

Exam C_TB120_2504 Reviews | C_TB120_2504 Practice Test



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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 2	<ul style="list-style-type: none">Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as GL account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 3	<ul style="list-style-type: none">Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

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You will need to pass the SAP Certified Associate - SAP Business One (C_TB120_2504) exam to achieve the SAP C_TB120_2504 certification. Due to extremely high competition, passing the SAP C_TB120_2504 exam is not easy; however, possible. You can use Real4dumps products to pass the C_TB120_2504 Exam on the first attempt. The SAP practice exam gives you confidence and helps you understand the criteria of the testing authority and pass the SAP Certified Associate - SAP Business

One (C_TB120_2504) exam on the first attempt.

SAP Certified Associate - SAP Business One Sample Questions (Q12-Q17):

NEW QUESTION # 12

You created sales quotations for three leads. One of the quotations was accepted with the condition that delivery be made today. What action do you need to take before you can create a delivery document for this sales quotation?

- A. Convert the lead to a customer.
- B. Copy the sales quotation to a sales order.
- C. Perform an availability check.
- D. Change the status of the sales quotation.

Answer: A

NEW QUESTION # 13

You placed a Purchase Order with your vendor. The vendor supplied all items except for one that is out of circulation. You copy all other items from the Purchase Order to the Goods Receipt PO. What can you do with the Purchase Order?

- A. Cancel the Purchase Order and create a new one.
- B. Delete the Purchase Order.
- C. Copy the missing item from the Purchase Order to a Return document.
- D. Close the Purchase Order.

Answer: D

NEW QUESTION # 14

What type of analytical object is the Customer 360?

- A. Pervasive Dashboard
- B. KPI
- C. Advanced Dashboard
- D. SAP HANA app

Answer: C

NEW QUESTION # 15

You post a goods receipt PO (GRPO). There is NO purchase order to reference. How will the GRPO affect inventory levels? Note: There are 2 correct answers to this question.

- A. Increases the committed quantity.
- B. Increases the quantity available to promise.
- C. Decreases the ordered quantity.
- D. Increases the in-stock quantity.

Answer: B,D

NEW QUESTION # 16

A company manufactures electronic parts. They want to begin individually tracking the items at the point when they leave the warehouse and the point that they are delivered to a customer.

What settings are required on the item master record? Note: There are 2 correct answers to this question.

- A. Manage Item by: Serial Numbers
- B. Management Method: On Release Only
- C. Manage Item by: Batches

- Answer: A,D**

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