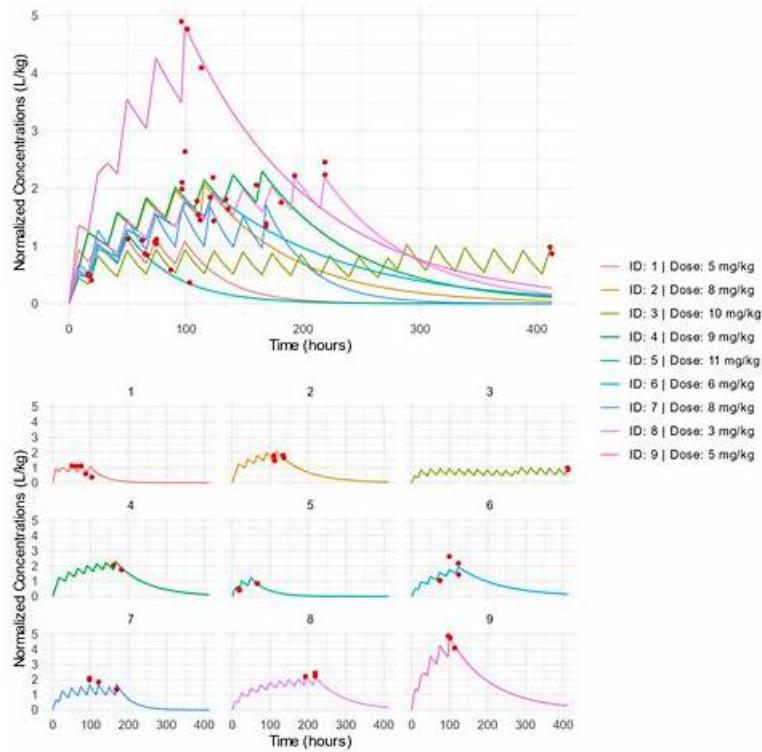


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IASPSStrategy Planning Professional Exam Sample Questions (Q56-Q61):

NEW QUESTION # 56

What should a leader do FIRST after making a mistake?

- A. Determine the right answer and actions
- B. Correct the problem
- **C. Acknowledge the mistake**
- D. Determine who else contributed

Answer: C

Explanation:

The first step a leader should take after making a mistake is to acknowledge it openly. This demonstrates accountability, builds trust, and sets a tone of integrity that encourages transparency throughout the organization. The IASP SPP curriculum stresses that acknowledgment is essential before corrective actions or root cause analysis can be effective. Failure to acknowledge mistakes can erode credibility and morale. Once acknowledged, leaders can collaboratively work toward solutions and learning from the experience.#IASP SPP Study Guide - Leadership Integrity##Goleman, Emotional Intelligence#

NEW QUESTION # 57

Which of the following is MOST ideal for developing teamwork?

- A. Practice team-building through other activities unrelated to the project
- B. Identify who is responsible for tasks
- C. Isolate a small function of the project
- **D. Ensure everyone understands how their work helps to accomplish the project objectives**

Answer: D

Explanation:

Teamwork flourishes best when everyone understands how their work contributes to overall project objectives. This shared understanding aligns efforts, fosters collaboration, and enhances motivation. The IASP SPP curriculum stresses that connecting individual roles to common goals promotes ownership and collective accountability, which are essential for effective teamwork. Isolating functions or unrelated team-building activities may build social bonds but do not replace clear purpose alignment necessary for performance.#IASP SPP Study Guide - Teamwork##Katzenbach & Smith, The Wisdom of Teams#

NEW QUESTION # 58

How can a leader BEST demonstrate she or he really wants to hear another person's views?

- A. The leader should describe his or her own listening skills first and foremost
- **B. Directly ask the other person for their views**
- C. The leader should first find something to agree on, with the other person
- D. The leader should say something flattering

Answer: B

Explanation:

The best way for a leader to show genuine interest in another's views is to directly ask for them, signaling openness and respect. This encourages honest communication, builds trust, and demonstrates active listening.

The IASP SPP curriculum stresses that effective leaders foster dialogue by inviting input rather than relying on superficial praise or self-presentation. Finding common ground is useful but secondary to authentic inquiry. Clear solicitation of opinions supports engagement and collaborative decision-making critical for strategic alignment.#IASP SPP Study Guide - Leadership and Communication##Covey, The 7 Habits of Highly Effective People#

NEW QUESTION # 59

Which of the following questions is MOST critical because it leads to more effective thinking and planning?

- **A. Why?**
- B. When?
- C. Who?

- D. What?

Answer: A

Explanation:

The question "Why?" drives critical reflection on purpose and rationale, enabling deeper understanding and more effective strategic thinking. The IASP SPP curriculum stresses that questioning why promotes clarity of intent, challenges assumptions, and aligns actions with fundamental goals. This foundational inquiry supports robust planning and adaptive strategy development. #IASP SPP Study Guide - Strategic Thinking##Senge, The Fifth Discipline#

NEW QUESTION # 60

How can a strategic planner ensure the planning process is improved over time?

- A. Review records to see where the organization has been compared to the current situation
- B. **Set up mechanisms to manage continuous improvement**
- C. Require periodic reports from the organization to track progress
- D. Use guided imagery to envision the ideal planning process

Answer: B

Explanation:

Continuous improvement in strategic planning is achieved by establishing formal mechanisms to monitor, evaluate, and enhance the process over time. These mechanisms may include feedback loops, process reviews, benchmarking, and learning cycles. The IASP SPP curriculum highlights that continuous improvement enables adaptation to changing environments and improves planning accuracy and effectiveness. While envisioning ideals and reviewing history are helpful, without structured processes to manage improvement, gains are ad hoc and unsustainable. Periodic reporting tracks progress but does not inherently improve the planning process itself. #IASP SPP Study Guide - Continuous Improvement##Deming, Out of the Crisis#

NEW QUESTION # 61

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