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Scrum PSPO-II (Professional Scrum Product Owner II) Certification Exam is a certification that validates the product owner's knowledge and expertise in the Scrum framework. Professional Scrum Product Owner II certification is aimed at individuals who have a deep understanding of the Scrum framework and its application in complex environments. Professional Scrum Product Owner II certification is offered by Scrum.org, which is a global organization that provides training, assessments, and certifications for Scrum professionals.

Scrum Professional Scrum Product Owner II Sample Questions (Q44-Q49):

NEW QUESTION # 44

Who is responsible for the Sprint Backlog?

- **A. The Developers.**
- B. The Scrum Master.
- C. The Product Owner.
- D. The Scrum Team.

Answer: A

Explanation:

The Sprint Backlog is one of the three Scrum artifacts, alongside the Product Backlog and the Increment. It is a dynamic plan that contains:

- * The selected Product Backlog items for the Sprint.
- * A plan for delivering the Increment and achieving the Sprint Goal.
- * The tasks and work needed to complete the selected items.

The Scrum Guide explicitly states that the Sprint Backlog is owned and managed solely by the Developers.

Analysis of Answer Choices:

* Option A: The Developers (Correct)

- * The Developers create, maintain, and update the Sprint Backlog throughout the Sprint.
- * They have full ownership over their work and the plan required to meet the Sprint Goal.
- * As self-managing professionals, only the Developers decide how to accomplish their work.

* Option B: The Scrum Master (Incorrect)

- * The Scrum Master is a servant leader and coach, not responsible for managing the Sprint Backlog.
- * They help the Scrum Team understand and follow Scrum practices, but they do not own or control artifacts.

* Option C: The Product Owner (Incorrect)

- * The Product Owner manages the Product Backlog, ensuring it is prioritized to maximize value.
- * However, they do not dictate how work is done in a Sprint or modify the Sprint Backlog.

* Option D: The Scrum Team (Incorrect)

- * While the Scrum Team (Developers, Product Owner, and Scrum Master) collaborates, the Sprint Backlog belongs exclusively to the Developers.

Key Scrum Guide Principles Supporting This answer:

* "The Sprint Backlog is a plan by and for the Developers. It is highly visible, real-time, and should be adapted as needed throughout the Sprint. "

* "Only the Developers can change the Sprint Backlog during a Sprint. " Conclusion:

The Developers are fully responsible for the Sprint Backlog. They create, modify, and own the plan to meet the Sprint Goal, ensuring agility and self-management.

NEW QUESTION # 45

Unrealized Value is measured by a gap between _____ and _____ (choose the best two answers).

- **A. The desired or actual experience**
- B. The market share
- **C. The current experience**
- D. The total size of the market

Answer: A,C

NEW QUESTION # 46

Your executive leadership team believes that your product can achieve higher market share.

. The Sales Leader is pressuring you to reduce the price of the product to attract more customers.

. The Director of Finance is concerned that reducing the price will merely reduce the product's profitability.

What sources of information should you consider when deciding whether to drop the price as the Sales Leader is suggesting? (choose the best four answers)

- **A. Customer satisfaction.**

- B. Channel sales strategy.
- C. Market share.
- D. Company earnings targets.
- E. Unmet customer needs.
- F. Competitor pricing.

Answer: A,C,E,F

Explanation:

The Product Owner is accountable for maximizing the value of the product resulting from the work of the Scrum Team. They are also accountable for effective Product Backlog management, which includes ordering the Product Backlog items to best achieve goals and missions¹. The Product Owner should consider various sources of information to make informed decisions about the product, such as customer feedback, market trends, stakeholder input, and data analysis².

When deciding whether to drop the price of the product, the Product Owner should consider the following sources of information:

Customer satisfaction: The Product Owner should measure and monitor how satisfied the customers are with the product, and how likely they are to recommend it to others. Customer satisfaction is a key indicator of product value and quality, and it can also influence customer retention and loyalty. The Product Owner should use various methods to collect customer feedback, such as surveys, interviews, reviews, ratings, and net promoter score³.

Market share: The Product Owner should track and compare the product's market share with its competitors and potential customers. Market share is the percentage of the total market that is captured by the product, and it reflects the product's popularity and demand. The Product Owner should use market research, sales data, and industry reports to analyze the market share and identify opportunities and threats⁴.

Unmet customer needs: The Product Owner should identify and prioritize the customer needs that are not yet met by the product or its competitors. Unmet customer needs are the gaps or problems that the customers face, and that the product can solve or address. The Product Owner should use techniques such as user stories, personas, value proposition canvas, and jobs to be done to discover and validate the unmet customer needs⁵.

Competitor pricing: The Product Owner should benchmark and compare the product's pricing with its competitors and alternatives. Competitor pricing is the amount of money that the customers have to pay to acquire or use a similar or substitute product. The Product Owner should use competitive analysis, price elasticity, and value-based pricing to determine the optimal pricing strategy for the product².

The other option, company earnings targets, is not a relevant source of information for the Product Owner, as it does not reflect the value or the demand of the product. The Product Owner should focus on delivering value to the customers and the stakeholders, rather than meeting arbitrary financial goals. The company earnings targets may also change over time, and they may not align with the product vision or the market reality². Reference: 1: Scrum Guide 2: Managing Products with Agility 3: Customer Feedback 4: Market Share 5: Unmet Customer Needs : [Competitor Pricing] : [Company Earnings Targets]

NEW QUESTION # 47

You are the Product Owner for a product with diverse stakeholders with differing opinions that sometimes conflict.

Your Director of Marketing strongly believes that you should add a major new feature to reach a new market. Your CEO believes that the new feature is too expensive and thinks you should focus on other features to make existing customers happier. The CEO says that as Product Owner it is ultimately your decision.

You think both perspectives have merit, but you cannot do both. How should you proceed?

(choose the best answer)

- A. Trust the CEO's opinion and focus on current customers, since you cannot afford unhappy customers.
- B. Trust the Director of Marketing's opinion and add the features; when revenues increase, you will be vindicated.
- C. Better understand the positions of other stakeholders to gather more information, then make a decision.
- D. Devise an experiment that will help the company to better understand the new market and its potential.

Answer: D

Explanation:

= As a Product Owner, you are accountable for maximizing the value of the product and the work of the Developers. To do this, you need to have a clear vision of the product and its target users, as well as a validated understanding of the market opportunities and risks. You also need to collaborate with stakeholders and customers to align their expectations and feedback with the product goals and strategy.

In this scenario, you face a dilemma between pursuing a new market segment or satisfying the existing customers. Both options have potential value, but also uncertainty and trade-offs. The best way to proceed is to devise an experiment that will help you to test your assumptions and learn more about the new market and its potential. This could be a small-scale release, a prototype, a survey, or any other method that can provide you with empirical evidence and feedback. By doing this, you can reduce the risk of investing in a

feature that may not deliver the expected value, and also gain insights that can help you to refine your product vision and backlog. This approach is consistent with the principles of agile product management, which emphasize delivering value early and often, validating hypotheses with data, and adapting to changing customer needs and market conditions. It also demonstrates your ability to apply the Scrum values of openness, courage, and respect, as you are willing to explore new possibilities, challenge your own opinions, and involve your stakeholders and customers in the decision-making process. References = Scrum Guide, Managing Products with Agility, Evidence-Based Management

NEW QUESTION # 48

The current productivity of one Scrum Team is high. Mike, the new Product Owner, projected that there would be a delay in Increment delivery. Mike decided to add one more Scrum Team to improve productivity.

What will be the immediate impact on the productivity of the original Scrum Team? (choose the best answer)

- A. The productivity remains unchanged.
- B. The productivity increases.
- C. The productivity decreases.

Answer: C

NEW QUESTION # 49

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