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Salesforce Certified Experience Cloud Consultant Sample Questions (Q67-Q72):

NEW QUESTION # 67

Dreamscape Flowers (DF) is planning to use Salesforce Partner Relationship Management (PRM) to manage partner lifecycle. DF is aware that SalesforcePRM can help with channel sales, lead distribution, and co-marketing with partners.

Which other three features come standard with Salesforce PRM that DF can leverage without any code customization?

Choose 3 answers

- A. Partner Value Score Matrix
- B. Chat
- C. AI-Powered Knowledge Base
- D. Partner Incentivization Map
- E. Case Escalation

Answer: B,C,E

Explanation:

Salesforce Partner Relationship Management (PRM) is a solution that helps you manage your partner lifecycle, from recruitment to enablement to co-selling. Salesforce PRM comes with some standard features that you can leverage without any code customization, such as:

- * Case Escalation: You can enable your partners to escalate cases to you when they need your help or expertise.
- * AI-Powered Knowledge Base: You can provide your partners with relevant and personalized knowledge articles powered by Einstein Article Recommendations.
- * Chat: You can enable your partners to chat with you or other partners in real time using Embedded Service Chat or Salesforce Chat Snap-ins.

NEW QUESTION # 68

Universal Containers (UC) updates its Salesforce CMS content often to meet the needs of its customers. The site builder wants to use a template with out-of-the-box components that dynamically update the CMS content on its Experience Cloud site. Which template should the site builder use?

- A. Salesforce Tabs + Visualforce
- B. Customer Service
- C. Build Your Own (Aura)
- **D. Build Your Own (LWR)**

Answer: D

Explanation:

This template allows CK to use out-of-the-box components that dynamically update the CMS content on its Experience Cloud site. Build Your Own (LWR) is a template that uses Lightning Web Components (LWC) to create fast and responsive pages. It also supports Salesforce CMS Connect, which allows CK to display CMS content from any CMS source on its site.

NEW QUESTION # 69

Northern Trail Outfitters (NTO) offers a new product that is different in North America, EMEA, and Asia Pacific regions. Pages have been created and published for this product. The site manager has applied criteria to ensure visibility for these products are applied as per the requirement for each region. NTO further wants to control the users who see a specific page of this product settings its visibility.

Which three visibility options available in Experience Cloud?

Choose 3 answers

- **A. Audience**
- B. Visible
- C. Personal
- **D. Default**
- **E. None**

Answer: A,D,E

Explanation:

Three visibility options available in Experience Cloud are Audience, None, and Default. Visibility options allow you to control who can see a page or a component on your Experience Cloud site. Audience is an option that allows you to display a page or a component only to users who belong to a specific audience. An audience is a group of users who share common attributes, such as profile, location, or language. None is an option that allows you to hide a page or a component from all users. Default is an option that allows you to display a page or a component to all users who have access to the site.

NEW QUESTION # 70

Which three topic types can be used in an Aura site?

Choose 3 answers

- **A. Standard Topic**
- **B. Navigational Topic**

- C. Featured Topic
- D. Deleted Topic
- E. Content Topic

Answer: A,B,C

Explanation:

Three topic types that can be used in an Aura site are:

* Standard Topic. This is a topic that is created by users or administrators and assigned to content, such as posts, files, or articles.

Users can follow or unfollow standard topics and see the related content on the topic detail page.

* Featured Topic. This is a topic that is selected by administrators to highlight important or popular content on the site. Featured topics appear on the home page or on the topic catalog page of the site.

* Navigational Topic. This is a topic that is used to organize content into categories or subcategories on the site. Navigational topics appear on the navigation menu of the site and allow users to browse content by topic.

NEW QUESTION # 71

Dreamscape flowers is looking to launch a public site for its current customers and prospects.

Which three actions are performed automatically when a site is created in Experience Cloud?

Choose 3 answers

- A. Creation of a guest user record
- B. Creation of a guest profile
- C. Creation of a guest role
- D. Creation of moderation criteria that are applied only to guest users
- E. Creation of sharing mechanisms that are available only to guest users

Answer: A,B,C

Explanation:

Three actions that are performed automatically when a site is created in Experience Cloud are A, C, and E. A guest role is a role that defines the access level and permissions of guest users on your site. A guest profile is a profile that determines what guest users can see and do on your site. A guest user record is a user record that represents the guest user on your site. These actions are performed automatically when you create a site in Experience Cloud, so you don't have to manually create them.

NEW QUESTION # 72

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