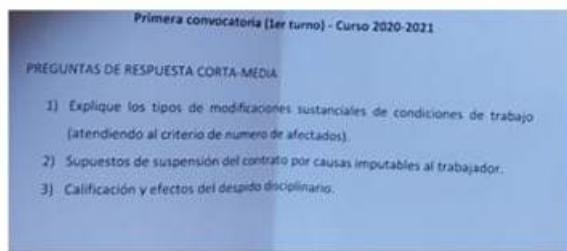


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## SAP C\_TB120\_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G/L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.</li></ul>

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## Valid Dumps

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### SAP Certified Associate - SAP Business One Sample Questions (Q16-Q21):

#### NEW QUESTION # 16

Which documents can you copy to a Return Request document? Note: There are 2 correct answers to this question.

- A. Return
- B. A/R Credit Memo
- C. A/R Invoice
- D. Delivery

**Answer: C,D**

#### NEW QUESTION # 17

What settings on the Company Details window are irreversible after a posting has occurred? Note:

There are 2 correct answers to this question.

- A. Local currency
- B. Use perpetual inventory
- C. Enable advanced G/L account determination
- D. Item groups valuation method

**Answer: A,B**

#### NEW QUESTION # 18

A company wants to track the performance of the caterers who they use for special events. They use a service contract with each caterer for the delivery of food at these events. Each caterer is set up as a vendor and one item master is used for the service. An invoice is used to pay for each event.

After each event they want to record the freshness, presentation, and quality and provide a report on each event in the purchasing manager's dashboard. You have decided to add a user-defined field for each metric.

Where would you add the user-defined fields?

- A. Vendor master data
- B. Service contract
- C. A/P invoice
- D. Item master data

**Answer: B**

#### NEW QUESTION # 19

A user is assigned to three user groups and gets the same authorization to A/R invoices at read-only, none and full.

What will be the effective authorization of the user?

- A. None, since there is an obvious conflict
- B. The authorization defaults to read-only
- C. The first authorization that was assigned
- D. The most generous authorization-full

**Answer: A**

## NEW QUESTION # 20

What condition must be fulfilled before the system recommends issuing a level 2 dunning letter?

- A. A level 1 letter has already been issued.
- B. The dunning level of a customer is 2 or higher.
- C. Interest should be defined in the dunning terms.
- D. The open debt exceeds the customer's credit limit.

**Answer: A**

## NEW QUESTION # 21

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