

SAP C-TB120-2504 Reliable Study Materials | C-TB120-2504 Exam Objectives



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SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 2	<ul style="list-style-type: none">Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

Topic 3	<ul style="list-style-type: none"> Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
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SAP Certified Associate - SAP Business One Sample Questions (Q38-Q43):

NEW QUESTION # 38

What payment means can be used for outgoing payments in the Payment Wizard? Note: There are 2 correct answers to this question.

- A. Bank transfer
- B. Checks
- C. Cash
- D. Credit card

Answer: A,B

NEW QUESTION # 39

What does the system create automatically when you add a new cost center?

- A. Dimension
- B. OG/L account
- C. Sort Code
- D. Distribution rule

Answer: D

NEW QUESTION # 40

You placed a Purchase Order with your vendor. The vendor supplied all items except for one that is out of circulation. You copy all other items from the Purchase Order to the Goods Receipt PO.

What can you do with the Purchase Order?

- A. Delete the Purchase Order.
- B. Close the Purchase Order.
- C. Copy the missing item from the Purchase Order to a Return document.
- D. Cancel the Purchase Order and create a new one.

Answer: B

NEW QUESTION # 41

Which of the following documents increases the in-stock level of an item? Note: There are 3 correct answers to this question.

- A. Reserve Invoice

- B. Goods Return
- C. Goods Receipt PO
- D. Return
- E. Goods Receipt

Answer: C,D,E

NEW QUESTION # 42

Which CRM object is designed to give you visibility into your sales pipeline?

- A. Opportunity
- B. Activity
- C. Campaign
- D. Customer 360

Answer: A

NEW QUESTION # 43

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