

Salesforce Marketing-Cloud-Account-Engagement-Consultant PDF Question - Realistic Valid Salesforce Certified Marketing Cloud Account Engagement Consultant Study Plan



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Salesforce Certified Marketing Cloud Account Engagement Consultant Sample Questions (Q98-Q103):

NEW QUESTION # 98

When you go to View HTML code section at selected Form record you can only see the iframe tag

- A. True
- B. False

Answer: A

NEW QUESTION # 99

A marketing user needs to recreate the same form in each of LenoxSoft's two business units (BUs). How should the marketing user handle this task?

- A. Create the form in one BU, then logout. Next, login to the second BU, recreate the form and logout.
- B. Create the form in one BU, then use the BU switcher and manually recreate the form in the second BU.
- C. Create the form in the first BU, then export the form and import it into each of the other two BUs.
- D. Create the form in the first BU, then ask marketing users to copy the form into their separate BUs.

Answer: C

NEW QUESTION # 100

LenoxSoft has two primary groups of contacts in their Salesforce account, managed separately using Marketing Cloud Account Engagement Business Units (PBUs). They have one marketing team that needs to manage campaigns for both business units (BUs). How should this be configured?

- A. Create one Salesforce user connected to one Marketing Cloud Account Engagement user, then use Marketing Cloud Account Engagement user groups to use the business unit switcher.
- B. Create Marketing Cloud Account Engagement user records in one business unit, then use the business unit switcher to access each account.
- C. Create Marketing Cloud Account Engagement user records in each business unit connected to the same Salesforce users, then use the business unit switcher.
- D. Create multiple Salesforce users with the same email address connected to one Marketing Cloud Account Engagement user, then use the business unit switcher.

Answer: C

NEW QUESTION # 101

To adapt to changes in Apple Mail Privacy Policy, what should LenoxSoft consider doing?

- A. Disable open tracking within account settings.
- B. Enable visitor filters for all customers so opens are not tracked.
- C. Only send emails to prospects who do not use Apple Mail.
- D. A Use the Open Rules Audit to remove opens as criteria in their automations.

Answer: D

NEW QUESTION # 102

"LenoxSoft wants to implement an ongoing targeted marketing effort focused on prospects in the high tech industry, with a score over 200, and a grade higher than a B. If a prospect matches this criteria, they want to send a series of emails, add to a list, and notify the assigned sales representative.

What Marketing Cloud Account Engagement feature should be used to accomplish this marketing effort?

- A. Create an automation rule with rules to segment the prospects and actions send the emails

- B. Create a list using a segmentation rule, then use completion actions on a form for the actions
- **C. Create a complex rule in Engagement Studio to segment the prospects, followed by a series of action steps "**
- D. Create a static list to segment the prospects, and then schedule email list sends with completion actions

Answer: C

NEW QUESTION # 103

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