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CIPS L5M10 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Understand Capacity Planning and Control in Logistics Management: This section of the exam measures the skills of Operations Planners and focuses on the techniques and systems used to manage capacity, demand, and resource planning across logistics activities. It explains how organizations balance planning with real-time control, adjust to fluctuating demand, and schedule workloads effectively. Candidates are expected to understand capacity concepts, constraints, demand forecasting, capacity measurement, and different planning approaches such as level planning, chase demand strategies, and demand management methods. The section also examines the use of technology in capacity planning, particularly Materials Requirements Planning (MRP), MRP II, ERP systems, master production scheduling, inventory data, and bills of materials, while recognizing the limitations of these tools. Finally, it covers the role of reverse logistics, emphasizing the handling of customer returns, the development of return policies, and how returned items are reintegrated into the supply chain.

Topic 2	<ul style="list-style-type: none"> Analyse the Role and Activities of Logistics Management: This section of the exam measures the skills of Logistics Managers and covers the essential concepts, functions, and strategic importance of logistics within modern supply chains. It explains what logistics is, how its key elements work together—such as transportation, warehousing, inventory, packaging, information flow, and security—and how these components support procurement, production, distribution, after-sales processes, and product disposal. The section explores how logistics integrates with broader supply chain management and introduces the idea of total logistics and total cost thinking, showing how multimodal transport and pipeline inventory contribute to efficiency. Candidates must understand how logistics creates competitive advantage by aligning operations with business strategy, managing customer service levels, measuring service quality, and recognizing its financial impact. This heading also evaluates the increasing role of technology in logistics, including barcoding, RFID, e-fulfilment systems, warehouse management systems, automated data capture, and the integration of digital tools across the logistics network.
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CIPS Logistics Management Sample Questions (Q22-Q27):

NEW QUESTION # 22

In which of the following circumstances does the usual 14-day cooling-off period not apply? Select THREE.

- A. Buying train tickets
- B. Hiring a consultant
- C. Made-to-order items (e.g., personalised T-shirts)
- D. Online digital content where the buyer has begun downloading
- E. Items covered by warranty (e.g., electrical goods)

Answer: A,C,D

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Consumer protection regulations exclude cancellation rights for:

- * Transport tickets (e.g., train, flights)
- * Bespoke or personalised goods
- * Digital downloads where the buyer has begun accessing the content

(Reference:CIPS L5M10 Study Guide, "Cooling-off periods and exceptions," p. 200)

NEW QUESTION # 23

Baby Ltd manufactures 100 prams each quarter. In Q1, it sold 78 prams. A customer phones in March to order 3 prams for the following month. Is there Availability to Promise (ATP)?

- A. Maybe - the customer must wait until Q2 to be sure
- B. Yes - 22 prams were unsold last quarter
- C. Maybe - it depends on the number of customer orders already received for Q2
- D. Yes - 100 prams will be manufactured in Q2 so the customer can order one of these

Answer: C

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Availability to Promise (ATP) is the portion of inventory or planned production that is not yet committed to existing customer orders.

It depends on confirmed orders and forecasted production. Without knowing Q2's confirmed demand, ATP cannot be guaranteed. (Reference: CIPS L5M10 Study Guide, ATP definition and application, p. 182)

NEW QUESTION # 24

Which of the following statements about Sales and Operations Planning (S&OP) are TRUE? Select TWO

- A. It is a cross-functional activity
- B. Competitors' behaviour is not accounted for in Sales and Operations Planning
- C. It is a process of planning future aggregate resource levels so that supply will balance with demand
- D. It is a fundamental financial plan to ensure business profitability in relation to supply and demand

Answer: A,C

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

S&OP aligns aggregate demand and supply by planning future resource levels, typically on a rolling monthly cycle. It is explicitly cross-functional, involving operations/logistics, marketing/sales, finance, and HR to reconcile a single plan. While finance input is important, S&OP is not merely a financial plan, and external factors-including competitor actions-are considered in demand assumptions. (Reference: CIPS L5M10 Study Guide, S&OP overview, p. 112)

NEW QUESTION # 25

Which pieces of information would you require to calculate aBOM exposure? Select TWO

- A. Materials required to complete an order
- B. Current inventory levels
- C. Lead-time of the materials
- D. Price of the materials

Answer: A,B

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

ABOM exposure determines net requirements by expanding the Bill of Materials for an order and offsetting it against current inventory/receipts to find what must be procured or made. Prices and lead times are relevant for scheduling/costing, not for the netting calculation itself. (CIPS L5M10 Study Guide, p. 182)

NEW QUESTION # 26

Which of the following is an EU Directive aimed at reducing the amount of electronic waste going to landfill?

- A. ISO14001
- B. Extended Producer Responsibility
- C. Environment Act 2021
- D. WEEE

Answer: D

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

WEEE (Waste Electrical and Electronic Equipment) is the EU directive targeting collection, treatment, and recycling of electrical/electronic waste to reduce landfill. (CIPS L5M10 Study Guide, p. 194)

NEW QUESTION # 27

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