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## Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• Data Model: This topic equips the Salesforce Order Management Administrator Consultant to showcase knowledge of critical objects such as Order, Order Summary, Fulfillment Orders, and Return Orders. It involves establishing and tracing integrations with B2C Commerce or other systems, including custom attributes. Proficiency here is pivotal for ensuring seamless data flow and robust Order Management operations within complex business environments.</li></ul>

Topic 2	<ul style="list-style-type: none"> <li>• <b>User Experience and Customization:</b> This section emphasizes leveraging Salesforce's Lightning UI to enhance user experiences. The Salesforce Order Management Administrator Consultant will customize experiences for users and managers through tools like the Lightning Page Editor, Report Builder, and out-of-the-box components. Success in this area ensures optimized workflows and improved operational efficiency.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• <b>Order Management Basics:</b> In this topic, the Salesforce Order Management Administrator Consultant learns to position Order Management effectively within Salesforce's core architecture. By articulating the extensible platform capabilities, the ability to integrate with third-party systems, and the overall value proposition, this knowledge helps highlight Order Management's seamless adaptability and efficiency. These insights are crucial for demonstrating business value during client engagements.</li> </ul>

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## **Salesforce Order Management Administrator Accredited Professional Sample Questions (Q96-Q101):**

### **NEW QUESTION # 96**

Which three steps should an administrator take to set up a mock payment gateway in a new org?

- A. Create a Trusted Site Entry
- B. Create a CORS (Cross-Origin Resource Sharing) entry
- **C. Create a Payment Gateway**
- **D. Create a Payment Provider**
- **E. Create a Named Credential**

**Answer: C,D,E**

Explanation:

To set up a mock payment gateway in a new org, an administrator should take the following steps:

Create a Payment Provider: This is a custom metadata type that defines the configuration and behavior of a payment gateway. A payment provider specifies the name, type, class, and endpoint of the payment gateway.

Create a Named Credential: This is a Salesforce feature that securely stores authentication information for connecting to external services. A named credential specifies the URL, identity type, authentication protocol, and certificate of the payment gateway.

Create a Payment Gateway: This is a custom object that represents an instance of a payment provider. A payment gateway references a payment provider and a named credential, and defines additional settings such as currency, mode, and timeout.

References: Salesforce Payments and Order Management, [Named Credentials]

### **NEW QUESTION # 97**

An administrator is tasked to utilize a Product Price Book which is managed on an external platform. How can the administrator meet this requirement?

- A. Go to Setup. Order settings, and select Enable Optional Price Books for Orders
- B. This is not possible, all Products require a Pricebook Entry
- C. Edit the Product page layout to make the Pricebook field not require
- **D. Create an External Data Source in Setup which references the external platform where the Pricebook is held**

**Answer: D**

Explanation:

The best way for the administrator to meet this requirement is to create an External Data Source in Setup that references the external platform where the Pricebook is held. An External Data Source is a type of metadata that defines the connection and authentication information for an external system that stores data outside of Salesforce. The administrator can create an External Data Source using the Lightning Connect OData 2.0 or 4.0 adapters, which support read-only access to data in relational databases. This way, the administrator can access the Product Price Book data from the external platform without importing it into Salesforce. Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.external\\_object\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.external_object_overview.htm&type=5)

#### NEW QUESTION # 98

Which two practices are needed for a custom attribute to map into Order Management assuming the attribute has been created on the necessary objects?

- A. The names must only contain letters and underscores
- B. The types must be an exact match (i.e. String to String)
- C. The names must be an exact match
- D. The types must match within reason

**Answer: C,D**

Explanation:

Two practices that are needed for a custom attribute to map into Order Management assuming the attribute has been created on the necessary objects are:

The types must match within reason. The data type of the custom attribute in Order Management must match or be compatible with the data type of the corresponding attribute in the external system, such as B2C Commerce or B2B Commerce. For example, if the attribute is a string in B2C Commerce, it must also be a string in Order Management.

The names must be an exact match. The name of the custom attribute in Order Management must be exactly the same as the name of the corresponding attribute in the external system, including capitalization and punctuation. For example, if the attribute is named "kitItem" in B2C Commerce, it must also be named "kitItem" in Order Management.

Verified References: <https://documentation.b2c.commercecloud.salesforce.com/DOC2/topic/com.demandware.dochelp/OrderManagement/Administration/AdminAttrMgrCustomAttributes.html>

#### NEW QUESTION # 99

Order Allocation should work on Order Items in which status?

- A. Pending
- B. created
- C. Ordered
- D. Awaiting Allocation

**Answer: D**

Explanation:

Order Allocation should work on Order Items in Awaiting Allocation status. This status indicates that the Order Item has been confirmed by the customer and is ready to be allocated to a Fulfillment Order based on routing rules and inventory availability.

Verified References: [https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_order\\_item\\_status.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_order_item_status.htm&type=5)

#### NEW QUESTION # 100

An administrator suspects that recent changes to a flow have created a defect. The administrator wants to test the flow with input data that they believe will cause the error. What can the developer do next?

- A. Open the Flow, Select Debug with inputs. Provide the input values, select Run
- B. Open the Flow and select Attach to Live Session. Provide the Session Id. Select Attach
- C. Open the Flow, Select Debug, Provide the input values, Select Run

- Answer: A**

### Explanation

[https://help.salesforce.com/s/articleView?id=sf.flow\\_builder\\_debug.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.flow_builder_debug.htm&type=5)

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