Currently the firm has common pricing and response times for sales in each sales channel.
Which of the following tools is most appropriate to employ to improve profitability?

- A. Customer relationship management (CRM)
- B. Customer-facing ordering systems
- C. Customer segmentation
- D. Supply Chain Operations Reference (SCOR)

Answer: C

Explanation:
Section: Fundamentals of Supply Chain Management

NEW QUESTION # 232

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