SAP C-BCSBN-2502 Exam Discount Voucher & Valid C-BCSBN-2502 Test Sample

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SAP C-BCSBN-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	• Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.
Topic 2	• Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.
Topic 3	• Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.

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SAP Certified Associate - Positioning SAP Business Suite via SAP Supply

Chain Management Solutions Sample Questions (Q18-Q23):

NEW QUESTION # 18
What are the benefits of SAP Visual Inspection powered by Al?Note: There are 3 correct answe rs to this Questio n.

- A. Mitigate production risks
- B. Increase production lead time
- C. Increase sustainability
- D. Extended inspection duration
- E. Improve quality

Answer: D

Explanation:
Solution:
The correct benefits of SAP Visual Inspection powered by AI-as listed on learning.sap.com-are:
* Increase sustainability (C): It helps reduce waste and scrap through optimized detection and corrective actions.
* Mitigate production risks (D): By catching defects early, it prevents production issues and downtime
* Improve quality (E): Automating defect detection ensures higher product quality and consistency.
The other options-A (Increase production lead time) and B (Extended inspection duration)-are incorrect, as AI-based inspection aims to shorten lead times and streamline inspections, not prolong them.

NEW QUESTION # 19
Which components of an SAP Business Network presentation address COO concerns about supply chain transparency and partner connectivity?Note: There are 2 correct answe rs to this questio n.

- A. Highlights cost-saving opportunities to meet budget considerations
- B. Focuses on the benefits of local suppliers
- C. Emphasizes digital relationships to foster collaboration
- D. Raises awareness of visibility issues

Answer: C,D

Explanation:
Solution:
The two correct answe rs, based solely on content from learning.sap.com about addressing a COO's concerns on supply chain transparency and partner connectivity, are:
* A. Emphasizes digital relationships to foster collaboration
SAP Business Network enhances collaboration by enabling real-time, digital connections with trading partners-supporting unified communication and document exchange across the supply chain learning.sap.com.
* B. Raises awareness of visibility issues
The COO narrative prioritizes delivering customer service and full transparency by providing real-time visibility across the network, predicting risks, and simulating scenarios with partners learning.sap.com.
Options C and D are not emphasized in the COO context on learning.sap.com.

NEW QUESTION # 20
How does SAP Business Suite enhance "Productivity and Speed" in supply chains using artificial intelligence?

- A. By generating reports for decision-making
- B. By automating tasks through integration to minimize intervention
- C. By focusing on integrated financial planning
- D. By proposing optimized SCM processes

Answer: B

Explanation:
Solution:
The correct answer from learning.sap.com is:
* A. By automating tasks through integration to minimize intervention

This is emphasized in the section "Increase Productivity and Speed Through Automation", where SAP Business Suite orchestrates supply chain workflows by tightly integrating planning and execution. This automation eliminates traditional gaps and manual touchpoints, enabling agile, rapid, and precise responses across operations.

NEW QUESTION # 21
How do discussions of supply chain challenges help align SAP Business Network's digital interaction with COO goals?

- A. By addressing visibility and collaboration
- B. By studying marketing strategies to improve audience reach
- C. By investigating employee training needs
- D. By focusing on financial performance metrics

Answer: A

Explanation:
Solution:
The correct answer from learning.sap.com is:
* D. By addressing visibility and collaboration
Discussions about supply chain challenges are directly aligned with COO goals as they emphasize enhancing transparency throughout the supply chain and fostering digital collaboration with partners. This alignment supports effective, resilient operations and ensures the COO's focus on seamless connectivity and real-time visibility is met.

NEW QUESTION # 22
How does carrier selection functionality in SAP TM optimize freight management in the global logistics network?Note: There are 2 correct answe rs to this questio n.

- A. Focuses on the lowest cost option available
- B. Automates international procurement processes
- C. Ensures transparency in transportation processes
- D. improves production planning for transported materials

Answer: A,C

Explanation:
Solution:
The two correct benefits of the carrier selection functionality in SAP TM are:
1. Ensures transparency in transportation processes - The system provides a ranked list of eligible carriers, displaying real carrier rates, availability, and constraints, which promotes clarity in decision making.
2. Focuses on the lowest cost option available - During carrier selection, SAP TM uses optimization algorithms to find the most cost-effective carrier, taking into account constraints such as cost, priority, and equipment capacity .
Therefore, the correct answe rs are:
* A. Focuses on the lowest cost option available
* C. Ensures transparency in transportation processes

NEW QUESTION # 23
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